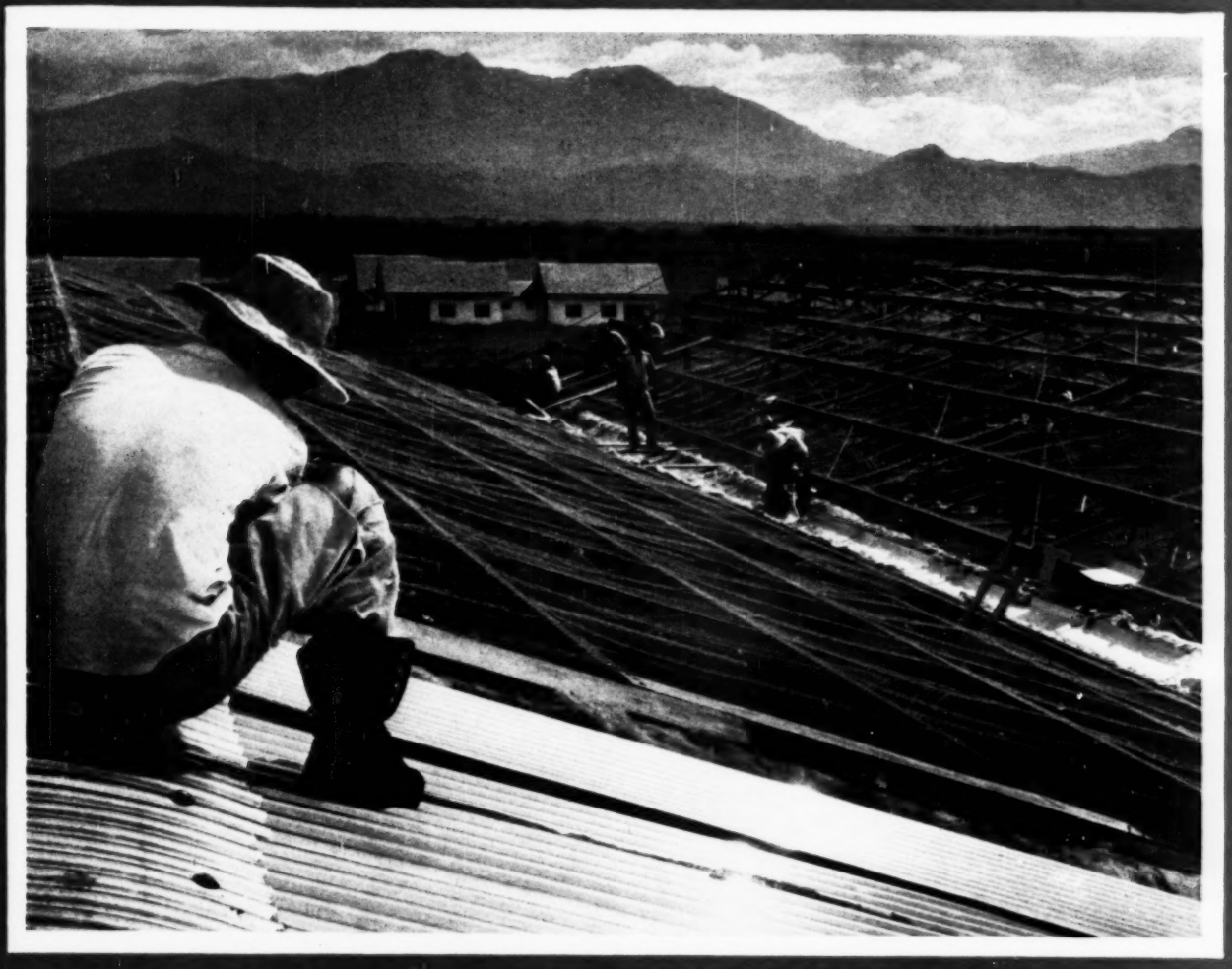
# Board of Trade Journal

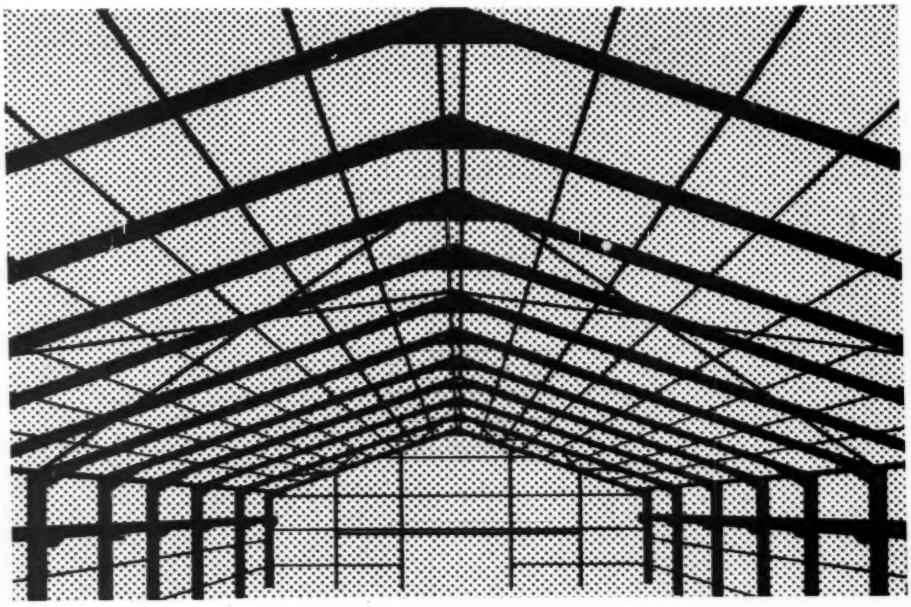
Volume 185, No. 3459

5 July 1963

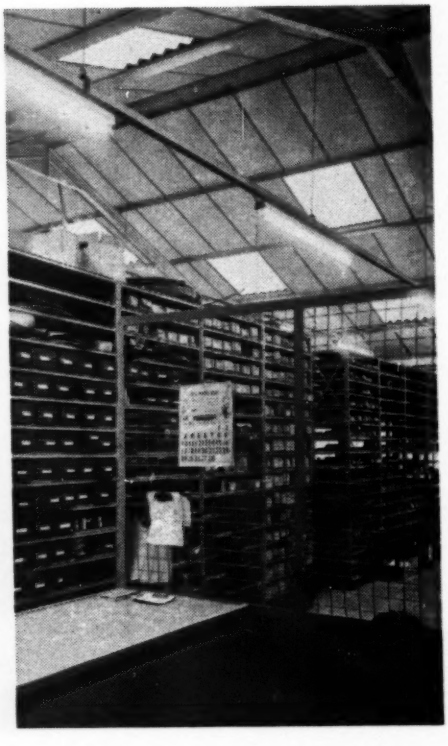


PUBLISHED BY HER MAJESTY'S STATIONERY OFFICE

2s. 3d. net



# SHEPLEY BOOTH build for TATE AND LYLE



## SHEBA
### BUILDINGS

Shepley, Booth & Associates Limited are proud to be associated with the Tate and Lyle Organisation. The photographs illustrate some of the work recently carried out for Tate and Lyle Transport Limited at Liverpool on a 'Package Deal' basis. Shepley Booth specialise in this type of service which includes design, legal negotiations, construction and handing over on a 'Key in the Door' basis. It will be clear from the photographs that SHEBA construction permits unlimited application of use and is ideally suited for offices, factories, canteens and light and heavy engineering works of all types.

Shepley Booth & Associates Ltd. Head Office: **GRANVILLE HOUSE, TETTENHALL ROAD, WOLVERHAMPTON.**
Tel: 27246 Cables: SHEBA, Wolverhampton Telex 33559

Offices in Frankfurt, Bologna.

London Office: 55 St. James's Street, London S.W.1
Tel: Mayfair 5296 Telex 21270

# Board of Trade Journal

Volume 185, No. 3459 | 5 JULY 1963 | Price 1s. 3d. net

Pages 1-56 | Annual Subscription including Inland Postage, £3 18s. 0d.

## Paraguay is a Friendly Market for British Exporters

***By C. R. Wrigley, First Secretary (Commercial) and Consul, H.M. Embassy at Asuncion***

A Landrover at over 14,000 feet, near the snow-line on the slopes of Cotopaxi, the world's highest active volcano (summit 19,612 feet).

PARAGUAY, with a population of a little over 1,800,000, is the least populous of all the South American Republics. The greater part of the population are engaged in agriculture, and the average purchasing power is low.

In 1961 the value of Paraguay's total exports was $30,677,000; Britain was her third most important customer after Argentina and the United States, taking goods worth $3,615,000. In the same year Paraguay's total imports were worth $34,734,000; Britain was her fifth most important supplier after Argentina, the United States, Japan and the German Federal Republic, sending goods worth $2,661,000. Both our imports from and exports to Paraguay were about the same in 1962.

Having put Paraguay's trade with the rest of the world in the right perspective, we can now examine certain special factors which make this small and friendly country an interesting market for British exporters, always bearing in mind its small size and the limited possibilities for selling such items as machine tools and industrial equipment.

First, Paraguay, unlike most South American countries, has enjoyed stable government since 1954. In spite of having a considerable amount of her budget devoted to defence (but no more than in the majority of South American countries) Paraguay has been able to profit by this comparatively long period of calm to make up much leeway in road construction, public health, transport and other vital services. At the same time the country has been wise enough to benefit by technical aid in such matters as agriculture, public health and telecommunications provided by the American Economic Mission and United Nations Technical Assistance. Secondly, Paraguay has at present few restrictions on imports as such, although recently the import of certain categories of goods such as sugar, cotton textiles and footwear, and cigarettes has been temporarily suspended to protect some local industries which were having great difficulties in selling their production. These restrictions do not include all goods manufactured in Paraguay such as soap, for example, which can be freely imported. There are regulations which require a 100 per cent prior deposit for 120 days by importers of certain less essential goods, and a 24 per cent surcharge on the c.i.f. value of foreign exchange for all imports. Customs duties and sales taxes are also levied on goods on arrival. Thirdly, Paraguay has been almost unique in South America in maintaining a practically constant rate of exchange with the dollar since 1957, although the Guarani has been under increasing pressure recently owing to the rapid devaluation of the currencies of the Argentine (her biggest trading partner) and of Brazil.

Relations between the United Kingdom and Paraguay have been traditionally good, and Britain has for many years been one of Paraguay's best customers. Although our links with Paraguay are perhaps not as numerous as they have been in the past, there is much goodwill towards Britain in Paraguay as was particularly evident during the Duke of Edinburgh's visit in March 1962.

In the past few years Paraguay has been the beneficiary of several important loans from international lending organizations, and expects to receive further loans from the International Develop-

**NOTICE TO JOURNAL READERS AND ADVERTISERS**

The *Board of Trade Journal* is published weekly by H.M. Stationery Office, price 1s. 3d. (Annual Subscription £3 18s. 0d. including inland or surface but not air postage) and is obtainable directly from the following addresses: York House, Kingsway, London, W.C.2; 423 Oxford Street, London, W.1; 13A Castle Street, Edinburgh, 2; 39 King Street, Manchester; 35 Smallbrook, Ringway, Birmingham, 5; 109 St. Mary Street, Cardiff; 50 Fairfax Street, Bristol, 1; 80 Chichester Street, Belfast; or through any bookseller.

© Crown Copyright 1963

Extracts may be published if the source is duly acknowledged, except that permission of the authors must be obtained to reproduce signed articles.

**Subscriptions and Sales Inquiries** should be addressed to the publishers at any of the above addresses.

**Editorial Communications** should be addressed to the Editor, *Board of Trade Journal*, Room 2410, Board of Trade, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2192). Address for telegrams and cables 'Boneblack, London.'

*The views expressed in contributions to the Journal emanating from other than official sources are not essentially those of H.M. Government.*

**Advertisements.** Inquiries from the London Postal Area concerning the insertion of advertisements should be addressed to H.M. Stationery Office, Room D.84, Atlantic House, Holborn Viaduct, London, E.C.1. (City 9876, Ext. 147). Inquiries from other parts of the United Kingdom should be addressed to Cowlishaw and Lawrence (Advertising) Ltd., Memorial Hall Bldgs., 16 Farringdon St., London, E.C.4. (Tel. City 3718).

*The Government accepts no responsibility for any of the statements in the advertisements and the inclusion of any particular advertisement is no guarantee that the goods or the service advertised herein have official approval.*

**Reprints of Articles.** Reprints from the *Board of Trade Journal*, which should be ordered within one week of publication, cost £3 0s. 0d. per page (or part) for 250 copies. (Larger quantities 5s. 0d. per page for each additional 125 copies.)

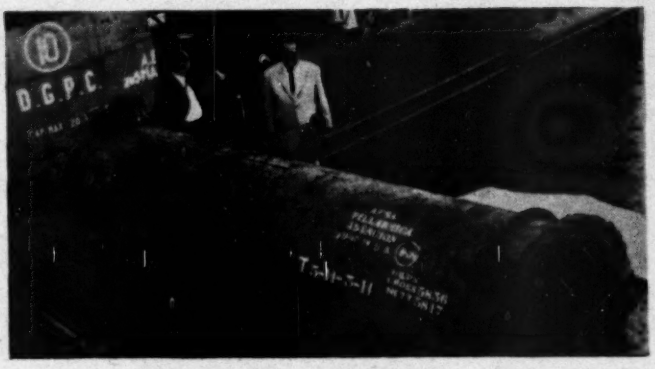
Orders and remittances for reprints should be addressed to the Director of Publications (P.2), H.M. Stationery Office, Atlantic House, Holborn Viaduct, London, E.C.1. Cheques should be made payable to H.M. Paymaster-General.

# CONTENTS


| | PAGE |
|---|---|
| Paraguay is a Friendly Market for British Exporters | 1 |
| Lord Mayor's Third Export Achievement Lunch. | 4 |
| Consumer Council Holds Its First Meeting. U.S. Trade 'Center' Celebrates 2nd Anniversary. Visit of Algerian Minister | 5 |
| Mr. Alan Green Visits Factories in Crawley, Gloucester and Basildon. N.P.Y. Conference to be Held in November. | 6 |
| Report on Building Societies. Imports of Canned or Bottled Apples from the Relaxation and Dollar Areas and Japan. | 7 |
| Applications for Temporary Exemption from Import Duty. The Import Duty Drawbacks (No. 4) Order 1963. The Import Duties (General) (No. 5) Order 1963. Temporary Exemptions from Duty on Some Chemicals. Inquiries on Imported Pencils and Stationers' Sundries. Marking of Imported Metal Tapes and Bands. Change of Address of Bankruptcy High Court | 8 |
| United Kingdom Balance of Payments in the First Quarter of 1963 | 10 |
| Signs of Some Improvement in Retail Sales in May | 11 |
| Hire-Purchase Business in May | 14 |
| Import and Export Prices in May | 17 |
| Shipping Movement at U.K. Ports | 18 |
| Fixed Capital Expenditure of the Shipping Industry | 21 |
| The Register of Restrictive Trading Agreements | 22 |
| Modern Government-Owned Factories for Rental | 24 |
| Registration of British and Foreign Films. Changes in Film Levy Regulations. British Film Fund Agency. | 26 |
| Government Surplus Sales by Auction | 29 |
| Trade Fairs and Exhibitions at Home and Overseas | 31 |
| Construction Equipment Exhibition | 32 |
| 300 British Exhibitors at Barcelona Fair | 33 |
| Trade Fairs and Exhibitions Outside Europe | 34 |
| **Overseas Trade Section** | |
| **Trade and Financial Arrangements** | |
| Denmark and Czechoslovakia. Czechoslovakia and Iran. Algeria and Poland. West Germany and Spain. China and USSR. Poland and Turkey. Italy and Bulgaria. Parcel Post for Basutoland, Bechuanaland and other Southern African Territories | 36 |
| **Information for United Kingdom Exporters** | 37 |
| **Tariff, Customs, Import and Other Regulations in Overseas Countries** | |
| **Australia:** Details of Tariff Changes | 40 |
| **Australia:** Revision of Customs By-laws | 42 |
| **Australia:** Further Details of Tariff Board Inquiries. | 44 |
| **New Zealand:** Customs Tariff Inquiry. **Falkland Islands:** Export Duty on Whale Oil and Seal Oil Reduced. **Jamaica:** Customs Tariff Changes | 45 |
| **Jamaica:** Import Licensing Arrangements. **Colombia:** Customs Tariff and Import Control. Import Control – Prior Deposits. **Mexico:** Import Licensing | 46 |
| **El Salvador:** Customs Tariff Changes | 47 |
| **Argentina:** 'Aforos' for Imports | 48 |
| **Ecuador:** Customs Tariff. **Canada:** 'Made in Canada' Ruling. St. Lawrence Seaway Tolls. **United States:** Suspension of Import Duty on Corkboard Insulation. **Irish Republic:** Review of Customs Duties on Some Domestic Pottery. **European Economic Community:** Tariff Changes | 49 |
| **France:** Liberalization of Imports. **Austria:** Further Liberalization of Trade. **Italy:** Changes in Turnover Tax (IGE) on Precious Metals. Customs Tariff Changes. **Benelux:** Amendment to Import Tariff. **The Netherlands:** Import Duty Tariff Quotas. **Portugal:** Restriction on Import of Animal Products | 50 |
| **Morocco:** Import Quotas for 1963. **Tunisia:** Prohibition of Import of Sulphur. **Portuguese West Africa (Angola):** New Defence Tax | 53 |
| **Congo Republic (Leopoldville):** Documentation of Exports to Congo Republic. **Republic of Guinea:** Specialist Trading Organizations. **Republic of South Africa:** Customs Tariff Applications. **Ghana:** Imports of Children's Books. **Ceylon:** Imports of Raw Drugs | 54 |
| **Pakistan:** Pakistan Budget. **Cambodia:** Tax Changes. **Indonesia:** New System of Import and Foreign Exchange Control | 55 |


## Front Cover Photograph

Three identical British buildings are being erected for a cotton spinning and weaving mill at Pasuruan, Indonesia, for the Indonesian Government. The structures, Arcon industrial buildings, each 700 ft. long with 50 ft. spans and covering 163,333 sq. ft., are among the largest standard buildings ever exported from Britain. The photograph was taken by Charles Rubin, who is superintending the erection by local labour on behalf of Taylor Woodrow Building Exports Ltd., marketing agents and erection supervisors for the Arcon Group.




Equipment for expanding the capacity of a sugar refinery in Paraguay, manufactured by George Fletcher and Co. Ltd., Derby.

ment Association in the near future for roads and agricultural development. The Inter-American Development Bank has recently approved a technical assistance loan of $400,000 to finance the preparation of designs and specifications for a large hydro-electric project on the Acaray River near Brazil. A further loan of $12m. towards carrying out this project has just been announced, and it is hoped that finance for the balance of the cost (some $10-12m.) can be raised in Europe. The advent of cheap hydro-electric power to a fertile area of the country still in the very early stages of colonization, will give a boost to agricultural production and will undoubtedly help to raise the living standards of the rural population in that part of the country. Another loan by the Inter-American Development Bank of $2,900,000 from the Social Progress Trust Fund has just been approved. Used with local resources, this loan is to be applied to helping small farmers by granting them credits for the purchase of stock and implements and by granting them technical assistance. Since the Social Progress Trust Fund was established by the United States as part of the Alliance for Progress, it is likely that purchases made by Paraguay for this loan will be made mainly in the United States.

Although membership of the Latin American Free Trade Area has not yet meant much to Paraguay, it is expected that if the concept of freer trade between member countries becomes a reality, Paraguay will be able to export more of her agricultural products such as tropical fruits and early maize to the Argentine, and would share to some extent in any prosperity which may be enjoyed in the future by the Argentine and Brazil. At present the increase of commercial exchange between Paraguay and her two large neighbours is held up by the difficult economic conditions obtaining in those two countries as well as by the inability of the Argentine to maintain the normal volume of her timber imports. Neither the privileges enjoyed by member countries of the Latin American Free Trade Area in their commercial interchange, nor their proximity, have yet made themselves felt. Although both the Argentine and Brazil produce a wide range of manufactured goods, they have not yet found great acceptance in Paraguay. Before long, however, goods of Brazilian and Argentine manufacture are likely to have much more impact, and this represents a challenge to British exporters to establish their goods well in this market before this occurs.

The most important categories of goods on Paraguay's import list are consumer goods, supplies for the all-important agricultural industry, and machinery, including vehicles and parts. The percentage of the population able to afford such luxuries as tape-recorders, cameras and certain electrical appliances is very small. However, radios are common, and there is a fair-sized market for refrigerators and electric fans. Unfortunately British exporters have obtained very little of the market for these products, most of which is supplied by the Netherlands, Germany, Japan and the United States. There is a fair-sized market for the cheaper priced consumer goods within reach of the poorer sections of the community, such as toys, fountain-pens, electric torches and toilet articles.

Asunción, the capital, with a population of some 300,000, is the main centre of business and trade. All seaborne imports enter the

**Paraguay is a Friendly Market for British Exporters** (*Continued*)

country through Asunción and, although there are cities such as Concepción, Encarnación and Villarica of some importance locally, importing firms all operate from the capital where much of the country's wealth is concentrated.

The selection of a suitable agent presents some difficulties since the main ones are usually overloaded with agencies, and have not time to work them all properly. The first course for the prospective exporter is to find out whether there is a market for his goods in Paraguay, and later, during the course of a visit to other South American countries, to fit in a visit to Asunción, where he will be able to see things for himself and select the representative he thinks most suitable. Paraguayan importers appear to enjoy receiving visits from representatives of foreign firms, and are far more likely to place an order with a visiting representative of a firm than as a result of a postal offer. It is often personal contact between visitor or representative and the buyer that sells goods, even though goods offered in competition may be better.

A cardinal point in dealings with Paraguayan firms is that the visiting businessman should be able to speak Spanish and that all correspondence and trade literature should be quoted in Spanish. Comparatively few Paraguayan businessmen have a good knowledge of English, and quotations in the English language and in English measures are much less likely to receive attention than competing offers in Spanish and with measures in the metric system. Paraguayans are more used to quotations in United States dollars than in sterling. Prices should therefore be either in dollars or in sterling and dollars, but not in sterling alone.

Prices should include the commission, details of which should be given. Customs duties are estimated on the basis of a price 20 per cent above the f.o.b. value of the goods in order to include freight and insurance, even though freight and insurance costs may be lower than this.

Payment terms of 180 days are permitted by the Central Bank of Paraguay, but special permission has to be obtained for longer payment terms. In the case of capital goods, including vehicles, permission for extended terms is likely to be granted. Exporters to Paraguay do not usually demand shorter payment than 180 days since money is short and importers are anxious to avail themselves of any credit facilities that may be available. When permission for longer payment terms has been given, the exporter should endeavour to work out a financing scheme for the goods he proposes to export in co-operation with a financing organization since it is very difficult for an importer to obtain credit facilities in Paraguay. The provision of satisfactory credit facilities for Paraguayan buyers is one of the keys to success in this market and has been the main reason for the maintenance of and increase in the value of United Kingdom exports to Paraguay in recent years.

Paraguayan importers usually have no objection to importing through an export merchant rather than direct from the manufacturer. In fact, many prefer to do so since large orders of a variety of goods enable the overhead costs of the Shipping Documents and other charges to be spread.

ROYAL MAIL LINES

PACIFIC LINE

FAST REGULAR PASSENGER AND CARGO SERVICES

to South America (East and West Coasts), Central America, Spanish Main, West Indies, West Coast of U.S.A. and Canada.

ROYAL MAIL LINES, LIMITED
ROYAL MAIL HOUSE, LEADENHALL ST., LONDON, E.C.3.
*Tel: MANsion House 0522*

THE PACIFIC STEAM NAVIGATION Co.
PACIFIC BUILDING, JAMES STREET, LIVERPOOL, 2
*Tel: CENtral 9251*

Good packing is essential in this market not only to protect the goods but to save space. Freight rates to Asunción are high owing to the long stretch of river transport from Buenos Aires, and space-saving can reduce costs considerably. There is a shipping service operated by Lamport and Holt from London and Liverpool direct to Paraguay. Lamport and Holt have an agreement with the Rotterdam-South America Line for their ships to call at London for cargo when the capacity of their own ships is insufficient to load it all. Five Dutch ships called in London for cargo for Asunción under this arrangement in 1962. The Rotterdam-South America Line also operate regular fortnightly sailings direct to Paraguay from Rotterdam, Hamburg, Bremen and Antwerp. There is also the possibility of shipping goods via Buenos Aires for trans-shipment to Paraguayan vessels sailing regularly between that port and Asunción, although there may be some danger of pilferage during trans-shipment at Buenos Aires.

NO *COMMON* MARKET!

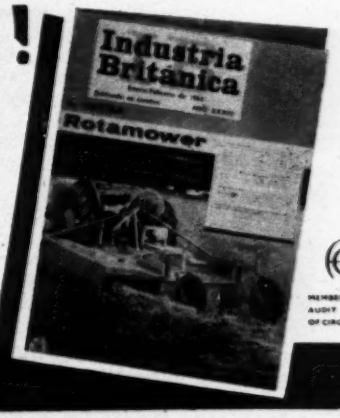
Britain's failure to enter the Common Market must not hinder the export activities of British companies. Large and lucrative markets still exist in the Spanish and Portuguese speaking countries of the world.

**Sell to these markets through the advertisement pages of INDUSTRIA BRITÁNICA, the only British export journal with separate editions printed in Spanish and Portuguese circulating in twenty-four countries.**

Industria Británica offers 32 years' experience in these markets in addition to:

★ **Free translation service.**
★ **Free insertions in the Agencies Vacant pages in order to obtain suitable overseas agents.**
★ **Free status reports on overseas companies.**

Apply now for a specimen copy and full details which will be sent without obligation on application, to:-




MEMBER OF THE AUDIT BUREAU OF CIRCULATIONS

THE MANAGER, INDUSTRIA BRITANICA
BENN BROTHERS LIMITED 154 FLEET STREET LONDON E.C.4

## Lord Mayor of London's Third 'Export Achievement' Lunch

The guests at the luncheon table at the Mansion House

TWENTY-FOUR representatives of British industry – some of the men who have done so much to help Britain's drive for exports – attended the third 'Export Achievement' luncheon given by Sir Ralph Perring, Lord Mayor of London, at the Mansion House on June 28. The guest of honour was Sir Richard Powell, Permanent Secretary to the Board of Trade. Other guests included Mr. F. B. Arnold, Senior Trade Commissioner, Australia; Mr. P. E. Oliver, Counsellor (Commercial), Djakarta; Mr. H. Birtles, Director of the Export Services' Branch of the Board of Trade; and Mr. Barry Kay, Regional Controller, London and South-Eastern Region, Board of Trade.

In his speech Sir Richard Powell referred to the Lord Mayor's 'valuable interest' in the men who did the work in connection with Britain's exports. 'On their efforts,' said Sir Richard, 'must rest our ultimate success or failure. I have heard from many who are engaged in the business of export selling that although it has its stimulations and its amusements, it also takes its toll of energy and health. For some I know it is nothing to travel 100,000 miles a year, stopping only for brief moments in one capital or another. It is good to be able to do honour to those who undertake this kind of work, and I cannot say how much we in the Board of Trade appreciate the way in which the Lord Mayor has sought to do this.'

Referring to exports, Sir Richard said the Board of Trade conceived the work of exporting as being undertaken by a team, of which the industrialists were the leaders. Behind them ranged a number of official services and officials designed and intended to help.

The 24 men selected from a wide variety of industry were:

D. J. Lambert, British Aircraft Corporation Ltd., London; J. G. Hamer, Chloride Electrical Storage Ltd., London; Captain M. Morgan-Giles. Morgan-Giles Ltd., Tynemouth, Devon; G. Mulholland, Williams & Williams Ltd., Chester; J. R. H. Lindsay, Black & Decker Ltd., Harmondsworth, Middlesex; J. H. Allen, Birfield Filtration Ltd., Birmingham; J. Cormack, Bloomfields Ltd., Great Yarmouth; J. R. Ratcliff, K. & L. Steelfounders, London; J. K. Storey, Alliance Assurance Co. Ltd., London; Derek Williams, Leng, Roberts & Co., London; J. Moir, George Kent Ltd., Luton, Beds; W. F. Sykes, S. Smith & Sons Ltd., London; J. W. Bache, Austin Motor Export Corporation Ltd., Birmingham; K. H. Rothenberg, James North & Sons Ltd., London; A. M. Roberts, Pegsons Ltd., Coalville, Leicestershire; L. Luke, Stenners Tiverton Ltd., Tiverton, Devon; John Tusa, British Bata Shoe Co. Ltd., London; J. E. Hyams, Vic-Tree Products, Birmingham; R. G. Terry, South Wales Switchgear Co. Ltd., Derby; G. R. Scott-Farnie, International Aeradio Ltd., London; Peter Katz, Mettoy Co. Ltd., Swansea; J. W. Davies, Cory Bros. & Co. Ltd., London; George Brown, Belfast Ropework Co. Ltd., Belfast; A. G. N. Hodkinson, British Oxygen Co. Ltd., London.

---

## Sell More Clothes Abroad

*— Mr. Alan Green*

'I AM GLAD to say that there have been in recent months signs of a definite change in the attitude of many clothing firms towards the possibilities and rewards of exporting', said Mr. Alan Green, Minister of State, Board of Trade, at the Factory Managers' (Clothing) Association meeting at the Bonnington Hotel, London, on June 28. 'Our top tailoring firms have always sold to the well dressed man abroad and our best quality ready-to-wear clothing firms have built up by hard work and persistence an image of typically British clothing that sells on the British label. These firms still form the backbone of our clothing exports.

'But the bulk of the industry has remained aloof or blind. Now, I am glad to say there are definite signs of movement into exporting. This is splendid. After all, there are more than 2,000 firms employing over 25 people in the industry alone – with a turnover of over £400m. What a difference if only one-tenth of this amount was earned abroad! I am not suggesting that all these firms could or should export, but a great many more of them can and should.

'We at the Board of Trade have been hearing a great deal recently about the success of our clothing exporters. Two groups of them in the ladies' ready-to-wear fashion trade even stormed Paris this Spring and, I understand, have done well. This sort of initiative and demonstration is better than all the talk and exhortation in the world.'

## Preparations for the Kennedy Round

THE GATT Trade Negotiations Committee, which is to draw up a trade negotiating plan in the light of principles recently agreed upon by GATT ministers, met in Geneva on Thursday, June 27. At this meeting it was decided to set up three committees which will study respectively plans for negotiating tariff reductions; access to world markets for agricultural products; and non-tariff barriers and other special problems.

The first committee, which has already started discussions, will pay special attention to the question of the depth of the proposed linear tariff cuts, rules for exceptions and rules for dealing with those cases where there are significant disparities in tariff levels.

Last week in Geneva the Cereals Group met, and this week the Meats Group is meeting to prepare for negotiations for appropriate commodity arrangements. The GATT ministers, meeting on May 16-21, agreed that the trade negotiations should start in Geneva on May 4, 1964.

## Consumer Council Holds Its First Meeting

THE FIRST meeting of the Consumer Council was held in London on June 27, following which the eleven members were introduced to representatives of the Press by the council's chairman, Lady Elliot of Harwood. The twelfth member will be nominated shortly.

Introducing the members, Lady Elliot said: 'We are from all parts of the country, and we do not represent any public organization. We are simply people who have an interest in this subject, and we shall work together as a team, striving to be a useful body to the consumer.'

Lady Elliot explained that the council was an independent body financed by the Board of Trade. The first year's grant was £60,000 and in addition the National Citizens' Advice Bureau Committee – to which personal complaints from consumers would be referred – would receive a grant of £27,000 for its work in connection with the council. The council would meet once a month, but it was expected that it would divide itself into sub-committees which would meet weekly.

A statement issued after the meeting included the following remarks:

'The council decided to invite the National Citizens' Advice Bureaux Committee to be represented at future meetings of the council and to join in their deliberations on the issues which the work of the Citizens' Advice Bureaux shows are of general concern to consumers. This arrangement reflects the collaboration recommended by the Molony Committee between the Citizens' Advice Bureaux organization and the Consumer Council in advising consumers. The council also reviewed the financial position during the present year and took note of the arrangements for building up the staff.'

The terms of reference given to the Consumer Council by the President of the Board of Trade, are as follows:

(1) Subject to the exceptions hereinafter mentioned, the functions of the council are:
  (a) to inform itself about the consumer's problems and about matters affecting his interests;
  (b) to consider, after consultation where necessary with other affected interests, the action to be taken to deal with such problems, or to further or safeguard such interests and to promote that action;
  (c) to provide advice and guidance for the consumer, in particular through the Citizens' Advice Bureaux and other appropriate organizations and by its own publications;
  (d) to publish an annual report.

(2) The following are excluded from the council's functions, namely:
  (a) the preparation or publication of comparative test reports;
  (b) the taking up of complaints on behalf of individual consumers; and
  (c) law enforcement action.

(3) In exercising its functions, the council shall have regard to the views expressed thereon in the Final Report of the Committee on Consumer Protection.

## U.S. Trade 'Center' Celebrates 2nd Anniversary

A RECEPTION to celebrate the second anniversary of the United States Trade 'Center' at 57 St James's Street, London, was held on June 26. The 'Center' was opened on the same date in 1961 by Mr. Arthur Goldberg, United States Secretary of Labour, and has featured almost everything that has been made in the United States for which there might be a British market.

Organized by Mr. Clarence C. Pusey, the 'Center's' Director, the reception was attended by United Kingdom agents of United States' manufacturers who have taken part in the 19 exhibitions featured there since its inception, representatives of the British trade press, British manufacturers, and various business associates.

## Total Overdrafts of the Nationalized Industries

THE TOTAL bank overdrafts of the nationalized industries, at June 19, 1963, were £57·5m., of which £47·9m. were from the clearing banks and £9·6m. from the Scottish banks.

The fall of £17m. in the level of overdrafts from £74·6m. on May 22 to £57·5m. on June 18 is due largely to seasonal factors.

## Visit of Algerian Minister of Industrialization and Power to U.K.

Mr. Frederick Erroll (right), President of the Board of Trade, greeting M. Laroussi Khelifa, Algerian Minister of Industrialisation and Power, at the Board of Trade on June 26.

THE FOLLOWING joint communique was issued on June 28 by the Board of Trade and the Algerian Embassy on the visit to the United Kingdom of M. Laroussi Khelifa, Minister of Industrialization and Power of the Democratic and Popular Republic of Algeria:

'M. Laroussi Khelifa, Minister of Industrialisation and Power of the Republic of Algeria, has just paid an official visit to the United Kingdom as the guest of H.M. Government. He was accompanied by M. Kamel Sakker, Deputy and Member of the National Assembly Committee for Industrialization, Power and Commerce, and other advisers. During his visit the Minister called on Mr. Frederick Erroll President of the Board of Trade, to whom he delivered a message of amity from M. Ben Bella, President of the Republic of Algeria. Mr. Erroll and M. Khelifa discussed economic and commercial relations between Algeria and Britain, particularly in the context of the development of the Algerian economy, and the general terms of a loan that H.M. Government has offered to the Algerian Government for the purchase of British equipment. It was explained that the loan was additional to private credit facilities, for which Export Credits Guarantee Department backing was available.

The Minister also had conversations with Mr. Richard Wood, Minister of Power, Mr. Alan Green, Minister of State, Board of Trade, and Mr. Peter Thomas, Minister of State, Foreign Office, which offered further opportunities for useful exchanges of views on matters of mutual interest to the two countries.

At the request of the Minister of Industrialization and Power, H.M. Government have agreed to consider favourably any requests put to them by the Algerian Government for technical assistance in the industrial field. Both countries are also agreed that they will make all possible efforts to facilitate British investment in Algeria.

M. Khelifa attended the launching of the "Methane Princess" and made a number of valuable contacts with British firms and trade associations.

M. Khelifa and British Ministers expressed their confidence that relations between the United Kingdom and Algeria would become increasingly close and friendly.

*Note.*—The loan referred to in paragraph 2 of the attached communique is of £0.5m. and will be made under the scheme for additional aid tied to British industries with surplus productive capacity, which was announced by the Chancellor of the Exchequer in the House of Commons on December 17, 1962.

## Mr. Alan Green Visits Factories in Crawley, Gloucester and Basildon

MR. ALAN GREEN, Minister of State, Board of Trade visited the Crawley, Sussex area on July 1, to meet local industrialists and trade unionists and to discuss with them problems affecting exports and to reinforce the impact on industry made by his predecessor during his provincial tour last year. He congratulated those firms with good export records and encouraged others who have not as yet been particularly successful to greater efforts in selling overseas.

The Minister of State called on three firms in the area: Brentford Transformers Ltd., Bowthorpe Holdings Ltd., and K.D.G. Instruments Ltd. In the evening he held a reception to which representatives of 40 to 45 firms were invited. Councillor R. May, J.P. Chairman of the Urban District Council, together with representatives of local organizations such as the New Towns Commission, London and South-East Regional Board of Industry, Crawley Industrial Group and the Ministry of Labour Office were also invited to the reception.

On July 3, the Minister was due to visit manufacturers of hydraulic presses and other hydraulic equipment at Gloucester, and on July 4, a cigarette factory at Basildon, Essex.

## NPY Conference To Be Held in November

SOME 1,500 delegates are expected to attend the National Productivity Year Conference to be held at Eastbourne on November 26, 27 and 28. Following the opening plenary session, the Conference will divide on the second day into five main sections. One of these sections deals with Research and Development. It is being organized by the Department of Scientific and Industrial Research and its Chairman will be Sir Harold Roxbee Cox, chairman of the Council for Scientific and Industrial Research. Application forms to attend the Conference can be obtained from: The Secretary, British Productivity Council, Vintry House, Queen Street Place, London, E.C.4.

## New Research Committee of National Association of British Manufacturers

FOLLOWING a suggestion by Lord Hailsham in a speech last November to the National Association of British Manufacturers, a Research and Development Committee has been formed by the Association. The object of the Committee is to encourage member firms to take full advantage of modern scientific advances to enhance their competitive position.

Formed under the chairmanship of Dr. E. L. Streatfield, Technical Director and Director of Research at Houseman and Thompson Ltd., the committee sets out to discover the research requirements of member firms. These might then be met by the DSIR, the universities or possibly by member firms with suitable research facilities.

## British Documentary Citation at Boston

'EYES OF A CHILD', a British documentary film about the training of blind children at the Dorton House School for the Blind in Kent, has been awarded a Citation, in recognition of outstanding film achievement, at the International Film Festival held in Boston, Massachusetts from June 12 to 23.

The film was made by Film Partnership Ltd., (producer, Robert Angell) for BBC Television, and was entered for the Festival by the Central Office of Information.

### The Patent Office Library

*'All kinds of scientific works are kept there, and it is one of the most complete scientific libraries in England.' (Cassell's Saturday Journal, 1888.)*

The Patent Office Library was already famous in 1888. Then, as now, members of the public were freely admitted without formality to the shelves. Today they are able to consult 200,000 volumes of scientific and technical periodicals (8,500 different titles are currently taken), 100,000 books, and 10,000,000 patent specifications from all over the world. More than 100,000 visitors came last year, – proof that the facilities offered by this remarkable public reference library are being increasingly recognized by industrial research workers, information officers, and others. Opening hours: 10 a.m. to 9 p.m. weekdays, 10 a.m. to 1 p.m. Saturdays.

## New North-East Piston Ring Factory Opened

'THE NORTH EAST is not a distressed area begging for assistance. It is a land of opportunity offering advantages' said Viscount Hailsham, Lord President of the Council and Minister with special responsibilities for the North East, at Sunderland on June 28. Lord Hailsham was opening a new piston ring factory built by Hepworth and Grandage Limited.

The new factory is one of the first to be built in a development area recommended under the Local Employment Act 1960 and allows long distance planning for expansion. The first phase of development consists of a self-contained piston ring production unit employing 450 people. It is anticipated that 1,000 will be employed by 1964 when production is anticipated at 1m. piston rings per week.

In his opening speech, Lord Hailsham congratulated the company for having thought it worth while to build and open this factory on pre-budget policy. He said that employers who wished to do the same thing would find even better terms with standard grants and free depreciation available.

'There is room for plenty more' Lord Hailsham concluded. 'On Pre-Budget policies there would have been a shortfall of 130,000 male jobs in the North East region by 1981 in order to hold migration and produce full employment and account for the increase in population. Of these more than half would have been needed in 1966. It is not, of course, possible to estimate what the impact of the Budget and other Government measures will prove to be on these figures. But although I have a great and reasoned optimism in the future of the region we must not underestimate either the magnitude or the urgency of the problem'.

## Government Departments Win Poster Awards

GOVERNMENT DEPARTMENTS and official organizations made a good showing among the prize winners in the presentation of the 1963 British Poster Design Awards in Battersea Park, London, on June 25. These awards are sponsored annually by the Council of Industrial Design in association with 16 organizations, most of which have advertising interests.

The Central Office of Information gained four prizes: for two *Keep Britain Tidy* posters for the Ministry of Housing and Local Government, and the other two for a United Nations poster on behalf of the Foreign Office and a Smoking and Cancer poster for the Ministry of Health. The General Post Office also won a prize.

Details of the awards are:

*United Nations Day* (double demy) – designer, Ashley Havinden; client, the Foreign Office; agency, Central Office of Information; printer, Multi-Machine Plates Ltd.;

*Smoking and Cancer – Bank Note* (double crown) – designers, Reginald Mount and Eileen Evans; client, Ministry of Health; agency, Central Office of Information; printer, Multi-Machine Plates, Ltd.;

*'Keep Britain Tidy' – Lion* (double crown) – designer, Royston Cooper; client, Ministry of Housing; agency, Central Office of Information; printer, J. Weiner, Ltd.

*'Stamp Books Save Time'* (van streamer) – designer, Negus Sharland; client, General Post Office; agency, Charles F. Higham, Ltd.; printer, J. Weiner, Ltd.

## New Royal Designers for Industry

THE COUNCIL OF the Royal Society of Arts have made the following new appointments to the Distinction of Royal Designer for Industry (RDI):

Thomas Eckersley (Posters)

Robert Heritage (Furniture)

and the following appointment to the Distinction of Hon. RDI:

Timo Sarpaneva (Finland) (Glass, Pottery and Textiles).

The Distinction of DRI was established by the Royal Society of Arts in 1936 for the purpose of honouring British designers who have attained eminence and efficiency in creative design of a high aesthetic standard for industry. The number of holders of the Distinction is limited to 50 and with the above new appointments now totals 47. Honorary RDI is conferred on foreign and Commonwealth designers.

## Ship-Shore Radio Telephone Service

The General Post Office announce that the new charges in the Ship-Shore Radiotelephone Service, announced by the Postmaster General in the House of Commons on March 19, became effective on July 1, and at the same time the range of the service was extended by 50 miles. The total charge for a radiotelephone call from a subscriber anywhere in the United Kingdom through Post Office coast stations to a ship in Zone A, whether connected by means of the Short (VHF), Medium or Long-range services, is 12s. 6d. for three minutes (minimum), plus 4s. 2d. for each additional minute or part thereof.

Zone A at present covers the sea areas within about 250 miles of the coast station. On and from July 1, its limits will be adjusted so that the new charge of 12s. 6d. for three minutes will apply to all calls to ships when within about 300 miles of the coast station. Zone A will accordingly cover waters within the limits 13°West, 9°East, 45°North and 63°North.

The new charge of 12s. 6d. will also apply to calls made from British ships in Zone A through Post Office coast stations to subscribers in the United Kingdom. Additionally, callers from British ships in Zone A to United Kingdom subscribers will be able, from July 1, to have the calls set-up on a transfer charge basis unless the operating agency for the ship concerned has elected not to participate in the arrangement. There will be a service charge of 4s. 2d. for this facility.

From July 1, United Kingdom subscribers can also make calls to ships at sea via foreign coast stations in France, Netherlands, Germany, Gibralter, Portugal, Faroes, Denmark, Norway and Sweden. The charges for such calls are as for the direct service plus the cost of a call to the foreign coast station concerned.

From July 1 some civilian and H.M. Forces overseas postal charges are increased. The new charges do not affect ordinary letters, but include such services as printed papers; commercial papers, small packets, samples; and parcels by surface routes; and registration and insurance. These changes were announced on March 19; full details are available at Post Offices.

## Report on Building Societies

PART 5 of the report of the Chief Registrar of Friendly Societies which was published on June 27, dealt with the work of the Chief Registrar's Department in relation to building societies and the business transacted by these societies during 1962. The report showed that during the year the total assets of all societies increased by the record figure of £379m. to £3,815m. compared with an increase of £270m. in 1961. Receipts by way of subscriptions to share and deposit capital and loans (excluding Bank Loans etc.) increased by £156m. to £776m.; withdrawals rose by £14m. to £537m. With the addition of interest the share, deposit and loan capital increased by £361m. as against an increase of £203m. in 1961.

The average rates of interest calculated on mean balances were 3·70 per cent on shares and 6·61 per cent on mortgages (3·54 per cent and 6·28 per cent respectively in the previous year). The amount of £613m. advanced on mortgage set a new record, being £67m. more than that advanced in 1961 and £53m. more than in 1960, the previous record year. At the end of the year there were 2,510,000 borrowers holding 2,538,000 mortgages; the average mortgage debt was £1,237.

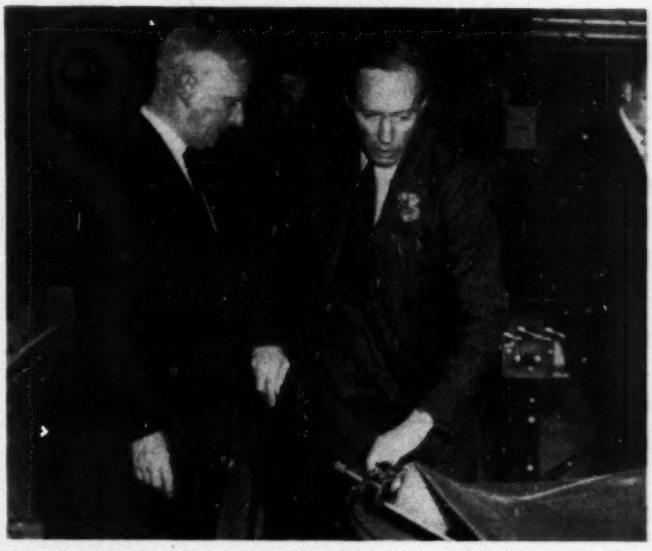
The Report included references to additions to and removals from the list of societies designated for the purposes of section 1 of the House Purchase and Housing Act, 1959, to Orders made under section 6 of the Building Societies Act, 1960 (Section 48 of the 1962 Act) and to the legislation enacted during the year to consolidate the Building Societies Acts. A complete list of the Banks designated as ones in which Building Societies are authorized to place their funds forms the Appendix to the Report.

The 'Report of the Chief Registrar of Friendly Societies for 1962 – Part 5, Building Societies' can be obtained from H.M. Stationery Office. Price 4s. 6d.

## New Copyright Order

THE COPYRIGHT (Kenya) Order 1963 (S.I. 1963 No. 1147) was made recently under the Copyright Act 1956 and provides for the extension of the Act, and the Orders in Council made thereunder, to Kenya. Copies of the Order may be obtained from H.M. Stationery Office, Kingsway, London, W.C.2, and branches. Price 8d., by post 10½d.

## Export Congratulations



Mr. Richard Wood (right), Minister of Power, with Mr. S. B. Hainsworth, chairman, Manufacturers Equipment Co. Ltd., examines a bulk conveyor at the official opening recently of the firm's new works extension at Hull, Yorks. Mr. Wood said he had brought congratulations from Mr. Frederick Erroll, President of the Board of Trade, on the firm's export efforts.

## Imports of Canned or Bottled Apples from the Relaxation and Dollar Areas and Japan

THE BOARD OF TRADE in a Notice to Importers No. 1041, dated July 4, announce that the quota for imports of canned or bottled apples originating in and consigned from the Relaxation and Dollar Areas and Japan during the year July 1, 1963 to June 30, 1964 will again be £800,000.

The previous arrangements will be repeated in that there will be an initial allocation similar to that made last year. The balance will then be reserved for distribution among licence-holders as and when they are in a position to submit further applications accompanied by a statement that their first licences have either been fully used or are fully committed. Such second applications should, however, reach the Board of Trade not later than January 31, 1964 after which date there will be a final allocation of any remaining balance.

Applications (on form TIP/A) should reach the Board of Trade, Import Licensing Branch, Hillgate House, 35, Old Bailey, London, E.C.4, not later than July 15, 1963. Applicants who wish to safeguard themselves against risk of loss of their applications in transmission should send them by Registered Post or by Recorded Delivery Service. Page 1 of the application form should be completed; on page 2 only the desired value of the licence need be entered; on page 3 and copies of the applicant's name, full postal address and reference number, and the description of goods (canned or bottled apples) should be inserted.

## B.O.T. Departments, Overseas Officers and Commercial Inquiry Officers

| | *Last published in* Board of Trade Journal |
|---|---|
| British Commercial Representatives Overseas | 28 June 1963 |
| Board of Trade Departments | 3 Aug. 1962 |
| Board of Trade, Regional Organization | 31 May 1963 |
| E.C.G.D. Local Offices | 24 May 1963 |
| British and Commonwealth Chambers of Commerce and other British Business Organizations Overseas | 24 May 1963 |
| U.S. Consular Offices in the U.K. | 21 July 1961 |

## Applications for Temporary Exemption from Import Duty

THE BOARD OF TRADE are considering applications for the temporary exemption from import duty of the materials listed below on the grounds that these materials are not made in this country or the Commonwealth or the supply available from these sources is not substantial having regard to the existing United Kingdom demand.

Representations are invited from manufacturers in this country or agents of Commonwealth manufacturers who consider they are, or will be within a reasonable period, in a position to supply a substantial proportion of the United Kingdom demand for these materials, or who are interested in their future production.

Temporary exemptions come into effect on the operative date of the Treasury Order in which the materials are specified and normally continue until the end of the current calendar year, when they are reviewed.

Letters, giving the respective reference shown below, should be addressed to Tariff and Import Policy Division, Board of Trade, Horse Guards Avenue, London, S.W.1, preferably through a Trade Association, and should be received by July 19, 1963.

| Tariff heading | Proposed definition for tariff purposes | Applied for as | Exemption required until | Reference |
|---|---|---|---|---|
| 29.30 | 1-*iso*Cyanatopropane | N-propyl-isocyanate | December 31, 1963 | 6211 |
| 29.35 | 5 - Bromo - 3 - *sec*butyl - 6-methyluracil. | 5 - bromo - 3 - sec - butyl - 6-methyluracil. | December 31, 1963 | 6077 |

## The Import Duty Drawbacks (No. 4) Order 1963

THE TREASURY have made the Import Duty Drawbacks (No. 4) Order, 1963, which:

(i) extends until July 31, 1964, the provision of drawback of import duty on creped paper used in the manufacture of exported adhesive tape;

(ii) provides for the alteration of the rates of drawback of import duty on certain imported cellulose paper used in the manufacture of certain exported electrosensitive recording paper;

(iii) revokes the existing provision for drawback of import duty on imported wooden veneer sheets used in the manufacture of sewing machine bases for export, and varies the rates of drawback of import duty of certain imported square sawn wood and timber and wooden veneer sheets used in the manufacture of specified exported sewing machine woodwork.

The Order came into operation on July 3 and has been published as Statutory Instruments, 1963, No. 1139.

Copies are obtainable direct from H.M. Stationery Office.

## The Import Duties (General) (No. 5) Order 1963

THE TREASURY have made the Import Duties (General) (No. 5) Order, 1963, which:

(i) reduces the full and EFTA rates of import duty on hothouse grapes during the period February 1 to June 30;

(ii) varies the full and EFTA rates of import duty on hothouse peaches and nectarines during the period April 1 to October 31 by substituting *ad valorem* rates for the existing specific rates;

(iii) further reduces the full rate of import duty (and proportionately the Commonwealth preference rate) on certain motor vehicles and passenger cars and certain vehicle parts, in accordance with the undertakings given by the United Kingdom at Geneva and set out in July 1962 Protocol to the General Agreement on Tariffs and Trade. The concession given at Geneva on passenger cars and certain vehicle parts (a reduction in the duty from 30 per cent to 22 per cent) was to be implemented in three stages to correspond with the stages by which the duties of the individual countries of the EEC were approximated to the duties in the Common Tariff of the Community. The first reduction was made on October 31, 1962 (Import Duties (General) (No. 12) Order, 1962, S.I. 1962/2240): see *Board of Trade Journal* of October 19, 1962, page 790.

The Order came into operation on July 1, 1963, and has been published as Statutory Instruments 1963, No. 1140. Copies are obtainable from H.M. Stationery Office.

## Inquiries on Imported Pencils and Stationers' Sundries

THE STANDING COMMITTEE appointed by the Board of Trade under the Merchandise Marks Act, 1926, will hold a public inquiry at the Board of Trade Offices, Horse Guards Avenue, London, S.W.1, on Friday, July 19, 1963, beginning at 10.30 a.m., to consider an application to vary the Order in Council made under the Act in respect of imported pencils and pencil strips. This will be followed by an inquiry into the marking of imported stationers' sundries and school rules (originally scheduled to begin at 10.30 a.m.).

Notices announcing that the Board of Trade had referred the applications to the Standing Committee were published in the *Board of Trade Journal* of December 21, 1962, page 1266 (stationers' sundries) and April 26, 1962, page 932 (pencils).

Communications regarding the inquiries should be addressed to the Secretary, Merchandise Marks Committee, Board of Trade, Room 1101, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2264).

## Temporary Exemption from Duty on Some Chemicals

THE TREASURY have made the Import Duties (Temporary Exemptions) (No. 7) Order, 1963, which lists goods (mainly chemicals), at present liable to import duty, but which will become temporarily exempt from import duty on July 3, and will remain exempt until January 1, 1964, or such other date as is specified in the Order. Also included in the Order are certain goods for which the current exemption periods have been extended until January 1, 1964, or such other date as is specified in the Order.

The Order, which came into operation on July 3, has been published as Statutory Instruments, 1963, No. 1141.

Copies of the Order may be obtained direct from H.M. Stationery Office.

## Marking of Imported Metal Tapes and Bands

IN ACCORDANCE with the provisions of sub-section (4) of section 2 of the Merchandise Marks Act, 1926, the Board of Trade hereby announce that in pursuance of an application received by them to vary the Merchandise Marks (Imported Goods) No. 5 Order, 1929, Part IV, as amended, by permitting certain additional methods of marking for metal tapes and bands (printing or durable stamping), they have made a reference to the Standing Committee appointed by the Board of Trade under the Act.

Representatives of any interests substantially affected by the application who desire to be heard at the public inquiry, which will be held later by the Committee, should write to the Secretary, Merchandise Marks Committee, Board of Trade, Room 1101, Horse Guards Avenue, London, S.W.1 (Tel. Trafalgar 8855, Ext. 2264) as soon as possible and not later than July 29, 1963.

## Change of Address of Bankruptcy High Court

THE BANKRUPTCY High Court, Board of Trade, will move from Bankruptcy Buildings, Carey Street, London, W.C.2, to Victory House, Kingsway, London, W.C.2 (Tel. Holborn 7641) on July 15, 1963.

**Basic Wage Rates**

The Ministry of Labour has published the 17th edition (April 1, 1963) of *Time Rates of Wages and Hours of Work*. The revised information in nearly 300 tables gives minimum rates and wages payable to various classes of adult workers and summarizes the main provisions of the voluntary collective agreements in the industries and trades concerned. Three appendices set out the wages for young workers in a selection of industries, overtime rates of pay and arrangements for paid holidays. Available from H.M. Stationery Office. Price 21s.

# The Economy—Selected Indicators

Series expressed as index numbers and seasonally adjusted except where otherwise shown

| | GROSS DOMESTIC PRODUCT (expenditure estimates) | INDEX OF INDUSTRIAL PRODUCTION | CONSUMERS' INCOME AND EXPENDITURE | | | | FIXED CAPITAL EXPENDITURE | | | | | CHANGES IN STOCKS | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | Personal disposable income | Total consumers' expenditure | | Retail sales | Total | Selected components | | | | Total | Selected components | | |
| | | | | | | | | Manufacturing industry | Distributive and service industries | Dwellings | Public sector excluding dwellings | | Manufacturing industry | Wholesalers | Retailers |
| | at 1958 prices | | at current prices | | at 1958 prices | at 1961 prices | at 1958 prices | | | | | at 1958 Prices | | | |
| Base of index | 1958 | 1958 | 1958 | 1958 | 1958 | 1961 | 1958 | 1958 | 1958 | 1958 | 1958 | series shown in £ million | | | |
| Value in base year, £m. | 20,029 | — | 16,029 | 15,271 | 15,271 | 9,095 | 3,493 | 922 | 699 | 591 | 1,205 | | | | |
| 1958 | 100 | 100 | 100 | 100 | 100 | 91 | 100 | 100 | 100 | 100 | 100 | + 99 | + 37 | +14 | +16 |
| 1959 | 103 | 105 | 106 | 105 | 104 | 95 | 108 | 94 | 114 | 113 | 109 | +173 | + 73 | +15 | +49 |
| 1960 | 108 | 112 | 114 | 110 | 108 | 98 | 118 | 110 | 124 | 129 | 114 | +590 | +520 | +48 | +37 |
| 1961 | 111 | 114 | 121 | 115 | 110 | 100 | 128 | 130 | 132 | 136 | 122 | +292 | +230 | +36 | + 4 |
| 1962 | 111 | 115 | 126 | 120 | 112 | 101 | 126 | 115 | 124 | 139 | 127 | + 99 | + 42 | — 4 | +40 |
| 1961 | | | | | | | | | | | | | | | |
| 3rd Quarter | 112 | 115 | 122 | 116 | 110 | 100 | 133 | 134 | 136 | 139 | 126 | + 29 | + 46 | —13 | — 8 |
| 4th Quarter | 111 | 113 | 123 | 116 | 110 | 100 | 127 | 130 | 129 | 139 | 118 | + 54 | + 45 | — 5 | — 7 |
| 1962 | | | | | | | | | | | | | | | |
| 1st Quarter | 109 | 113 | 124 | 117 | 110 | 100 | 125 | 124 | 121 | 135 | 127 | — 19 | — 4 | —10 | +13 |
| 2nd Quarter | 112 | 116 | 125 | 121 | 112 | 100 | 128 | 119 | 127 | 141 | 127 | + 39 | + 35 | — 6 | — 8 |
| 3rd Quarter | 111 | 117 | 126 | 121 | 112 | 101 | 127 | 109 | 126 | 146 | 126 | + 66 | + 18 | +13 | +10 |
| 4th Quarter | 110 | 114 | 128 | 122 | 113 | 101 | 122 | 108 | 121 | 134 | 129 | + 13 | — 7 | — 1 | +25 |
| 1963 | | | | | | | | | | | | | | | |
| 1st Quarter | | 112 | | | | 101 | | 100* | 121* | | | | +63* | — 8* | — 3* |
| 1962 | | | | | | | | | | | | | | | |
| November | .. | 115 | .. | .. | .. | 102 | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| December | .. | 112 | .. | .. | .. | 101 | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| 1963 | | | | | | | | | | | | | | | |
| January | .. | 107 | .. | .. | .. | 102 | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| February | .. | 113 | .. | .. | .. | 100 | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| March | .. | 116 | .. | .. | .. | 102 | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| April | .. | 116* | .. | .. | .. | 101 | .. | .. | .. | .. | .. | .. | .. | .. | .. |
| May | | | | | | 103 | | | | | | | | | |

| | ORDERS | | PRICES AND COSTS | | | | | LABOUR | | | | | | IMPORTS | EXPORTS | BALANCE OF PAYMENTS: current balance |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Engineering industries: orders on hand† | Textiles and clothing industries: orders on hand† | Index of retail prices | | Wholesale price index: non-food manufacturing industry | | Hourly wage rates: all industries and workers† | Wholly unemployed excluding school-leavers | | | Unfilled vacancies for adults | | | | | |
| | | | Index† | % change on year earlier | Basic materials and fuel used† | Manufactured products: home sales† | | Mid-month or monthly average† | Change from previous period† | Normal seasonal change | Mid-month or monthly average† | Change from previous period† | Normal seasonal change | at current prices | | |
| | at 1958 prices | | | | | | | | | | | | | | | |
| Base of index | Dec. 1958 | Apr. 1959 | Jan. 17, 1956 (Derived series from January 1963) | | 1954 | 1954 | Jan. 31, 1956 | series shown in thousands | | | | | | 1958 | 1958 | series shown in £ million |
| Value in base year, £m. | .. | .. | — | | — | — | — | | | | | | | 3,748 | 3,176 | |
| 1958 | 100 | .. | 109·0 | +3·0 | 102·8 | 113·4 | 114·3 | 402 | +113 | .. | 136 | —49 | .. | 100 | 100 | +329 |
| 1959 | 101 | 135 | 109·6 | +0·6 | 103·4 | 114·3 | 117·4 | 433 | + 31 | .. | 157 | +21 | .. | 106 | 105 | +114 |
| 1960 | 117 | 136 | 110·7 | +1·0 | 104·5 | 116·0 | 122·5 | 337 | — 96 | .. | 212 | +55 | .. | 121 | 112 | —308 |
| 1961 | 120 | 104 | 114·5 | +3·4 | 104·4 | 119·1 | 130·3 | 305 | — 32 | .. | 213 | + 1 | .. | 117 | 116 | — 72 |
| 1962 | 115 | 100 | 119·3 | +4·2 | 103·0 | 120·6 | 136·2 | 419 | +114 | .. | 149 | —64 | .. | 120 | 119 | + 67 |
| 1961 | | | | | | | | | | | | | | | | |
| 3rd Quarter | 124 | 107 | 115·3 | +4·2 | 104·6 | 119·4 | 130·7 | 262 | — 20 | —34 | 236 | — 5 | + 7 | 115 | 117 | + 12 |
| 4th Quarter | 120 | 104 | 116·6 | +4·3 | 103·4 | 119·6 | 132·3 | 339 | + 77 | +49 | 175 | —61 | —32 | 115 | 115 | — 1 |
| 1962 | | | | | | | | | | | | | | | | |
| 1st Quarter | 121 | 98 | 117·7 | +4·7 | 104·0 | 120·2 | 133·7 | 408 | + 69 | +42 | 150 | —25 | — 7 | 117 | 116 | + 19 |
| 2nd Quarter | 120 | 99 | 120·2 | +5·6 | 103·3 | 120·3 | 135·6 | 387 | — 21 | —57 | 172 | +22 | +32 | 120 | 121 | + 31 |
| 3rd Quarter | 119 | 92 | 119·7 | +3·8 | 102·2 | 120·8 | 137·3 | 390 | + 3 | —34 | 156 | —16 | + 7 | 123 | 121 | — 19 |
| 4th Quarter | 115 | 100 | 119·6 | +2·6 | 102·5 | 121·1 | 138·3 | 491 | +101 | +49 | 120 | —36 | —32 | 120 | 120 | + 36 |
| 1963 | | | | | | | | | | | | | | | | |
| 1st Quarter | 117* | 100* | 121·4 | +3·1 | 103·6* | 121·4* | 139·4 | 627 | +136 | —58 | 113 | — 7 | +33 | 120 | 123 | + 59* |
| 2nd Quarter | | | | | | | | 504 | —123 | —34 | 147 | +34 | + 6 | | | |
| 1962 | | | | | | | | | | | | | | | | |
| November | 116 | 101 | 119·6 | +2·3 | 102·6 | 121·1 | 138·5 | 497 | + 41 | +18 | 118 | —13 | —14 | 118 | 115 | .. |
| December | 115 | 100 | 120·2 | +2·6 | 102·9 | 121·0 | 138·8 | 520 | + 23 | — 1 | 110 | — 8 | —12 | 117 | 119 | .. |
| 1963 | | | | | | | | | | | | | | | | |
| January | 115* | 100* | 120·7 | +2·7 | 103·6 | 121·1 | 139·1 | 605 | + 85 | +41 | 108 | — 2 | — 1 | 116 | 117 | .. |
| February | 118* | 100* | 121·7 | +3·5 | 103·4 | 121·5 | 139·4 | 647 | + 42 | + 2 | 110 | + 2 | + 6 | 122 | 121 | .. |
| March | 117* | 100* | 121·8 | +3·1 | 103·7* | 121·6* | 139·6 | 628 | — 19 | —19 | 122 | +12 | +10 | 123 | 132 | .. |
| April | 119* | 101* | 122·2 | +2·1 | 104·0* | 121·6* | 140·5 | 553 | — 75 | —20 | 138 | +16 | +14 | 124 | 121 | .. |
| May | | | 122·1 | +1·7 | 104·1* | 121·6* | 140·9 | 506 | — 47 | —23 | 146 | + 8 | + 9 | 126 | 129 | .. |
| June | | | | | | | | 454 | — 52 | —33 | 158 | +12 | +13 | | | |

† NOT seasonally adjusted. * Provisional.

# United Kingdom Balance of Payments in the First Quarter of 1963

THE IMPROVEMENT in 1962 in the United Kingdom balance of payments on current account continued in the first quarter of 1963. On a seasonally adjusted basis the visible balance improved by more than £20m. over the previous quarter, moving from deficit to a surplus of £14m. and net earnings from invisibles at £45m. were appreciably above the average rate for 1962. The current account surplus of £59m. seasonally adjusted was the largest since the second quarter of 1959.

The net outflow on long-term capital account increased to £73m. in the first quarter. Outward investment was higher and inward investment lower than for several previous quarters. Part of the increase in the net outflow was, however, the result of a reclassification of certain items in the long-term capital and monetary accounts: the effect of this is described in the final section of the article.

The identified balance of current and long-term capital accounts together was a deficit of £17m. The balance of monetary movements (which measures the net total of changes in reserves, external liabilities and claims in sterling, and other capital movements of a short-term nature) was, however, favourable to the extent of £7m. There was a positive balancing item of £24m.

The reserves rose by £3m. and net sterling liabilities were reduced by £90m. Among other monetary movements there was a net increase in liabilities of £86m. Sterling was subject to speculative pressure at times during the first quarter. The reserves were supported by advances in February and March amounting to £89m. from a number of overseas central banks. The liabilities created by these advances are included in the figure for other monetary movements given above.

From the end of 1962 changes in sterling liabilities and claims are being measured by a revised series of statistics, collected by the Bank of England, replacing the former series on overseas sterling holdings. A brief description of the new series and of some consequential changes in the presentation of the general balance of payments account is given at the end of an article on the United Kingdom's balance of payments in the first quarter included in the June issue of *Economic Trends*, published on June 28 by H.M. Stationery Office (price 6s. 0d.).

**Current Account—Seasonally Adjusted**

£ million

| | Imports (f.o.b.) | Exports and re-exports (f.o.b.) | Visible balance | Invisible balance | Current balance |
|---|---|---|---|---|---|
| 1960 1st Quarter | 998 | 949 | — 49 | +15 | — 34 |
| 2nd Quarter | 1,017 | 923 | — 94 | +24 | — 70 |
| 3rd Quarter | 1,041 | 914 | —127 | +16 | —111 |
| 4th Quarter | 1,050 | 924 | —126 | +33 | — 93 |
| 1961 1st Quarter | 1,046 | 967 | — 79 | +26 | — 53 |
| 2nd Quarter | 1,006 | 964 | — 42 | +12 | — 30 |
| 3rd Quarter | 980 | 973 | — 7 | +19 | + 12 |
| 4th Quarter | 981 | 961 | — 20 | +19 | — 1 |
| 1962 1st Quarter | 982 | 963 | — 19 | +38 | + 19 |
| 2nd Quarter | 1,016 | 1 013 | — 3 | +34 | + 31 |
| 3rd Quarter | 1,047 | 1,006 | — 41 | +22 | — 19 |
| 4th Quarter | 1,014 | 1,006 | — 8 | +44 | + 36 |
| 1963 1st Quarter | 1,013 | 1,027 | + 14 | +45 | + 59 |

**Summary Balance of Payments**

£ million

| | Imports (f.o.b.) | Exports and re-exports (f.o.b.) | Visible balance | Invisible balance | Current balance | Balance of long-term capital* | Balance of current and long-term capital | Balancing item | Balance of monetary movements* |
|---|---|---|---|---|---|---|---|---|---|
| 1958 | 3,360 | 3,392 | + 32 | +297 | +329 | —181 | +148 | + 54 | —202 |
| 1959 | 3,617 | 3,507 | —110 | +224 | +114 | —485 | —371 | — 34 | +405 |
| 1960 | 4,106 | 3,710 | —396 | + 88 | —308 | —186 | —494 | +304 | +190 |
| 1961 | 4,013 | 3,865 | —148 | + 76 | — 72 | + 44 | — 28 | + 48 | — 20 |
| 1962 | 4,059 | 3,988 | — 71 | +138 | + 67 | — 92 | — 25 | +128 | —103 |
| 1962 1st Quarter | 1,014 | 982 | — 32 | + 51 | + 19 | + 28 | + 47 | + 80 | —127 |
| 2nd Quarter | 1,015 | 1,035 | + 20 | + 61 | + 81 | — 43 | + 38 | — 15 | — 23 |
| 3rd Quarter | 998 | 941 | — 57 | + 19 | — 38 | — 23 | — 61 | + 87 | — 26 |
| 4th Quarter | 1,032 | 1,030 | — 2 | + 7 | + 5 | — 54 | — 49 | — 24 | + 73 |
| 1963 1st Quarter | 1,039 | 1,050 | + 11 | + 45 | + 56 | — 73 | — 17 | + 24 | — 7 |

* Assets: increase—, decrease+. Liabilities: increase+ decrease—.

## British Vibrator Motors in use in S. Africa Goldmine

These three mine car tipplers, each fitted with an English Electric 1½ h.p. vibrator motor, are installed in the main tipping area on the Kimberley Reef at East Daggafontein Gold Mine, Springs, South Africa, so that all cars are in constant use at maximum pay-load. When a car is turned over to discharge its load a vibrator and 'shoe' are lowered on to the underside and the vibration—the 1½ h.p. vibrator motor develops a centrifugal force of 7,760 lb.—empties the car completely. A further eleven motors are shortly to be installed. The sealed bearings are lubricated for life and no maintenance is thus required. Full load tests have proved that a life of 20,000 hours continuous running can be achieved.

# Signs of Some Improvement in Retail Sales in May

ALTHOUGH CONFIRMATION will be needed in the figures for coming months, the estimate for May indicates that the underlying trend of the value of retail sales may have started to move upwards after some months of steadiness. The seasonally adjusted index at 107 more than recovered the slight fall in April and was a point higher than in March. Factors causing irregular movements and uncertainties in the month to month figures, however, are well known and as the index for the two months of April and May taken together is only about half a point above that for the first quarter, this suggests caution at this stage in reading the increase as more than a modest one. Movements in the seasonally adjusted index of the volume of sales have been similar in recent months to those in the value index and in April and May the volume index was also about half a point higher than in the first quarter.

Although sales by food shops were higher in May, the increase in the total was due mainly to an increase by non-food shops, with durable goods shops showing a particularly sharp increase.

The value of sales before seasonal adjustment was 4 per cent higher than a year earlier, compared with 3 per cent in April and 4 per cent in March. Whitsun was in June both this year and in 1962 and although it was a little earlier in the month this year comparisons of sales with a year earlier in May this year are likely to be affected only to a small extent by the differing dates of Whitsun.

## Retail Sales Seasonally Adjusted

Index numbers of value of sales per week

(i) At current prices. 1961 = 100

| | All kinds of business | Food Shops | Non-food Shops | | | |
|---|---|---|---|---|---|---|
| | | | Total | Clothing and Footwear Shops | Durable Goods Shops | Other Non-food Shops (a) |
| 1962 1st Quarter | 102 | 103 | 102 | 100 | 99 | 102 |
| 2nd Quarter | 102 | 103 | 102 | 99 | 102 | 102 |
| 3rd Quarter | 105 | 105 | 105 | 105 | 105 | 104 |
| 4th Quarter | 104 | 105 | 103 | 104 | 103 | 105 |
| 1963 1st Quarter | 106 | 108 | 104 | 102 | 99 | 106 |
| 1962 January | 102 | 102 | 101 | 101 | 99 | 103 |
| February | 103 | 103 | 102 | 101 | 100 | 103 |
| March | 102 | 104 | 101 | 99 | 99 | 102 |
| April | 102 | 104 | 100 | 99 | 98 | 101 |
| May | 103 | 104 | 102 | 99 | 104 | 103 |
| June | 102 | 103 | 102 | 99 | 104 | 102 |
| July | 103 | 104 | 102 | 99 | 104 | 103 |
| August | 105 | 105 | 106 | 107 | 108 | 105 |
| September | 106 | 105 | 106 | 109 | 104 | 105 |
| October | 103 | 104 | 102 | 102 | 103 | 104 |
| November | 105 | 105 | 104 | 106 | 103 | 105 |
| December | 104 | 105 | 104 | 103 | 103 | 105 |
| 1963 January | 105 | 108 | 103 | 101 | 98 | 106 |
| February | 105 | 108 | 102 | 101 | 97 | 104 |
| March | 106 | 107 | 106 | 104 | 101 | 106 |
| April | 105 | 107 | 104 | 99 | 102 | 107 |
| May | 107 | 108 | 106 | 103 | 109 | 108 |

(ii) At average 1961 prices.

| | All kinds of business | Food Shops | Non-food Shops |
|---|---|---|---|
| 1962 1st Quarter | 100 | 101 | 100 |
| 2nd Quarter | 100 | 100 | 99 |
| 3rd Quarter | 101 | 102 | 101 |
| 4th Quarter | 101 | 103 | 100 |
| 1963 1st Quarter | 101 | 102 | 100 |
| 1962 January | 100 | 100 | 99 |
| February | 101 | 101 | 100 |
| March | 100 | 102 | 99 |
| April | 99 | 101 | 98 |
| May | 100 | 101 | 99 |
| June | 100 | 100 | 99 |
| July | 100 | 101 | 98 |
| August | 102 | 103 | 102 |
| September | 102 | 103 | 102 |
| October | 100 | 102 | 98 |
| November | 102 | 103 | 101 |
| December | 101 | 103 | 100 |
| 1963 January | 102 | 103 | 100 |
| February | 100 | 102 | 99 |
| March | 102 | 101 | 102 |
| April | 101 | 102 | 100 |
| May | 103 | 103 | 102 |

(a) Including general department stores.

### Clothing and Footwear Shops

After falling in April the seasonally adjusted index of the value of sales by clothing and footwear shops recovered in May to almost the level of March. For April and May together, however, the index, at 101 was a point lower than that for the first quarter, which itself was below the figures for the two previous quarters. Each of the three main kinds of business in the trade showed increases on a year earlier in May compared with decreases or no change in April and in total sales were 3 per cent higher against no change in April. Prices of clothing and footwear were 1 per cent above a year earlier, compared with an increase of 2½ per cent in April. The smaller increase in May is due to the fact that prices were at a higher level in May last year than they were in April because of increases in purchase tax in the Budget of 1962.

## Analysis by Form of Organization

**May – Index Numbers of Values of Sales per week and Percentage Changes Compared with a Year Earlier (a)**

1961 = 100

| | Total all retailers | | Independent retailers | | Multiple retailers | | Co-operative societies | |
|---|---|---|---|---|---|---|---|---|
| | | % | | % | | % | | % |
| ALL KINDS OF BUSINESS | 105 | + 4 | 104 | + 3 | 110 | + 8 | 101 | + 1 |
| FOOD SHOPS | 107 | + 4 | 106 | + 2 | 115 | + 9 | 100 | + 1 |
| Grocers | 107 | + 4 (g) | 105 | + 3 | 118 | + 10 | 99 | + 1 (g) |
| Butchers | 100 | + 1 | .. | .. | .. | .. | .. | .. |
| Greengrocers, fruiterers | 113 | — 3 | 113 | — 3 | 113 | — 3 | 107 | — 6 |
| Fishmongers, poulterers | 106 | + 3 | .. | .. | .. | .. | .. | .. |
| Bread and flour confectioners | 113 | + 8 (h) | 109 | + 4 | 120 | + 14 | .. | .. |
| Off-licences | 96 | + 9 | 94 | + 8 | 98 | + 10 | .. | .. |
| Dairymen | 113 | + 7 | .. | .. | .. | .. | 108 | + 4 |
| Other food shops | 105 | — 1 | .. | .. | .. | .. | .. | .. |
| NON-FOOD SHOPS | 104 | + 4 | .. | .. | .. | .. | .. | .. |
| *Clothing and footwear shops* | 105 | + 3 | 106 | + 2 | 104 | + 5 | 103 | Nil |
| Footwear shops | 106 | + 3 | 113 | + 3 | 103 | + 4 | 107 | Nil |
| Men's wear shops | 104 | + 2 | 99 | Nil | 110 | + 3 | 96 | — 2 |
| Women's wear shops | 105 | + 4 | 106 | + 3 | 103 | + 7 | 103 | + 1 |
| of which: | | | | | | | | |
| Women's, girls' and infants' wear specialist shops | .. | | 117 | + 1 | .. | | — | |
| Drapers' and general outfitting shops | — | | 102 | + 3 | .. | | — | |
| Large (c) | — | | 109 | + 5 | — | | — | |
| Medium (c) | — | | 102 | + 2 | — | | — | |
| Small (c) | — | | 98 | + 2 | — | | — | |
| *Durable goods shops* | 102 | + 4 | 97 | Nil | 112 | +12 | 104 | +2 (f) |
| Furniture shops | 104 | + 2 | 101 | Nil | 115 | +12 | — | |
| Large (c) | — | | 96 | + 1 | — | | — | |
| Medium and small (c) | — | | 103 | — 1 | — | | — | |
| Other durable goods shops | 101 | + 6 | 92 | +1 (e) | 111 | +12* | — | |
| Radio and electrical goods shops | 96 | + 4 | 92 | + 1 | 104 | +12 | — | |
| Radio and cycle shops, cycle shops, perambulator shops | | | | | | | | |
| Electricity showrooms | 112 | +10 | — | | 112 | +10 | — | |
| Gas showrooms | N.A. | | — | | N.A. | | — | |
| *Miscellaneous non-food shops (b)* | 104 | + 5 | .. | | .. | | .. | |
| Confectioners, tobacconists, newsagents | 104 | + 5 | 103 | + 4 | 110 | + 9 | — | |
| Booksellers, stationers | .. | | 103 | + 2 | .. | | — | |
| Chemists, photographic goods dealers (d) | 100 | + 6 | 98 | + 1 | 102 | +15 | 99 | + 3 |
| Jewellers | 85 | + 7 | 86 | + 7 | 80 | +10 | — | |
| Leather goods, sports goods, toys and fancy goods shops | 87 | + 4 | .. | | .. | | — | |
| Ironmongers and hardware shops | 107 | + 3 | 107 | + 2 | 100 | + 4 | — | (f) |
| *General Department Stores* | 102 | + 5 | — | | — | | — | |

*Provisional.

### Durable Goods Shops

After edging up a little in March and April from the low level of January and February, when trade was hit by the severe weather, the seasonally adjusted index of the value of sales by durable goods shops moved up sharply in May from 102 to 109, a level higher than at any time during the past two years with the exception of

(*Continued on next page*)

**Retail Sales** (*Continued*)

## Index Numbers of Values of Sales per week, and Percentage Changes Compared with a Year Earlier (*a*)

(i) Analysis by broad groups: value and volume. 1961 = 100

| (Sales in 1961 £ million) | All kinds of business (£9,095m.) | | | | Food shops (£4,171m.) | | | | Non-food shops: Total (£4,923m.) | | | | Clothing and footwear shops (£1,395m.) | | Durable goods shops (f) (£956m.) | | General department stores (£451m.) | | Miscellaneous non-food shops (b) (£2,121m.) | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Value | | Volume* | | Value | | Volume* | | Value | | Volume* | | | | | | | | | |
| 1962 Year | 103 | +3 | 101 | +1 | 104 | +4 | 102 | +2 | 103 | +3 | 100 | Nil | 102 | +2 | 102 | +2 | 103 | +3 | 103 | +3 |
| 1963 Year to date¶ | 100 | +3 | 96 | +1 | 106 | +4 | 101 | +1 | 95 | +3 | 92 | +1 | 90 | +2 | 97 | +1 | 93 | +3 | 98 | +4 |
| 1962 2nd Quarter | 100 | +4 | 97 | Nil | 103 | +5 | 100 | +2 | 98 | +3 | 95 | —1 | 101 | +3 | 95 | +1 | 94 | +4 | 98 | +4 |
| 3rd Quarter | 101 | +4 | 98 | +1 | 102 | +4 | 100 | +2 | 100 | +4 | 97 | +1 | 99 | +5 | 101 | +2 | 99 | +4 | 101 | +4 |
| 4th Quarter | 118 | +3 | 114 | +1 | 111 | +3 | 108 | +1 | 124 | +4 | 119 | +1 | 127 | +3 | 119 | +6 | 132 | +3 | 123 | +3 |
| 1963 1st Quarter | 97 | +3 | 93 | +1 | 105 | +5 | 100 | +1 | 91 | +2 | 88 | +1 | 83 | +2 | 95 | —1 | 89 | +3 | 95 | +3 |
| 1963 January | 99 | +4 | 95 | +2 | 105 | +6 | 101 | +3 | 94 | +2 | 91 | Nil | 88 | +1 | 101 | —1 | 107 | +2 | 91 | +4 |
| February | 94 | +2 | 90 | —1 | 105 | +5 | 99 | Nil | 84 | Nil | 82 | —2 | 74 | Nil | 89 | —3 | 72 | Nil | 92 | +1 |
| March | 99 | +4 | 95 | +1 | 105 | +4 | 99 | Nil | 94 | +4 | 91 | +3 | 86 | +5 | 94 | +2 | 88 | +6 | 100 | +5 |
| April | 103 | +3 | 99 | +2 | 107 | +3 | 102 | +1 | 100 | +4 | 96 | +2 | 97 | Nil | 97 | +4 | 97 | +3 | 103 | +6 |
| May | 105 | +4 | 101 | +3 | 107 | +4 | 102 | +2 | 104 | +4 | 100 | +3 | 105 | +3 | 102 | +4 | 102 | +5 | 104 | +5 |

(ii) Analysis by kind of business: value only.

| (Sales in 1961 £ million) | Food shops: Grocers (g) (£2,406m.) | | Butchers (£641m.) | | Greengrocers fruiterers (£324m.) | | Fishmongers, poulterers (£81m.) | | Bread and flour confectioners(h) (£196m.) | | Off-licences (£140m.) | | Dairymen (£369m.) | | Other food shops (£14m.) | | Clothing and footwear shops: Footwear shops (£230m.) | | Men's wear shops (£282m.) | | Women's wear shops (£883m.) | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1962 Year | 104 | +4 | 102 | +2 | 101 | +1 | 102 | +2 | 107 | +7 | 107 | +7 | 106 | +6 | 103 | +3 | 101 | +1 | 102 | +2 | 102 | +2 |
| 1963 Year to date¶ | 107 | +5 | 103 | +1 | 102 | —2 | 103 | +2 | 107 | +6 | 94 | +8 | 111 | +8 | 99 | —3 | 84 | —1 | 95 | +2 | 90 | +3 |
| 1962 2nd Quarter | 103 | +5 | 97 | +1 | 116 | +6 | 104 | +5 | 106 | +9 | 88 | +8 | 105 | +4 | 101 | +4 | 105 | +3 | 102 | +2 | 100 | +2 |
| 3rd Quarter | 103 | +4 | 98 | +3 | 103 | +2 | 103 | +3 | 111 | +7 | 92 | +8 | 105 | +6 | 100 | +5 | 102 | +3 | 99 | +5 | 98 | +5 |
| 4th Quarter | 111 | +3 | 109 | +1 | 89 | —8 | 104 | +3 | 115 | +7 | 162 | +4 | 111 | +8 | 108 | Nil | 122 | +3 | 121 | +3 | 130 | +3 |
| 1963 1st Quarter | 107 | +5 | 104 | +2 | 95 | —2 | 101 | +2 | 103 | +6 | 93 | +9 | 110 | +8 | 99 | —2 | 73 | —3 | 91 | +3 | 83 | +3 |
| 1963 January | 107 | +7 | 108 | +4 | 87 | —5 | 98 | —1 | 100 | +9 | 99 | +14 | 109 | +9 | 97 | —3 | 78 | —6 | 102 | Nil | 87 | +3 |
| February | 107 | +5 | 104 | +2 | 94 | —2 | 100 | +1 | 100 | +5 | 92 | +8 | 112 | +9 | 97 | —5 | 58 | —13 | 82 | +4 | 75 | +2 |
| March | 106 | +4 | 101 | Nil | 102 | Nil | 105 | +5 | 106 | +4 | 89 | +5 | 109 | +7 | 103 | +1 | 80 | +6 | 88 | +5 | 86 | +5 |
| April | 107 | +3 | 101 | +1 | 111 | —2 | 108 | +3 | 113 | +6 | 96 | +6 | 113 | +8 | 93 | —8 | 99 | —2 | 98 | —1 | 96 | Nil |
| May | 107 | +4 | 100 | +1 | 113 | —3 | 106 | +3 | 113 | +8 | 96 | +9 | 113 | +7 | 105 | —1 | 106 | +3 | 104 | +2 | 105 | +4 |

| (Sales in 1961 £ million) | Durable goods shops (f): Furniture shops (£403m.) | | Other durable goods shops: Total (£472m.) | | Radio and electrical goods shops, Radio and cycle shops, perambulator shops (£368m.) | | Electricity showrooms (£55m.) | | Gas showrooms (£49m.) | | Miscellaneous non-food shops: Confectioners, tobacconists, newsagents (£795m.) | | Booksellers, stationers† (£60m.) | | Chemists, photographic goods dealers (d) (£261m.) | | Jewellers (£89m.) | | Leather goods, sports goods, toys and fancy goods shops (£76m.) | | Ironmongers and hardware shops (£236m.) | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1962 Year | 102 | +2 | 103 | +3 | 101 | +1 | 108 | +8 | 114 | +14 | 104 | +4 | 105 | +5 | 103 | +3 | 100 | Nil | 101 | +1 | 102 | +2 |
| 1963 Year to date¶ | 94 | —3 | 100 | +5 | 98 | +4 | 100 | +10 | N.A. | | 104 | +4 | 105 | +6 | 93 | +3 | 77 | —1 | 75 | —2 | 104 | +5 |
| 1962 2nd Quarter | 97 | +2 | 94 | Nil | 91 | —2 | 103 | +4 | 104 | +6 | 99 | +4 | 97 | +5 | 97 | +4 | 80 | —1 | 87 | +2 | 100 | +1 |
| 3rd Quarter | 102 | +2 | 99 | +2 | 95 | —1 | 114 | +9 | 117 | +16 | 103 | +4 | 100 | +5 | 103 | +2 | 101 | Nil | 105 | +2 | 101 | +3 |
| 4th Quarter | 114 | +2 | 123 | +9 | 122 | +5 | 126 | +20 | 127 | +24 | 113 | +2 | 123 | +5 | 124 | +3 | 141 | Nil | 140 | Nil | 111 | +3 |
| 1963 1st Quarter | 89 | —6 | 101 | +4 | 99 | +3 | 98 | +10 | 116 | +6 | 102 | +3 | 105 | +6 | 91 | +2 | 74 | —4 | 67 | —4 | 102 | +5 |
| 1963 January | 97 | —7 | 107 | +4 | 110 | +2 | 91 | +10 | 105 | +11 | 100 | +2 | 98 | +2 | 90 | +1 | 62 | —11 | 64 | —8 | 109 | +13 |
| February | 82 | —9 | 97 | +2 | 96 | +1 | 100 | +10 | 107 | +1 | 101 | +1 | 104 | +7 | 88 | +3 | 75 | —4 | 66 | —5 | 97 | +3 |
| March | 88 | —2 | 99 | +5 | 94 | +4 | 101 | +10 | 133 | +7 | 105 | +5 | 111 | +8 | 94 | +2 | 83 | Nil | 72 | +1 | 100 | +2 |
| April | 97 | Nil | 98 | +8 | 98 | +7 | 97 | +12 | 102 | +8 | 108 | +7 | 106 | +8 | 94 | +2 | 80 | +3 | 86 | —1 | 107 | +4 |
| May | 104 | +2 | 101 | +6 | 96 | +4 | 112 | +10 | N.A. | | 104 | +5 | 103 | +2 | 100 | +6 | 85 | +7 | 87 | +4 | 107 | +3 |

†Independent retailers only. *At average 1961 prices. ¶January to May.

July 1961 when buying prior to the expected 'little budget' lifted it to a temporary peak of 111. Sales by furniture shops were 2 per cent higher than a year earlier, the first increase on this comparison so far this year. Although sales by other durable goods shops showed an increase of only 6 per cent on a year earlier in May compared with 8 per cent in April, the latter increase was affected by the fact that sales were at a particularly lower level in April 1962.

### Food Shops

The seasonally adjusted index of the value of sales by food shops at 108 was a point higher than in April and regained the level of the first two months of the year. The seasonally adjusted volume index also rose by a point in May to 103, the level at the end of last year and January of this year.

### Notes

*Kind of Business Statistics*

(i) These statistics are based on returns from independent retailers (organizations, other than co-operative societies and general department stores, with one to nine branches), multiple retailers (organizations, other than co-operative societies and general department stores, with 10 or more branches), retail co-operative societies and general department stores.

(*Continued on next page*)

**Retail Sales** (*Continued*)

(ii) For independent retailers, multiple retailers and general department stores the figures are based on the total sales, of all types of goods, by each shop and therefore represent the trend of sales in specified kinds of business. Co-operative societies report their sales on a departmental basis and a department's sales are assigned to the most closely corresponding kind of business heading. A single figure is returned for the departments selling durable goods and ironmongery and hardware and this figure is included in the total for durable goods shops.

(iii) Multiple retailers and co-operative societies report sales for all branches open in the sales period, so that, in respect of these two forms of organizations, the statistics take account of changes in the number of shops, e.g., the opening of new shops or the closing or disposal of existing shops. In the case of independent retailers and general department stores, however, sales are generally reported for individual establishments and no reliable measure of changes in the number of shops is available on the basis of which an adjustment might be made.

(iv) A description of the series, based on 1961 = 100, was given in the *Board of Trade Journal* of May 10, 1963.

**Footnotes to Tables**

(a) The periods covered by the index numbers consist of either four or five weeks, each quarter being divided into three 'monthly' periods of four, four and five weeks respectively. The period covered by May 1963 sales was the four weeks from April 28, 1963 to May 25, 1963, the corresponding period in 1962 was from April 29, 1962 to May 26, 1962. As the figures are based on the value of sales, they are affected by price movements including changes in purchase tax.

(b) Includes figures for variety and other general stores which are not published separately.

(c) These descriptions are based on 1957 turnover groupings. Large denotes shops with sales of £100,000 and over in 1957. Medium denotes shops with sales of £15,000 and under £100,000 in 1957. Small denotes shops with sales of under £15,000 in 1957.

(d) These index numbers do not allow for chemists' receipts under the National Health Service, which are as far as possible excluded by contributors in their returns.

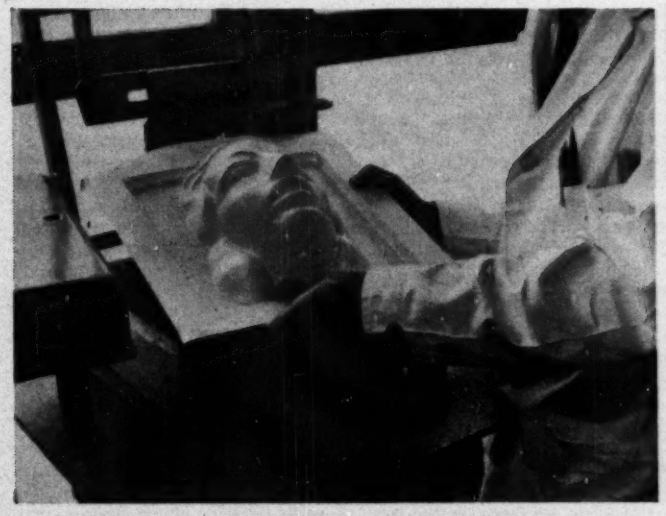
(e) Includes radio and electrical goods shops and radio and cycle shops, cycle shops, perambulator shops.

(f) See Note (ii) above.

(g) Including the bakery departments of co-operative societies.

(h) Excluding the bakery departments of co-operative societies, which are included in the estimate for grocers.

## New Plastics Film



**A point-of-sales display is vacuum-formed from PVC sheet – a scene from 'The World of PVC', a new 20-minute 16 mm. colour film made by British Geon Ltd., London, for industrial or professional audiences. PVC materials under the trade mark 'Breon' are exported in vast quantities and have a considerable sale in Europe.**


who's the oversea buyer who takes

£35,000,000

worth of British textiles



a year?

-it's Mr. Down-Under

*Britain's best customer*

The 13 million people who live in Australia and New Zealand buy more British goods per head than any other oveasea buyer. This richly rewarding and growing market deserves to be studied even more thoroughly by British business. Their wide network of offices throughout Australia and New Zealand enables the Bank of New South Wales to assist you to learn more about and keep in touch with this important market. A call to the Bank's Commercial Relations Officer at LONdon Wall 4020 puts them at your service.

*Get to know Mr. Down-Under better—through the*

BANK OF NEW SOUTH WALES

In 1817—in the early life of the Colony of New South Wales, which embraced all settlements in New Zealand and Australia—the first bank of the Colony was founded. The Bank of New South Wales—as it was naturally named—has maintained its leading role ever since, and is the largest trading bank with representation at over 1,150 locations throughout Australia and New Zealand.

**Bank of New South Wales** Main London Office: 29 Threadneedle St. EC2

THE FIRST BANK 'DOWN-UNDER'
ALL OVER AUSTRALIA AND NEW ZEALAND

# Hire Purchase Business in May

AFTER BEING DEPRESSED in January and February and showing some recovery in March, which was broadly maintained in April, sales on hire purchase and other instalment credit terms by household goods shops appear to have moved up quite sharply in May, after allowing for normal seasonal changes. However, uncertainties about the current seasonal pattern and the possibility of irregular month to month fluctuations need to be borne in mind in interpreting this increase. New instalment credit advanced by hire purchase finance companies was maintained after allowing for seasonal movements, at about the higher level to which it rose in April. Total debt rose during May to £895m., £14m. more than at the end of April.

### Household Goods Shops

Hire purchase and other instalment credit sales recovered in May after allowing for normal seasonal variation, from the depressed figures of the early months of the year and were around the same level as in the middle of last year, following the relaxation in statutory credit terms controls in June; sales by furniture and furnishings shops, which had picked up in April, advanced further in May while sales in the hardware, radio, electrical, etc. group, which had remained depressed in April, also improved.

Compared with a year ago sales on instalment credit terms by furniture and furnishings shops were up by nearly one-tenth, against about 5 per cent in April, no change in March and falls in both January and February. For the hardware, radio, electrical, etc. group the rise in May was nearly 15 per cent, compared with about one-tenth in previous months of this year. Sales in the household goods departments of department stores were about 7 per cent higher than a year ago, compared with small decreases in previous months.

Instalment debt outstanding to household goods shops as a whole rose slightly during May to £311m.

### Finance Houses

The value of new instalment credit extended by hire purchase finance companies appears to have been much the same in May, after allowing for normal seasonal influences, as the level to which it had risen in April. There is some difficulty in measuring the normal seasonal pattern of finance house business, however, due to possible changes in the seasonal incidence of car sales. Compared with a year earlier business was up by about one-eighth, against a quarter in April and one-eighth in March. Credit advanced for new cars was again very buoyant and was nearly one-third higher than in both May last year and the year before. All the other main categories of goods, except motor cycles, showed increases, mostly modest, over May last year but were lower than two years ago.

Direct instalment debt owing to finance houses rose by a further £11m. in May to £584m. at the end of the month but amounts owing by retailers under block discounting arrangements were little changed at £50m.

## Debt

### Table 1—Estimates of Hire Purchase and Other Credit Instalments Outstanding

END OF PERIOD — £ million

| | Year | Jan. | Feb. | March | April | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Owed directly to household goods shops | 1961 | 321 | 315 | 312 | 308 | 306 | 306 | 306 | 305 | 303 | 303 | 303 | 309 |
| | 1962 | 304 | 301 | 296 | 293 | 292 | 294 | 295 | 297 | 300 | 304 | 308 | 318 |
| | 1963 | 316 | 313 | 311 | 308 | 311 | | | | | | | |
| Owed directly to finance houses | 1961 | 607 | 607 | 622 | 631 | 643 | 651 | 662 | 660 | 650 | 639 | 628 | 618 |
| | 1962 | 606 | 598 | 592 | 590 | 593 | 593 | 597 | 593 | 590 | 583 | 575 | 569 |
| | 1963 | 562 | 559 | 563 | 573 | 584 | | | | | | | |
| Total of above | 1961 | 928 | 922 | 934 | 939 | 949 | 957 | 968 | 965 | 953 | 942 | 931 | 927 |
| | 1962 | 910 | 899 | 888 | 883 | 885 | 887 | 892 | 890 | 890 | 887 | 883 | 887 |
| | 1963 | 878 | 872 | 874 | 881 | 895 | | | | | | | |

### Table 2—Hire Purchase and Other Instalment Credit Extended and Repaid

£ million

| Period | New Credit Extended: For household goods | New Credit Extended: For other durable goods | New Credit Extended: Total | Repayments | Change in Debt |
|---|---|---|---|---|---|
| 1958 | 292 | 363 | 655 | 547 | +108 |
| 1959 | 394 | 523 | 917 | 624 | +293 |
| 1960 | 301 | 519 | 820 | 734 | + 86 |
| 1961 | 283 | 515 | 798 | 806 | — 8 |
| 1962 | 301 | 437 | 738 | 778 | — 40 |
| 1960 1st Quarter | 87 | 152 | 239 | 179 | + 60 |
| 2nd Quarter | 73 | 156 | 229 | 182 | + 47 |
| 3rd Quarter | 64 | 117 | 181 | 185 | — 4 |
| 4th Quarter | 77 | 94 | 171 | 188 | — 17 |
| 1961 1st Quarter | 64 | 136 | 200 | 201 | — 1 |
| 2nd Quarter | 69 | 164 | 233 | 210 | + 23 |
| 3rd Quarter | 72 | 126 | 198 | 202 | — 4 |
| 4th Quarter | 78 | 89 | 167 | 193 | — 26 |
| 1962 1st Quarter | 63 | 104 | 167 | 206 | — 39 |
| 2nd Quarter | 69 | 128 | 197 | 198 | — 1 |
| 3rd Quarter | 79 | 114 | 193 | 190 | + 3 |
| 4th Quarter | 90 | 91 | 181 | 184 | — 3 |
| 1963 1st Quarter | 66 | 102 | 168 | 181 | — 13 |

### Torry Research Station Annual Report

Co-operation between fish technologists on an international scale is reported by the Torry Research Station Steering Committee in the 'Torry Research Station annual report, 1962.' Copies: H.M. Stationery Office. Price 4s., by post 4s. 3d.

### Notes on Statistics

THE STATISTICS in this article are derived from monthly returns made to the Board of Trade by two types of contributor – household goods shops and finance houses. The household goods shops give the value of the goods sold on credit. Covered in this full credit price would be the full cash price, including the down payment, and any credit charges. From these figures the index numbers of credit sales per week given in Table 3 are derived. These figures include all goods sold on instalment credit terms by the retailers concerned, whether they themselves finance the credit extended or whether this is financed by another organization, for example a finance house. The contributors comprise electricity and gas showrooms, co-operative societies, department stores and multiple and independent retailers. Clothing shops, mail order houses and credit traders calling on customers for orders are not included.

The contributing finance houses, on the other hand, send in figures of the value of new credit extended, including credit charges, during the month. Down payments on the articles are not included. These figures form the basis of Table 4. In so far as goods sold by the household goods shops, whose credit sales comprise Table 3, are financed by direct agreements made between a finance house and the buyer, the new credit extended would also figure in Table 4, as well as being part of the value of sales covered by Table 3.

Both types of contributor also return monthly totals of instalments outstanding to them at the end of each period. These figures are brought together in Table 1. The estimates of debt owed direct to household goods shops relate to agreements entered into between customers and retailers. These estimates include the amounts outstanding on agreements which are subsequently discounted by finance houses. The debt outstanding on agreements made direct

**Hire Purchase** (*Continued*)

## New Business of Household Goods Shops

### Table 3—Index Numbers of Value of Goods Sold on Hire Purchase and Other Instalment Credit per Week

Average of 1957 = 100

| | Year | Jan. | Feb. | March (a) | April | May | June (a) | July | Aug. | Sept. (a) | Oct. | Nov. | Dec. (a) |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Furniture and Furnishing Shops: Total (multiple and independent retailers, co-operative societies) | 1961 | 97 | 90 | 98 | 102 | 104 | 104 | 121 | 102 | 106 | 117 | 126 | 132 |
| | 1962 | 98 | 96 | 94 | 100 | 105 | 104 | 115 | 108 | 113 | 124 | 131 | 140 |
| | 1963 | 93 | 87 | 94 | 105 | 114 | | | | | | | |
| Furniture and Furnishing Shops: of which: Multiple retailers (b) | 1961 | 98 | 95 | 99 | 106 | 108 | 114 | 125 | 106 | 110 | 121 | 131 | 138 |
| | 1962 | 103 | 100 | 94 | 102 | 106 | 114 | 126 | 115 | 118 | 131 | 139 | 151 |
| | 1963 | 101 | 96 | 98 | 114 | 120 | | | | | | | |
| Furniture and Furnishing Shops: Independent retailers | 1961 | 94 | 83 | 92 | 95 | 95 | 92 | 109 | 94 | 99 | 109 | 115 | 122 |
| | 1962 | 89 | 90 | 89 | 93 | 97 | 89 | 97 | 92 | 99 | 108 | 113 | 122 |
| | 1963 | 81 | 75 | 85 | 93 | 100 | | | | | | | |
| Hardware, Radio, Electrical Goods, Cycle and Perambulator Shops: Total (multiple and independent retailers, co-operative societies, gas and electricity showrooms) | 1961 | 92 | 96 | 97 | 99 | 104 | 104 | 125 | 96 | 99 | 105 | 105 | 113 |
| | 1962 | 89 | 89 | 93 | 88 | 98 | 116 | 118 | 112 | 116 | 120 | 127 | 136 |
| | 1963 | 97 | 97 | 102 | 96 | 112 | | | | | | | |
| Hardware, Radio, Electrical Goods, Cycle and Perambulator Shops: of which (multiple and independent): Radio and electrical goods, cycle and perambulator shops | 1961 | 72 | 67 | 64 | 72 | 74 | 72 | 88 | 68 | 69 | 78 | 77 | 93 |
| | 1962 | 68 | 61 | 60 | 62 | 66 | 78 | 79 | 78 | 75 | 82 | 86 | 106 |
| | 1963 | 71 | 67 | 67 | 66 | 73 | | | | | | | |
| Department Stores: Household goods departments | 1961 | 133 | 119 | 117 | 123 | 124 | 111 | 156 | 109 | 119 | 141 | 143 | 146 |
| | 1962 | 142 | 114 | 111 | 117 | 120 | 121 | 148 | 122 | 134 | 153 | 160 | 155 |
| | 1963 | 138 | 109 | 111 | 116 | 129 | | | | | | | |
| Total, Household Goods Shops | 1961 | 97 | 95 | 99 | 102 | 106 | 105 | 125 | 100 | 104 | 113 | 117 | 124 |
| | 1962 | 97 | 94 | 94 | 95 | 103 | 111 | 119 | 111 | 116 | 124 | 131 | 139 |
| | 1963 | 98 | 93 | 99 | 101 | 114 | | | | | | | |

(a) Average of five weeks.
(b) Multiple retailers are defined as those having ten or more branches.

## New Business of Finance Houses

### Table 4—Index Numbers of New Hire Purchase and Other Instalment Credit Extended Direct to Hirers per Calendar Month

Monthly average of 1957 = 100

| | Year | Jan. | Feb. | March | April | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Private cars – new | 1961 | 116 | 173 | 234 | 206 | 241 | 224 | 242 | 139 | 111 | 114 | 115 | 83 |
| | 1962 | 124 | 145 | 168 | 169 | 238 | 201 | 199 | 145 | 137 | 158 | 148 | 102 |
| | 1963 | 159 | 161 | 245 | 270 | 314 | | | | | | | |
| Private cars – used | 1961 | 131 | 179 | 204 | 183 | 218 | 201 | 195 | 143 | 110 | 118 | 108 | 79 |
| | 1962 | 96 | 121 | 134 | 138 | 179 | 162 | 169 | 132 | 126 | 133 | 111 | 78 |
| | 1963 | 81 | 104 | 151 | 168 | 188 | | | | | | | |
| Commercial motor vehicles – new and used | 1961 | 195 | 212 | 246 | 221 | 238 | 235 | 240 | 163 | 142 | 154 | 144 | 110 |
| | 1962 | 155 | 157 | 171 | 157 | 185 | 161 | 160 | 130 | 127 | 143 | 136 | 94 |
| | 1963 | 122 | 123 | 160 | 168 | 188 | | | | | | | |
| Motor cycles, side-cars, power assisted cycles – new and used | 1961 | 71 | 108 | 171 | 160 | 184 | 161 | 160 | 135 | 85 | 73 | 59 | 37 |
| | 1962 | 43 | 64 | 78 | 82 | 106 | 95 | 96 | 82 | 68 | 66 | 51 | 33 |
| | 1963 | 30 | 40 | 72 | 87 | 102 | | | | | | | |
| Caravans – new and used | 1961 | 74 | 137 | 220 | 219 | 242 | 248 | 226 | 188 | 146 | 159 | 123 | 80 |
| | 1962 | 95 | 127 | 172 | 175 | 222 | 205 | 217 | 198 | 160 | 153 | 115 | 76 |
| | 1963 | 74 | 98 | 178 | 242 | 235 | | | | | | | |
| Farm equipment and tractors | 1961 | 128 | 123 | 195 | 195 | 195 | 217 | 201 | 169 | 132 | 150 | 128 | 79 |
| | 1962 | 93 | 105 | 143 | 110 | 112 | 116 | 141 | 151 | 139 | 153 | 126 | 75 |
| | 1963 | 90 | 86 | 134 | 139 | 143 | | | | | | | |
| Industrial and building plant and equipment | 1961 | 251 | 239 | 312 | 311 | 360 | 315 | 346 | 233 | 239 | 272 | 263 | 211 |
| | 1962 | 254 | 300 | 337 | 266 | 302 | 254 | 286 | 212 | 216 | 235 | 209 | 181 |
| | 1963 | 233 | 217 | 312 | 295 | 329 | | | | | | | |
| Household goods (a) | 1961 | 138 | 114 | 126 | 120 | 136 | 123 | 133 | 115 | 107 | 118 | 119 | 104 |
| | 1962 | 118 | 98 | 90 | 88 | 110 | 105 | 120 | 115 | 107 | 120 | 117 | 110 |
| | 1963 | 128 | 96 | 108 | 107 | 124 | | | | | | | |
| All goods (including goods not shown above) | 1961 | 144 | 168 | 207 | 190 | 220 | 204 | 207 | 150 | 123 | 131 | 125 | 96 |
| | 1962 | 121 | 133 | 147 | 142 | 179 | 160 | 168 | 143 | 127 | 140 | 126 | 94 |
| | 1963 | 115 | 116 | 164 | 177 | 201 | | | | | | | |

(a) Includes pedal cycles and some mopeds; mopeds are generally classified with motor cycles but some returns do not distinguish mopeds from pedal cycles.

between finance houses and retail customers is, however, excluded from the debt owed to shops and included in the total of instalments owed to finance houses. This total does not include the amounts which have been discounted with finance houses. Included with finance houses are some manufacturers who finance credit sales of their own products.

Table 2 gives total credit transactions of finance houses and household goods shops combined. For further details see Economic Trends No. 95, September 1961. The figures were revised in the *Board of Trade Journal* of August 17, 1962, in the light of more comprehensive information about deposits on household goods derived from the Family Expenditure Surveys.

The repayment figures are derived from the new business and change in debt outstanding reported by contributors and thus necessarily include sums written off as irrecoverable and lump sum settlements of outstanding balances in addition to normal weekly, monthly or other periodical instalments.

Tables 1, 3 and 4 are based upon estimates derived from the Census of Distribution for 1957. Preliminary results of the 1961 Census of Distribution show that many cycle and radio shops are now classed as radio shops owing to a shift in the balance of their sales. Consequently, the category 'cycle shops, cycle and radio shops, perambulator shops,' which has hitherto been distinguished in Table 3, is now combined with

(*Continued on next page*)

### Hire Purchase (*Continued*)

the radio and electrical goods shops pending the examination of the current kind of business of contributors which will be part of the re-basing of these monthly statistics on the Census for 1961.

The estimates in £'s million of goods sold on hire purchase and other instalment credit during 1957, on which Table 3 is based, are: furniture and furnishings shops, 138·32; of which multiple retailers, 58·76 and independent retailers, 59·80; hardware, radio and electrical goods shops, electricity and gas showrooms, cycle and perambulator shops, 153·92; of which radio and electrical goods, cycle and perambulator shops, 98·80; department stores (household goods departments), 22·36. Total, household goods shops, 314·60.

The estimates in £'s million of the amount of new hire purchase and other instalment credit extended in 1957 by finance houses, on which Table 4 is based, are: private cars (new), 55·96 and (used), 122·36; commercial motor vehicles, 46·25; motor cycles, etc., 32·33; caravans, 7·03; farm equipment and tractors, 7·53; industrial and building plant and equipment, 17·02; household goods (including pedal cycles), 49·01; and all goods, 350·57.

### Fire Test on Roofing Materials

The Department of Scientific and Industrial Research have published the results of a series of fire resistance tests carried out by the Joint Fire Research Organization at Boreham Wood entitled 'Tests on Roof Constructions Subjected to External Fire'. Copies: H.M. Stationery Office. Price 2s. 6d., by post 2s. 8½d.

### Winding Up Schedule A

Barclays Bank has issued a booklet entitled 'Schedule A for 1963', which explains the tax as it remains for this year, with brief reference to what is to happen after next April. Inquiries for copies at all Barclays branches.

### British Goods for Peking Exhibition

Part of The Morgan Crucible Group's consignment to Peking where, together with I.C.I. Ltd. and Formica Ltd., they are staging an exhibition of their products in August. Mr. P. B. Halliwell, Morganite Exports Limited, is seen checking crates at Battersea, before despatch to London Docks for shipment via Hsinkiang. He will be flying out later via Moscow to take charge of the stand.


# EXPORT DRIVE

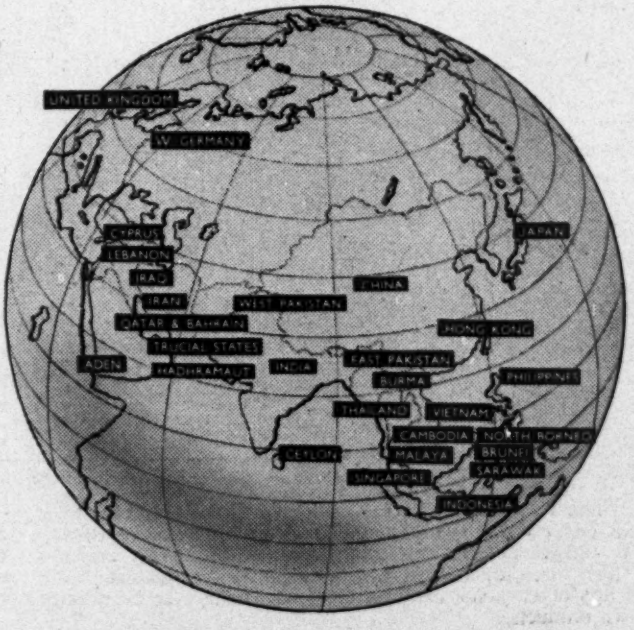
*For trade with the East consult*

## THE CHARTERED BANK

*(Incorporated by Royal Charter, 1853)*

The Bank, its subsidiaries and associates are the largest British banking group in the East, having over 200 branches in twenty-seven territories as shown in the map above.

**THE CHARTERED BANK**
Head Office: 38 Bishopsgate, London, E.C.2.
Manchester Office: 52 Mosley Street, Manchester, 2.
Liverpool Office: 28 Derby House, Exchange Buildings, Liverpool, 2.




**THE EASTERN BANK LIMITED**
Head Office: 2 & 3 Crosby Square, London, E.C.3.

*ASSOCIATED BANKS: ALLAHABAD BANK LTD. (INCORPORATED IN INDIA) • THE IRANO BRITISH BANK (INCORPORATED IN IRAN)*

# Import and Export Prices in May

IN MAY the index of export prices remained unchanged at 115 but, with an increase of one point in the import price index which rose to 99, the terms of trade moved up one point to 86 (1954=100).

The increase of rather more than one half per cent in the overall import price index was due entirely to an increase of almost two per cent in the index for the food, beverages and tobacco class of goods (one point in the rounded index) caused by rises in the average values of imports of sugar, meat and tomatoes. The indices for basic materials, fuels and manufactured goods were unchanged.

There was no change in the overall export price index or in the index for manufactured goods. Within the manufactured goods class, however, there was an increase of almost one half per cent in the index for other manufactures (reflected in the rounded index as a rise of one point) which was partly offset by a slight fall in the metals index. The indices for textiles and for transport equipment remained unchanged.

The method of calculating the import and export price index was explained in the *Board of Trade Journal* of May 2, 1958.

(1954 = 100)

| | Imports | | | | | Exports | | | | | | Terms of Trade * |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | Sections 0 and 1 | Sections 2 and 4 | Section 3 | Sections 5 to 8 | | Manufactured Goods (Sections 5 to 8) | | | | | |
| | Total | Food, Beverages and Tobacco | Basic Materials | Fuels | Manufactured Goods | Total | Total | Textiles † | Metals ‡ | Machinery and Transport Equipment § | Other | |
| 1955 | 103 | 101 | 104 | 102 | 109 | 102 | 102 | 100 | 104 | 103 | 102 | 101 |
| 1956 | 105 | 101 | 106 | 110 | 110 | 106 | 106 | 99 | 111 | 107 | 104 | 99 |
| 1957 | 107 | 101 | 110 | 128 | 104 | 111 | 109 | 101 | 115 | 112 | 106 | 96 |
| 1958 | 99 | 97 | 96 | 112 | 101 | 110 | 111 | 101 | 118 | 115 | 104 | 90 |
| 1959 | 98 | 98 | 93 | 104 | 104 | 109 | 111 | 98 | 114 | 118 | 105 | 90 |
| 1960 | 99 | 97 | 96 | 98 | 107 | 111 | 114 | 102 | 117 | 121 | 105 | 89 |
| 1961 | 97 | 94 | 95 | 96 | 107 | 112 | 115 | 106 | 117 | 122 | 106 | 86 |
| 1962 | 96 | 95 | 91 | 95 | 105 | 113 | 117 | 106 | 119 | 124 | 106 | 85 |
| 1961 April | 98 | 96 | 95 | 97 | 108 | 112 | 115 | 107 | 118 | 121 | 106 | 88 |
| May | 99 | 96 | 97 | 96 | 109 | 112 | 115 | 107 | 117 | 120 | 107 | 88 |
| June | 98 | 95 | 96 | 95 | 108 | 112 | 115 | 108 | 115 | 121 | 107 | 88 |
| July | 97 | 92 | 97 | 96 | 107 | 112 | 115 | 105 | 117 | 122 | 105 | 86 |
| August | 95 | 91 | 96 | 93 | 106 | 112 | 115 | 107 | 118 | 122 | 105 | 85 |
| September | 95 | 91 | 95 | 95 | 106 | 112 | 115 | 106 | 117 | 123 | 106 | 85 |
| October | 96 | 91 | 95 | 96 | 106 | 112 | 115 | 106 | 117 | 122 | 105 | 85 |
| November | 96 | 93 | 93 | 97 | 106 | 112 | 115 | 104 | 118 | 123 | 106 | 85 |
| December | 96 | 93 | 94 | 96 | 106 | 113 | 116 | 106 | 117 | 123 | 106 | 85 |
| 1962 January | 96 | 93 | 93 | 96 | 106 | 113 | 116 | 106 | 119 | 123 | 107 | 85 |
| February | 96 | 94 | 93 | 96 | 105 | 113 | 116 | 106 | 120 | 123 | 105 | 85 |
| March | 96 | 94 | 92 | 96 | 105 | 113 | 116 | 107 | 119 | 123 | 106 | 85 |
| April | 96 | 96 | 92 | 96 | 105 | 113 | 116 | 107 | 119 | 123 | 106 | 85 |
| May | 95 | 94 | 92 | 96 | 104 | 113 | 116 | 106 | 119 | 123 | 105 | 84 |
| June | 96 | 96 | 91 | 94 | 104 | 113 | 116 | 106 | 120 | 123 | 106 | 85 |
| July | 95 | 95 | 90 | 95 | 104 | 113 | 116 | 105 | 119 | 123 | 107 | 84 |
| August | 95 | 93 | 90 | 95 | 105 | 113 | 116 | 105 | 119 | 124 | 106 | 84 |
| September | 95 | 96 | 89 | 95 | 105 | 113 | 117 | 106 | 119 | 125 | 106 | 84 |
| October | 96 | 97 | 89 | 95 | 105 | 114 | 117 | 106 | 119 | 125 | 108 | 84 |
| November | 96 | 98 | 88 | 95 | 105 | 114 | 118 | 106 | 119 | 127 | 108 | 84 |
| December | 96 | 98 | 89 | 95 | 105 | 114 | 118 | 106 | 117 | 127 | 107 | 84 |
| 1963 January | 96 | 99 | 88 | 94 | 106 | 115 | 118 | 108 | 118 | 127 | 106 | 84 |
| February | 97 | 100 | 90 | 94 | 106 | 115 | 118 | 108 | 118 | 127 | 108 | 84 |
| March | 98 | 100 | 90 | 94 | 106 | 115 | 118 | 108 | 118 | 127 | 108 | 85 |
| April | 98 | 100 | 92 | 95 | 106 | 115 | 118 | 108 | 118 | 127 | 108 | 85 |
| May | 99 | 101 | 92 | 95 | 106 | 115 | 118 | 108 | 118 | 127 | 109 | 86 |

(*) Import price index as a percentage of the Export price index.
(†) Export List division 65.
(‡) Export List divisions 67, 68 and 69.
(§) Export List section 7.

ELEPHANTIDE (REGD.)
INSULATING PRESSBOARD
for all Oil Immersed Electrical Apparatus such as
TRANSFORMERS, SWITCHGEAR, etc.
Also PRESS PAPERS FOR CLOTH FINISHING
B. S. & W. WHITELEY, LTD., POOL-IN-WHARFEDALE, YORKSHIRE.
Telephones: ARTHINGTON 2121 • TELEX. 55103 • Grams: WHITELEY, POOL-IN-WHARFEDALE

***Shipping Movement at U.K. Ports***

# Foreign and Coastal Trade Movements in First Quarter of 1963

THE TOTAL NET TONNAGE of vessels in the foreign trade entering and clearing with cargo at United Kingdom ports during the first quarter of this year was slightly higher than that recorded for the same period during 1962.

The Commonwealth share of the net tonnage of vessels entering and clearing with cargo fell from 53.0 per cent to 50.4 per cent compared with the first quarter of 1962 whilst that of foreign vessels rose correspondingly. The net tonnage of vessels flying the Soviet, Norwegian, Polish, Spanish, Greek and Panamanian flags showed substantial increases whilst those vessels flying the flag of the United States of America fell by 31 per cent.

Entrances and clearances with cargo from and to the Central and Eastern Mediterranean and the South and Central American (Pacific) areas rose by 592 thousand net tons (27 per cent) and 108 thousand net tons (61 per cent) respectively but those from and to North America (Atlantic) fell by 750 thousand net tons (almost 19 per cent).

Arrivals and departures with cargo at the ports of London and Milford Haven increased by 992 (9.4 per cent) and 427 thousand net tons (60.4 per cent) respectively but at Southampton the figures fell by 791 thousand net tons (16.1 per cent).

Total arrivals and departures in the coasting trade showed hardly any change when compared with the same quarter for 1962 although there were some changes in the figures for individual ports.

**Foreign Trade Entrances and Clearances with Cargo**

TABLE 1

| | Entered | | | | Cleared | | | |
|---|---|---|---|---|---|---|---|---|
| | Number of vessels | Total | Commonwealth (*a*) | Foreign | Number of vessels | Total | Commonwealth (*a*) | Foreign |
| | | Thousand tons net | | | | Thousand tons net | | |
| 1962 1st Quarter | 12,993 | 21,513 | 10,776 | 10,737 | 11,417 | 12,942 | 7,499 | 5,443 |
| 2nd Quarter | 14,307 | 24,525 | 12,067 | 12,458 | 11,844 | 13,986 | 8,187 | 5,799 |
| 3rd Quarter | 14,986 | 26,090 | 12,678 | 13,411 | 12,433 | 15,798 | 9,013 | 6,785 |
| 4th Quarter | 13,243 | 23,306 | 11,267 | 12,039 | 11,549 | 13,593 | 7,892 | 5,701 |
| 1963 1st Quarter | 12,045 | 21,819 | 10,384 | 11,435 | 11,577 | 13,147 | 7,254 | 5,893 |

(*a*) Commonwealth and Irish Republic and South Africa.

**Foreign Trade Entrances and Clearances in Ballast**

TABLE 2

| | Entered | | | | Cleared | | | |
|---|---|---|---|---|---|---|---|---|
| | Number of vessels | Total | Commonwealth (*a*) | Foreign | Number of vessels | Total | Commonwealth (*a*) | Foreign |
| | | Thousand tons net | | | | Thousand tons net | | |
| 1962 1st Quarter | 3,386 | 5,022 | 2,268 | 2,754 | 5,037 | 14,058 | 5,816 | 8,243 |
| 2nd Quarter | 4,040 | 6,014 | 2,917 | 3,097 | 6,704 | 16,530 | 6,785 | 9,746 |
| 3rd Quarter | 5,427 | 8,332 | 4,016 | 4,316 | 7,939 | 18,667 | 7,672 | 10,995 |
| 4th Quarter | 3,494 | 5,712 | 2,479 | 3,232 | 5,190 | 15,183 | 5,669 | 9,513 |
| 1963 1st Quarter | 3,974 | 5,281 | 2,397 | 2,884 | 4,694 | 14,519 | 6,164 | 8,355 |

(*a*) Commonwealth, Irish Republic and South Africa.

**Definitions**

(1) The foreign trade statistics relate to voyages direct from any port abroad to a port in the United Kingdom, or *vice versa*, or from one port to another in the United Kingdom, so long as the vessel has on board cargo shipped abroad, or shipped in the United Kingdom for discharge abroad, or passengers from or for a port outside the United Kingdom.

The coasting trade statistics include vessels carrying only coastwise cargo or passengers from port to port in the United Kingdom, and vessels moving between these ports without at the time having on board cargo or passengers from or for a port abroad. For example, the coastwise movement in ballast includes foreign trade vessels which, having completed the discharge of cargo or passengers from abroad at one United Kingdom port, proceed coastwise to another port to load for the return voyage.

(2) Cargo figures relate to vessels which load or unload merchandise, bullion, specie or mail, except those loading or unloading only Government stores, bunkers or ships' stores.

(3) Ballast figures relate to all vessels other than those defined in (2) and include vessels loading or unloading only Government stores, bunkers, ships' stores or passengers.

(4) Vessels in the foreign trade, calling during the course of a single voyage at more than one port of the United Kingdom, are recorded as entered and cleared at one port only, but as arrived and departed at each port.

BRAND NEW BALL & ROLLER BEARINGS
OVER 5,000,000 IN STOCK IN MORE THAN 5,000 TYPES
THE WORLD'S LARGEST SELECTION OF BRITISH, AMERICAN & CONTINENTAL BEARINGS IN ALL TYPES & SIZES
Immediate Delivery from Stock • Keenest Prices
EXPORTERS TO ALL PARTS OF THE WORLD
CLAUDE RYE BEARINGS
895-921 FULHAM ROAD, LONDON, S.W.6
RENOWN 6174 (EXT. 24)
Cables: RYBEARINGS, LONDON. TELEX 23453

## Shipping Movement at U.K. Ports (*Continued*)

TABLE 3

### Foreign Trade Entrances and Clearances with Cargo

Thousand tons net

| | Entered | | | Cleared | | |
|---|---|---|---|---|---|---|
| | 1962 | 1962 | 1963 | 1962 | 1962 | 1963 |
| **Nationality of Vessels** | 1st Qtr. | 4th Qtr. | 1st Qtr. | 1st Qtr. | 4th Qtr. | 1st Qtr. |
| Commonwealth (*a*): | | | | | | |
| Registered in United Kingdom | 10,240 | 10,588 | 9,877 | 6,997 | 7,393 | 6,768 |
| „ Canada | 4 | 21 | 3 | 11 | 3 | 3 |
| „ Other Countries (*a*) | 531 | 659 | 503 | 491 | 496 | 483 |
| Total Commonwealth (*a*) | 10,776 | 11,267 | 10,384 | 7,499 | 7,892 | 7,254 |
| Soviet | 127 | 175 | 141 | 50 | 68 | 103 |
| Finnish | 120 | 150 | 116 | 81 | 98 | 99 |
| Swedish | 867 | 929 | 844 | 318 | 349 | 405 |
| Norwegian | 2,042 | 2,427 | 2,554 | 775 | 822 | 940 |
| Danish | 523 | 534 | 568 | 349 | 373 | 366 |
| Polish | 32 | 54 | 58 | 37 | 56 | 48 |
| German | 654 | 759 | 641 | 509 | 517 | 618 |
| Dutch | 1,624 | 1,642 | 1,505 | 1,314 | 1,280 | 1,297 |
| Belgian | 420 | 399 | 436 | 410 | 372 | 386 |
| French | 733 | 854 | 718 | 460 | 670 | 542 |
| Spanish | 167 | 104 | 318 | 137 | 72 | 114 |
| Italian | 530 | 401 | 502 | 19 | 23 | 34 |
| Yugoslav | 54 | 66 | 39 | 21 | 18 | 29 |
| Greek | 421 | 586 | 500 | 102 | 117 | 140 |
| United States of America | 659 | 675 | 465 | 508 | 477 | 338 |
| Panamanian | 211 | 309 | 256 | 33 | 47 | 66 |
| Liberian | 1,258 | 1,521 | 1,421 | 62 | 53 | 95 |
| Other | 295 | 455 | 354 | 256 | 291 | 272 |
| Total Foreign | 10,737 | 12,039 | 11,435 | 5,443 | 5,701 | 5,893 |
| TOTAL | 21,513 | 23,306 | 21,819 | 12,942 | 13,593 | 13,147 |
| **Trading Areas** | | | | | | |
| Irish Republic | 1,016 | 1,098 | 1,047 | 1,013 | 1,031 | 1,033 |
| Northern Europe (Foreign) | 4,787 | 5,227 | 4,742 | 4,555 | 4,958 | 5,044 |
| Europe (Atlantic) and Western Mediterranean Countries | 2,217 | 2,021 | 1,827 | 1,493 | 1,645 | 1,627 |
| Central and Eastern Mediterranean Countries | 1,710 | 1,761 | 2,287 | 464 | 499 | 479 |
| West and South Africa | 1,281 | 1,185 | 1,464 | 654 | 600 | 710 |
| East Africa, Persian Gulf, India | 3,633 | 4,147 | 3,958 | 825 | 862 | 813 |
| Eastern Asia and Islands in the Pacific | 569 | 765 | 637 | 607 | 544 | 556 |
| Australasia | 896 | 787 | 776 | 539 | 570 | 533 |
| North America (Atlantic Coast) | 2,291 | 3,461 | 1,915 | 1,700 | 1,974 | 1,326 |
| West Indies and Central America (Atlantic Coast) | 2,095 | 1,847 | 2,098 | 400 | 340 | 396 |
| South America (Atlantic Coast) | 491 | 522 | 496 | 376 | 327 | 326 |
| South and Central America (Pacific Coast) | 87 | 126 | 177 | 89 | 86 | 107 |
| North America (Pacific Coast) | 401 | 343 | 372 | 224 | 156 | 196 |
| Other Areas | 38 | 16 | 22 | 1 | 2 | — |
| Total Commonwealth Countries (*a*) | 7,347 | 8,626 | 7,759 | 3,454 | 3,822 | 3,586 |
| Total Foreign Countries | 14,166 | 14,680 | 14,060 | 9,487 | 9,771 | 9,562 |
| TOTAL | 21,513 | 23,306 | 21,819 | 12,942 | 13,593 | 13,147 |

(*a*) Commonwealth, Irish Republic and South Africa.

(*Continued on next page*)

**REPRINTS OF ARTICLES**

***Reprints from the* Board of Trade Journal, which should be ordered within one week of publication,** *cost* £3 0*s.* 0*d. per page (or part) for* 250 *copies. (Larger quantities will be supplied at a charge of* 5*s.* 0*d. per page for each additional* 125 *copies). Orders and remittances for reprints should be addressed to the Director of Publications (P.2), H.M. Stationery Office, Atlantic House, Holborn Viaduct, London, E.C.*1. *Cheques should be made payable to H.M. Paymaster-General. Information regarding Subscriptions, Editorial Communications and Advertising in the* Board of Trade Journal *will usually be found on the first page.*

## Shipping Movement at U.K. Ports (*Continued*)

TABLE 4. **Foreign Trade: Arrivals and Departures at Principal Ports** Thousand tons net

| PORT | Arrived | | | | | | Departed | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | With cargo | | | With cargo and in ballast | | | With cargo | | | With cargo and in ballast | | |
| | 1962 1st Qtr. | 1962 4th Qtr. | 1963 1st Qtr. | 1962 1st Qtr. | 1962 4th Qtr. | 1963 1st Qtr. | 1962 1st Qtr. | 1962 4th Qtr. | 1963 1st Qtr. | 1962 1st Qtr. | 1962 4th Qtr. | 1963 1st Qtr. |
| Blyth | 1 | 4 | 3 | 55 | 49 | 71 | 59 | 47 | 52 | 77 | 49 | 65 |
| Bristol | 1,112 | 1,118 | 1,034 | 1,137 | 1,136 | 1,086 | 154 | 164 | 155 | 1,074 | 1,091 | 1,076 |
| Cardiff | 409 | 357 | 409 | 493 | 498 | 531 | 170 | 229 | 218 | 555 | 632 | 620 |
| Dover | 880 | 917 | 785 | 1,101 | 1,280 | 1,120 | 882 | 906 | 774 | 1,108 | 1,282 | 1,110 |
| Falmouth (inc. Truro) | 1 | 1 | 18 | 307 | 277 | 340 | 1 | — | 1 | 416 | 457 | 543 |
| Folkestone | 118 | 144 | 140 | 118 | 148 | 142 | 110 | 141 | 145 | 117 | 150 | 151 |
| Grimsby (inc. Immingham) | 553 | 482 | 570 | 644 | 623 | 705 | 183 | 195 | 243 | 643 | 646 | 682 |
| Harwich | 855 | 844 | 865 | 862 | 863 | 878 | 847 | 835 | 861 | 868 | 860 | 875 |
| Holyhead | 301 | 286 | 296 | 303 | 324 | 300 | 287 | 304 | 281 | 297 | 325 | 292 |
| Hull | 1,191 | 1,117 | 1,133 | 1,265 | 1,205 | 1,243 | 347 | 405 | 376 | 1,194 | 1,134 | 1,178 |
| Lancaster | 93 | 123 | 84 | 99 | 129 | 101 | 3 | 9 | 8 | 132 | 105 | 99 |
| Liverpool | 3,570 | 3,820 | 3,525 | 4,372 | 4,668 | 4,307 | 1,793 | 1,916 | 1,873 | 4,265 | 4,463 | 4,456 |
| London | 6,621 | 7,074 | 7,479 | 8,587 | 9,032 | 9,460 | 3,971 | 3,901 | 4,105 | 8,565 | 8,681 | 9,175 |
| Manchester (inc. Runcorn) | 1,181 | 1,304 | 1,306 | 1,255 | 1,395 | 1,390 | 481 | 430 | 438 | 1,220 | 1,188 | 1,217 |
| Middlesbrough | 366 | 495 | 404 | 636 | 799 | 653 | 517 | 508 | 503 | 788 | 885 | 782 |
| Milford Haven | 540 | 765 | 903 | 741 | 996 | 1,178 | 167 | 168 | 231 | 715 | 858 | 1,160 |
| Newhaven | 35 | 57 | 30 | 37 | 60 | 31 | 51 | 60 | 29 | 52 | 62 | 31 |
| Newport (Mon.) | 198 | 270 | 202 | 375 | 453 | 343 | 252 | 252 | 256 | 402 | 441 | 380 |
| Plymouth | 117 | 128 | 93 | 237 | 316 | 209 | 60 | 52 | 72 | 277 | 313 | 249 |
| Southampton | 3,289 | 3,589 | 2,764 | 4,252 | 4,869 | 3,474 | 1,617 | 1,851 | 1,351 | 4,368 | 4,763 | 3,566 |
| Swansea | 299 | 260 | 260 | 685 | 664 | 668 | 653 | 657 | 612 | 868 | 786 | 772 |
| Tyne ports | 478 | 430 | 416 | 787 | 726 | 748 | 315 | 335 | 361 | 843 | 927 | 962 |
| Glasgow | 1,187 | 1,265 | 1,135 | 1,461 | 1,502 | 1,396 | 735 | 854 | 763 | 1,412 | 1,624 | 1,480 |
| Grangemouth | 257 | 317 | 269 | 399 | 412 | 392 | 323 | 322 | 280 | 390 | 398 | 366 |
| Greenock | 134 | 203 | 87 | 268 | 417 | 187 | 80 | 108 | 32 | 350 | 492 | 255 |
| Leith | 193 | 237 | 182 | 199 | 256 | 200 | 92 | 79 | 89 | 175 | 222 | 182 |
| Belfast | 419 | 427 | 406 | 475 | 484 | 487 | 93 | 93 | 119 | 531 | 531 | 433 |
| Other ports | 1,875 | 1,916 | 1,794 | 2,325 | 2,460 | 2,326 | 997 | 1,017 | 1,015 | 2,260 | 2,413 | 2,300 |
| TOTAL | 26,277 | 27,952 | 26,593 | 33,476 | 36,042 | 33,965 | 15,240 | 15,840 | 15,245 | 33,961 | 35,778 | 34,456 |

TABLE 5. **Coasting Trade: Arrivals and Departures at Principal Ports** Thousand tons net

| PORT | Arrived | | | | | | Departed | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | With cargo | | | With cargo and in ballast | | | With cargo | | | With cargo and in ballast | | |
| | 1962 1st Qtr. | 1962 4th Qtr. | 1963 1st Qtr. | 1962 1st Qtr. | 1962 4th Qtr. | 1963 1st Qtr. | 1962 1st Qtr. | 1962 4th Qtr. | 1963 1st Qtr. | 1962 1st Qtr. | 1962 4th Qtr. | 1963 1st Qtr. |
| Blyth | 3 | 5 | 3 | 752 | 580 | 671 | 741 | 561 | 660 | 748 | 573 | 667 |
| Bristol | 331 | 256 | 309 | 432 | 332 | 406 | 147 | 114 | 156 | 424 | 330 | 401 |
| Cardiff | 89 | 100 | 105 | 280 | 348 | 308 | 111 | 149 | 160 | 194 | 243 | 240 |
| Cowes | 778 | 456 | 361 | 974 | 993 | 869 | 743 | 426 | 320 | 972 | 993 | 867 |
| Falmouth | 59 | 34 | 49 | 241 | 250 | 334 | 20 | 24 | 14 | 90 | 78 | 112 |
| Hartlepool | 2 | 2 | 3 | 207 | 185 | 194 | 201 | 179 | 187 | 229 | 196 | 195 |
| Hull | 183 | 267 | 222 | 251 | 332 | 319 | 34 | 42 | 95 | 300 | 340 | 430 |
| Immingham | 66 | 51 | 96 | 213 | 157 | 266 | 89 | 73 | 147 | 315 | 169 | 275 |
| Lancaster | 319 | 336 | 385 | 379 | 413 | 500 | 328 | 402 | 367 | 339 | 433 | 419 |
| Liverpool | 532 | 610 | 605 | 820 | 920 | 959 | 582 | 597 | 654 | 977 | 981 | 1,056 |
| London | 2,125 | 1,961 | 2,153 | 2,684 | 2,484 | 2,743 | 608 | 676 | 582 | 2,746 | 2,701 | 2,801 |
| Manchester | 318 | 218 | 211 | 487 | 314 | 319 | 292 | 222 | 217 | 493 | 375 | 453 |
| Middlesbrough | 44 | 105 | 119 | 305 | 317 | 342 | 74 | 70 | 81 | 186 | 204 | 247 |
| Milford Haven | 96 | 113 | 67 | 384 | 490 | 464 | 418 | 541 | 599 | 453 | 582 | 634 |
| Newport (Mon.) | 88 | 80 | 64 | 185 | 152 | 157 | 48 | 23 | 43 | 163 | 144 | 132 |
| Portsmouth | 118 | 99 | 114 | 671 | 655 | 655 | 22 | 19 | 26 | 663 | 662 | 655 |
| Preston | 175 | 222 | 196 | 216 | 257 | 234 | 170 | 213 | 188 | 237 | 274 | 245 |
| Southampton | 620 | 701 | 607 | 1,343 | 1,380 | 1,366 | 1,114 | 1,208 | 1,161 | 1,209 | 1,421 | 1,298 |
| Sunderland | 62 | 77 | 75 | 454 | 534 | 630 | 366 | 429 | 515 | 423 | 535 | 605 |
| Swansea | 75 | 60 | 38 | 399 | 424 | 359 | 197 | 212 | 207 | 267 | 263 | 254 |
| Tyne ports | 93 | 90 | 123 | 964 | 1,027 | 1,151 | 645 | 640 | 698 | 951 | 879 | 987 |
| Glasgow | 269 | 330 | 326 | 525 | 559 | 660 | 355 | 218 | 333 | 476 | 395 | 455 |
| Belfast | 1,453 | 1,451 | 1,510 | 1,515 | 1,512 | 1,536 | 1,100 | 1,161 | 1,130 | 1,510 | 1,563 | 1,543 |
| Other ports | 2,841 | 2,427 | 3,040 | 3,889 | 3,680 | 4,264 | 1,949 | 2,089 | 1,850 | 3,921 | 3,854 | 4,008 |
| TOTAL | 10,739 | 10,052 | 10,779 | 18,570 | 18,294 | 19,704 | 10,352 | 10,287 | 10,388 | 18,285 | 18,187 | 18,979 |

## Shipping Movement at U.K. Ports (*Continued*)

**Coasting Trade**

TABLE 6.

| | Arrived with cargo | | | Departed with cargo | | |
|---|---|---|---|---|---|---|
| | No. of vessels | Commonwealth (*a*) | Foreign | No. of vessels | Commonwealth (*a*) | Foreign |
| | | Thous. tons net | | | Thous. tons net | |
| 1962 1st Quarter | 20,745 | 9,444 | 1,295 | 20,415 | 9,059 | 1,294 |
| 2nd Quarter | 23,449 | 9,976 | 1,198 | 22,293 | 9,543 | 1,253 |
| 3rd Quarter | 21,826 | 9,623 | 1,451 | 20,779 | 9,087 | 1,492 |
| 4th Quarter | 18,028 | 8,567 | 1,485 | 19,123 | 8,925 | 1,362 |
| 1963 1st Quarter | 19,324 | 9,112 | 1,668 | 18,741 | 8,720 | 1,668 |

(*a*) Commonwealth, Irish Republic and South Africa.

## Fixed Capital Expenditure of the Shipping Industry

THE BOARD OF TRADE carried out an inquiry into the fixed capital expenditure of the shipping industry (Standard Industrial Classification, Minimum List Heading 704) in 1960, the results of which were published in the *Board of Trade Journal* of August 4, 1961. Since then the Board of Trade have been conducting a quarterly inquiry into the capital expenditure of the shipping industry, the results of which are included in the normal quarterly capital expenditure articles (see, for example, *Board of Trade Journal* of June 21, 1963). The quarterly figures are confined to a total for the shipping industry but the table below gives annual figures for the year 1961 and 1962 in some detail, together with the figures for 1958 to 1960 for comparison, thus continuing the series published in the *Board of Trade Journal* of August 4, 1961.

**Fixed Capital Expenditure of the Shipping Industry : 1958-62.** £m.

| | 1958 | 1959 | 1960 | 1961 | 1962 |
|---|---|---|---|---|---|
| New ships constructed or being constructed in the United Kingdom | 120·3 | 142·3 | 139·9 | 116·6 | 98·4 |
| New ships constructed or being constructed abroad | 33·5 | 22·8 | 22·7 | 22·9 | 19·3 |
| Secondhand ships purchased from abroad | 7·5 | 5·0 | 5·2 | 4·8 | 1·8 |
| Additions and alterations to existing ships | 9·3 | 10·2 | 12·5 | 6·5 | 6·4 |
| Total gross expenditure on ships | 170·6 | 180·3 | 180·3 | 150·8 | 125·9 |
| *Less:* Receipts from sales of ships to abroad and for breaking up | 24·8 | 20·0 | 19·2 | 19·0 | 20·2 |
| Total net expenditure on ships | 145·8 | 160·3 | 161·1 | 131·8 | 105·7 |
| Other fixed capital expenditure | 1·3 | 0·9 | 0·6 | 0·4 | 1·2 |
| Total fixed capital expenditure | 147·1 | 161·2 | 161·7 | 132·2 | 106·9 |

## Commonwealth Trade in 1962

The heading to the first column and the percentage change in Overseas Commonwealth exports to EEC of Table A printed on page 1445 of last week's *Board of Trade Journal* should be amended to read as shown below:

**TABLE A**

**Commonwealth Exports by Markets**

(Percentage change between year 1961 and year 1962)

| Exports to / Exports from | Commonwealth | | Non-Commonwealth | | | | All Countries |
|---|---|---|---|---|---|---|---|
| | United Kingdom | Overseas Commonwealth | U.S.A. | E.E.C. | Other Countries | Total | |
| United Kingdom | | —7 | +17 | +17 | +3 | +8 | +3 |
| Overseas Commonwealth | —3 | +2 | +10 | —3 | —1 | +4 | +2 |
| Commonwealth | —3 | —4 | +11 | +7 | +1 | +5 | +2 |

### Advertising as a Career

The opportunities which the advertising profession offers as a career to boys and girls about to leave school are outlined in 'Advertising', a revised booklet in the 'Choice of Careers' series issued by the Central Youth Employment Executive. Copies: H.M. Stationery Office. Price 1s.

## Business Monitor: Production Series

THE FOLLOWING titles and issues of Business Monitor Production Series are now available, and copies may be obtained by annual subscription from H.M. Stationery Office, P.O. Box 569, London, S.E.1:

**Monthly** at £1 a year, post free:

*Internal Combustion Engines for February* 1963.
*Rotating Electrical Machinery for February* 1963.
*Trailers for February* 1963.
*Electric Lamps for March* 1963.
*Industrial Fork-lift & Works Trucks & Tractors for April* 1963.
*Paper & Paper Making Materials for April* 1963.
*Refrigerating Machinery for April* 1963.
*Timber—Softwood, Hardwood & Plywood for May* 1963.

**Quarterly** at 7s. 6d. a year, post free:

*Cutlery for January-March* 1963.
*Engineers Tools for Quarter* (1) 1963.
*Scientific & Industrial Instruments & Apparatus for January-March* 1963.
*Synthetic Resins & Plastics Materials for January-March* 1963.
*Pens & Pencils for February-April* 1963.

## New and Revised British Standards

RECENT British Standards published are listed below. Copies are obtainable from the British Standards Institution, British Standards House, 2 Park Street, London, W.1.

| B.S. | Particulars | Price |
|---|---|---|
| SPECIAL ISSUE: | | |
| 328A : 1963 | Twist drill sizes, superseding drill gauge and letter sizes | s. d. 1 0 each 12 or more 6d. |
| NEW BRITISH STANDARDS: | | |
| Suppt. 1 : 1963 to B.S. 2876 | (PD 4912) Synonyms for pigment names | 5 0 |
| 2999/32-43 | Essential oils | 7 6 |
| 3616 | Dimensions of long milling machine arbors and accessories | 6 0 |
| 3617 | Stress relieved 7-wire strand for prestressed concrete | 4 0 |
| 3618 | Glossary of mining terms | 4 6 |
| 3619 | Light mobile transfusion stands and transfusion poles for attachment to hospital beds | 4 0 |
| 3621 | Thief resistant locks for hinged doors | 4 0 |
| 3622 | Surgeons' and anaesthetists' stools | 3 0 |
| 3623 | Woodworkers' metal-bodied planes | 10 0 |
| 3624 | Method for the determination of the milk coagulating power of rennet | 3 0 |
| 3626 | Recommendations for a system of tolerances and fits for building | 6 0 |
| 3627 | Dimensions of compression and oil control rings and piston ring grooves for i.c. engines | 6 0 |
| 3628 | Hose clips (worm drive type) for general purpose use | 4 6 |
| 3629 | Vulcanized extruded styrene butadiene rubber (SBR) compounds | 3 0 |
| NEW CODE OF PRACTICE: | | |
| C.P. 209 | Care and maintenance of floor surfaces CP 209 Part 1 : 1963 Wooden flooring. | 6 0 |
| REVISED BRITISH STANDARDS: | | |
| 565 : 1963 | Glossary of terms relating to timber and woodwork | 20 0 |
| 1490 | Aluminium and aluminium alloy ingots and castings for general engineering purposes | 15 0 |
| 1541 | Rolled copper and copper alloy plate for heat exchanger and condenser tube plates | 10 0 |
| 1597 | Radio-interference suppression on marine installations | 10 0 |
| 1700 | Memorandum on ships' derrick rigs | 20 0 |
| 1805 | Notes on methods of screening hospital patients | 4 6 |
| 1965 | Butt-welding pipe fittings 1965 Part 1 : 1963 Carbon steel. | 6 0 |
| 2491 | Domestic cooking appliances for use with liquefied petroleum gases | 15 0 |
| 2761 | Spherical ground glass joints | 4 0 |

### Careers in Financial Work

Two revised booklets on careers in finance have been prepared by the Ministry of Labour and the Central Office of Information for the 'Choice of Careers' series issued by the Central Youth Employment Executive, under the titles 'The Accountant' and 'Banking and the Stock Exchange'. Copies: H.M. Stationery Office. Price 1s. and 1s. 3d. respectively.

# The Register of Restrictive Trading Agreements

**Additions and Amendments to the Register**

A list of additions and amendments made to the alphabetical index to the register between April 1 and June 30, 1963, is given below; the amendments are shown in italics.

**'D' and 'F' Agreements**

Also given below, headed 'D' and 'F' Agreements, is a schedule which brings up to date at June 30, 1963, particulars of those agreements which have been determined or varied.

A full explanation of the basis on which these two lists have been compiled, and the meaning of the symbols used, was published in the *Board of Trade Journal* on January 4, 1963 (page 14).

**Agreements referred to the Restrictive Practices Court**

The undermentioned list, headed 'Agreements referred to the Restrictive Practices Court', gives details of additional agreements in respect of which Notices of Reference have been issued, thus constituting formal commencement of proceedings before the Restrictive Practices Court, as explained in the introductory paragraph to the lists published in the *Board of Trade Journal* on January 4, 1963, (page 14). Anyone who may be in a position to assist the Court with evidence from his own experience of results of any of these agreements which he thinks affect the public interest is asked to communicate as early as possible with the Treasury Solicitor's Branch, Office of the Registrar of Restrictive Trading Agreements, Chancery House, Chancery Lane, London, W.C.2.

**Inspection of the Register**

The register may be inspected at a fee of 1s. per day, between 10 a.m. and 4.30 p.m., on any weekday except Saturday and certain holidays at any of the following addresses:

Office of the Registrar of Restrictive Trading Agreements,
Chancery House, Chancery Lane, London, W.C.2.
9, Wemyss Place, Edinburgh, 3.
Chichester House, 64 Chichester Street, Belfast.

The indexes to the register, one as published in the *Board of Trade Journal* and one in which commodities are grouped by classes, may be inspected at these addresses free of charge.

## Additions and Amendments to the Register

| Registered No. of Agreement | Commodity |
|---|---|
| | **A** |
| 965 | Agricultural and earthmover tyres, *add F.5/63.* |
| 2436 | Agricultural and earthmover tyres, *add D.5/63.* |
| 2632 | Agricultural tyres, *add D.5/63.* |
| 2818 | Asphalt-roofing, Hants., Glos., Salop, W. Sussex. |
| | **B** |
| 1335 | Bags of Dundee cloth, *add C.3/63.* |
| 1686 | Bedding and upholstery: Mattresses, *add F.3/63.* |
| 2587 | Beef, Lerwick, *add D.12/59.* |
| 849 | Building materials. |
| 1293 | Building materials, *add Scotland.* |
| | **C** |
| 963 | Car and giant tyres, *add C.3/63.* |
| 2509 | Car and giant tyres, *add C.3/63.* |
| 1339 | Cloth (jute), *add C.3/63.* |
| | **E** |
| 2633 | Earthmover tyres, *add D.5/63.* |
| | **F** |
| 2824 | Fish, E.10/65. |
| 2626 | Fruit and produce, Liverpool and district, *delete E.1/63 insert E.1/64.* |
| 2829 | Fruit, Northern Ireland. |
| 1464 | Furniture, *add F.2/63.* |
| 1564 | Furniture and furnishings, *add F.2/63.* |
| 81 | Furniture, furnishings and bedding, *add F.4/63.* |
| 2825 | Fuses. |
| | **H** |
| 2670 | Hardwood sawn mining timber, *add E.5/61.* |
| 1337 | Hessian piece-goods, *add C.3/63.* |
| 1338 | Hessian piece-goods, *add C.3/63.* |
| | **I** |
| 621 | Indian webbing, *add D.4/63.* |
| | **J** |
| 1334 | Jute bags, *add C.3/63.* |
| 1336 | Jute sacks and bags, *add C.3/63.* |
| | **L** |
| 1043 | Lifts, *add D.1/63.* |
| 1514 | Liquid cow's milk, Greater London, *add D.3/63.* |
| 866 | Locked coil steel wire ropes, *add D.9/62.* |
| | **M** |
| 2197 | Milk, Bradford, *add E.12/59.* |
| 2199 | Milk Maidenhead and district, *add F.5/63.* |
| 1844 | Mining timber, *add E.6/58.* |
| 2285 | Mining timber, *delete E.7/59 and add Scotland E.6/59.* |
| | **N** |
| 2829 | Nuts, Northern Ireland. |
| | **P** |
| 1000 | Permanent magnets, *add D.12/62.* |
| 1001 | Permanent magnets, *add D.9/62.* |
| 389 | Plumbing materials, *add North of England.* |
| 2820 | Potatoes. |
| 2514 | Printed matter. |
| | **R** |
| 2210 | Radio, telephone and telegraph transmission equipment D.9/62. |
| 1195 | Roofing, *add Yorks and parts of Lincs. and Notts. F.11/60.* |
| | **S** |
| 2795 | Sleepers, softwood railway, *add E.12/62.* |
| 245 | Steel castings, *add C.10/62, C.1/63.* |
| 1190 | Steel wire ropes, *add D.9/62.* |
| 415 | Sulphate of ammonia, *delete E.6/70 and add D.5/63.* |
| 416 | Sulphate of ammonia, *delete E.6/70 and add D.5/63.* |
| 2827 | Surgical supports, surgical elastic hosiery, *F.4/63.* |
| | **T** |
| 2210 | *Delete Telecommunications.* |
| 2828 | Tyres. |
| | **V** |
| 2829 | Vegetables, Northern Ireland. |
| | **W** |
| 677 | Welded and weldless steel tubing, *add D.2/63.* |
| 1138 | Woven fabrics containing man-made fibres *add D.4/62.* |
| | **Y** |
| 1340 | Yarn (jute), *add C.3/63.* |

## 'D' and 'F' Agreements

| Registered No. of Agreement | Commodity | Area | D or F | Date |
|---|---|---|---|---|
| 81 | Furniture, furnishings and bedding | — | F | April 1963 |
| 415 | Sulphate of ammonia | — | D | May 1963 |
| 416 | Sulphate of ammonia | — | D | May 1963 |
| 621 | Indian webbing | — | D | April 1963 |
| 677 | Welded and weldless steel tubing | — | D | Feb. 1963 |
| 866 | Locked coil steel wire ropes | — | D | Sept. 1962 |
| 965 | Agricultural and earthmover tyres | — | F | May 1963 |
| 1000 | Permanent magnets | — | D | Dec. 1962 |
| 1001 | Permanent magnets | — | D | Sept. 1962 |
| 1043 | Lifts | — | D | Jan. 1963 |
| 1138 | Woven fabrics containing man-made fibres | — | D | April 1962 |
| 1190 | Steel wire ropes | — | D | Sept. 1962 |
| 1195 | Roofing | Yorks. and parts of Lincs., and Notts. | F | Nov. 1960 |
| 1464 | Furniture | — | F | Feb. 1963 |
| 1514 | Liquid cow's milk | Greater London | D | Mar. 1963 |
| 1564 | Furniture and furnishings | — | F | Feb. 1963 |
| 1686 | Bedding and upholstery; mattresses | — | F | Mar. 1963 |
| 2199 | Milk | Maidenhead and District | F | May 1963 |
| 2210 | Radio, telephone and telegraph transmission equipment | — | D | Sept. 1962 |
| 2436 | Agricultural and earthmover tyres | — | D | May 1963 |
| 2587 | Beef | Lerwick | D | Dec. 1959 |
| 2632 | Agricultural tyres | — | D | May 1963 |
| 2633 | Earthmover tyres | — | D | May 1963 |
| 2827 | Surgical supports, surgical elastic hosiery | — | F | April 1963 |

*(Continued on next page)*

# Questions Asked and Answered in Parliament

*Below is a selection of Parliamentary Answers of interest to trade and industry.*

## Tuesday June 25

**Imports of Paper and Board from Scandinavia**

Mr. Frederick Erroll, President of the Board of Trade, was asked what increase there had been in imports of finished paper and board from Scandinavian producers in recent months to the nearest convenient date; and whether he was aware of the resulting difficulties for mills in this country. In reply Mr. Alan Green, Minister of State, said that the latest import figures appeared in the Trade and Navigation Accounts for April. The Board of Trade were in close touch with the industry. The purpose of the European Free Trade Association was to increase the flow of trade between its members. As tariffs were progressively reduced, it was natural that imports should increase. For the same reason, British exports of industrial goods to all EFTA countries should also increase.

**Sale of Indian Cotton in United Kingdom**

The President was asked what reply he had sent to the recent representations by the Cotton Board for action to be taken against the dumping in this country of Indian cotton cloth at less than half the price at which it was sold on the Indian home market. In reply the Minister of State said the President was aware of the concern of the cotton industry about the prices at which Indian cotton textiles were being sold here, and had informed the Cotton Board that he was giving support to their approaches to the Indian industry over measures to avoid price disruption in the British market.

In reply to a further question concerning the latest estimate of the cost to the Exchequer of the re-equipment phase of the Cotton Industry Act, 1959, the Minister said he regretted it was not possible to estimate the total cost to the Exchequer of re-equipment grants as it would not be known until after July, 1964, how much re-equipment or modernization would be carried out by the industry. To date, £5,193,968 had actually been paid out in grants.

**Commonwealth Trade**

Replying to a question on the action being taken to stimulate trade within the Commonwealth, the Minister of State said: 'The communique issued after the meeting of the Commonwealth Economic Consultative Council last month indicated the directions in which the Governments of the Commonwealth were looking for action to develop trade in the Commonwealth and in the world as a whole. At the subsequent meeting of the GATT the President supported proposals for expanding the trade of less-developed countries and reducing barriers to trade in agricultural and industrial products. We shall play our full part over the coming months in the negotiations to put these proposals into effect.'

**Industrial Interest in N.E.**

Asked how many firms had shown interest in moving to development areas in the North-East since the Budget, the President replied that the Board of Trade had received over 40 new inquiries from companies outside the region who had expressed interest in moving to development districts in the North-East, and a number of other companies had shown a renewed interest in these development districts. Representatives of 28 companies had visited the area in the period.

## Tuesday July 2

**Advance Factories in Scotland**

The President stated that seventeen advance factories were being provided in Scotland under the present programme. Seven of these were already under construction and the construction of four others would begin shortly. These eleven factories would have an area of about 394,000 sq. ft. and should provide about sixteen hundred jobs. Six smaller factories representing 60,000 sq. ft. and about two hundred and fifty jobs were in earlier stages of preparation.

**Developments in Scotland since the Budget**

Asked how many firm commitments had now been made by industrialists wishing to develop in Scotland, following the recent Budget proposals, the President said: 'Since the Budget the Board of Trade have received 101 applications for assistance under Sections 2, 3 and 4 of the Local Employment Act and 49 provisional applications for the new 10 per cent grant on plant and machinery in respect of projects in Scotland. I cannot say how many of these are firm commitments by the industrialists concerned.'

**North-East Development Districts**

Asked if, in view of the Estimates Committee's criticisms of the frequent changes made in the list of development districts, he would take steps to see that the whole of the industrial North-East was scheduled as a development district, the President replied: 'No sir. All parts of the industrial North-East where high and persistent unemployment exists or is threatened are already included in the list of development districts.'

Questions were also answered about unemployment and the attraction of new industries in various parts of the country. They are reported in Hansard of July 2.

**Trade with Cuba**

Asked what steps he was taking to protect British firms engaged in, or seeking to engage in, legitimate trade with Cuba, from the pressure designed to restrict such trade which had been exercised upon them by members of the United States Embassy, the President said that if the questioner would send him evidence of interference with legitimate trade with Cuba or the exercise of improper pressure, he would consider it.

**Jute Control**

Asked whether he would make a statement concerning the future of Board of Trade Jute Control, having regard to recent proceedings in the Restrictive Trade Practices Court, the President replied: 'I am conducting a general review of policy in regard to jute and jute goods in the light of the Court's judgment and other factors. The issues are complex and it will be some time before I can make a statement.'

**Imports of Cotton Goods**

The President was asked what representations were made to him during his recent visit to Lancashire about imports into this country of cotton goods alleged to be manufactured inside the Commonwealth.

He replied: 'The Cotton Board asked that the regulations under which cotton textiles are admitted to Commonwealth preference should be made more stringent. While I held out no hope that I could agree to this, I promised to examine any evidence that the difficulties of the cotton industry were attributable to any significant extent to the effects of the existing regulations.' 'A debate on the textile industry, to which the President replied, was held on July 1 and is reported in Hansard (Columns 101-159).

## Register of Restrictive Trading Agreements (*Continued*)

### Agreements Referred to the Restrictive Practices Court

| Registered No. of Agreement | Commodity |
|---|---|
| 1686 | Bedding and upholstery: mattresses. |
| 1421* | Building materials. |
| 1423* | Building materials. |
| 98 | Carpets and rugs: furniture. |
| 172 | Chairs. |
| 1288 | Furniture. |
| 1454 | Furniture. |
| 1464 | Furniture. |
| 1564 | Furniture. |
| 1329 | Furniture. |
| 81 | Furniture and furnishings. |
| 2049 | Manganese ore. |
| 173 | Mattresses. |

*Agreements which are marked with an asterisk indicate that proceedings have been initiated in Scotland.

# MODERN GOVERNMENT-OWNED FACTORIES FOR RENTAL

A view of the Queenslie Industrial Estate, Glasgow.

THE FOLLOWING Government-owned factories, fully equipped with all essential services and conveniently sited for labour and transport requirements, are available for rental on industrial estates in England, Wales, Scotland and Northern Ireland. The factories in England, Wales and Scotland are all in development districts and suitable projects may qualify for financial assistance under the Local Employment Act, 1960. Assistance in the form of grants towards the cost of purchasing or transferring plant and machinery may also be available, through the Ministry of Commerce, to industrial undertakings creating new employment in Northern Ireland, preference being given to projects which provide a good percentage of male employment.

## NORTHERN IRELAND

| Location | Total Area sq. ft. | Height to Truss | Distance | |
|---|---|---|---|---|
| | | | From Belfast Docks (miles) | From Airport (miles) |
| **Dunmurry Factory Estate (Near Belfast)** | | | | |
| ***Dunmurry No. 2** | 18,329 | 12′ 0″ | 6 | 10 |
| ***8** | 19,450 | 12′ 0″ | 6 | 10 |
| ***5** | 30,000 | 13′ 6″ | 6 | 10 |
| ***3/4** | 50,000 | 16′ 0″ | 6 | 10 |
| **Dundonald, Belfast** | 70,000 | 17′ 0″ | 6 | 17 |
| ***Armagh** | 18,000 | 13′ 6″ | 37 | 30 |
| ***Ballymena** | 30,000 | 12′ 6″ | 28 | 19 |
| ***Downpatrick** | 19,000 | 12′ 6″ | 22 | 33 |

* Available now.

Rents are based on current market values, which at present range from 1s. 6d. to 2s. 3d. per square foot. In special cases where the employment or product is judged to be of particular value to Northern Ireland's economy, a lower rent can be negotiated for the early years of the lease. Inquiries should be addressed to the Ministry of Commerce, Chichester House, Belfast, 1 (Belfast 28271) or to the Ulster Office, Northern Ireland Government, 13 Regent Street, London, S.W.1 (Whitehall 1651).

## ENGLAND

| Industrial Estate | Total Area (sq. ft.) | Office Space (sq. ft.) | Clear Height |
|---|---|---|---|
| ***Team Valley**, Gateshead | 67,783 | 2,100 | 12′ 0″ to 16′ 3″ |
| ***Bede**, Jarrow (six miles east of Newcastle-upon-Tyne) (1) | 49,187 | 8,537 | 12′ 6″ to 15′ 0″ |
| (2) | 23,486 | 3,017 | 11′ 3″ to 16′ 6″ |
| ***Camborne**, Cornwall | 31,167 | 5,490 | 15′ 0″ |

* Available now.

### Advance Factories under construction

| Location | Total Area (sq. ft.) | Office Space (sq. ft.) | Clear Height | Estimated Completion Date |
|---|---|---|---|---|
| **Crook**, Co. Durham | 16,425 | 1,425 | 14′ 6″ to 23′ 6″ | August 1963 |
| **Aycliffe**, Co. Durham | 50,340 | 4,410 | 17′ 0″ to 18′ 6″ | November 1963 |
| **Hartlepools**, Co. Durham | 50,340 | 4,410 | 17′ 0″ to 18′ 6″ | November 1963 |
| **Blyth**, Northumberland | 10,000 | 2,000 | 14′ 6″ to 17′ 0″ | December 1963 |
| **Southwick**, Sunderland | 26,860 | 2,754 | 17′ 0″ to 18′ 6″ | January 1964 |

Building plans of seven further 'advance factories' (10,000 to 50,000 sq. ft.) to be started shortly at Aycliffe, Blaydon, Chester-le-Street, Sunderland, Stockton, West Auckland, all in Co. Durham, and at Workington, Cumberland, are also available for inspection. Rents are assessed at current market value and at present range from 2s. 6d. to 4s. 6d. per square foot. Inquiries should be addressed to The Secretary, Industrial Estates Management Corporation for England, Team Valley, Gateshead-on-Tyne, 11, Co. Durham.

## SCOTLAND

| Estate | | Area (sq. ft.) | Height to Truss | Distance from Glasgow (miles) |
|---|---|---|---|---|
| **Blantyre** | | 5,050 | 12′ 0″ | 10 North light roof |
| **Carfin** | | 26,500 | 13′ 0″ | 12 |
| **Donibristle** | (1) | 26,865 | 12′ 0″ and 18′ 0″ | 43 Flat roof |
| | (2) | 9,412 | 18′ 0″ | 43 Flat roof plating shop |
| | (3) | 3,420 | 9′ 6″ | 43 |
| | (4) | 11,518 | — | 43 Two-storeyed office block |
| **Dundee** | *(1) | 129,651 | 12′ 0″ | 83 |
| | (2) | 31,530 | 14′ 0″ | 83 North light roof |
| **Hillington** | *(1) | 11,314 | 12′ 0″ and 16′ 0″ | 4 |
| | (2) | 25,508 | 12′ 0″ | 4 |
| | *(3) | 34,492 | 12′ 0″ | 4 |
| | (4) | 21,280 | 12′ 0″ and 18′ 0″ | 4 |
| | (5) | 131,855 | 22′ 0″ | 4 North light roof<br>3 Cranes, rail served |
| **Newhouse** | | 35,315 | 12′ 0″ to 17′ 9″ | 14 Crane rails |
| **Queenslie** | (1) | 5,202 | 12′ 0″ | 4 North light roof |
| | (2) | 5,735 | 12′ 0″ | 4 North light roof |
| **Thornliebank** | | 5,275 | 12′ 0″ | 5 |
| *Advance Factories to be built*: | | | | |
| (a) on Industrial Estates: | | | | |
| **Kilwinning** | | 15,000 | 12′ 0″ | 25 |
| **Newhouse** | | 50,000 | 14′ 0″ | 14 |

**Modern Government-Owned Factories For Rental** (*Continued*)

**SCOTLAND** (*continued*)

| Estate | | Area (sq. ft.) | Height to Trust | Distance from Glasgow (miles) |
|---|---|---|---|---|
| **Port Glasgow** | | 10,000 | 12′ 0″ | 17 |
| **Queenslie** | | 50,280 | 14′ 0″ | 4 |
| **Vale of Leven** | | 48,268 | 14′ 0″ | 16 |
| (b) on individual sites: | | | | |
| **Blackwood** | | 21,013 | 14′ 0″ | 23 |
| **The Calders** | | 10,000 | 12′ 0″ | 25 |
| **Cowdenbeath** | | 21,140 | 12′ 0″ | 45 |
| **Cumnock** | | 15,515 | 12′ 0″ | 36 |
| **Fraserburgh** | | 7,500 | 12′ 0″ | 185 |
| **Peterhead** | | 7,500 | 12′ 0″ | 174 |
| **Sanquhar** | | 15,500 | 12′ 0″ | 48 |
| **Shotts** | (1) | 28,340 | 14′ 0″ | 26 |
| | (2) | 23,140 | 12′ 0″ | 26 |
| **Stranraer** | | 10,000 | 12′ 0″ | 84 |
| **Whitburn** | | 50,000 | 14′ 0″ | 22 |

* Available now.

Rents of the above factories are assessed by the District Valuer at current market value and range from 2s. 0d. to 3s. 9d. per square foot. Inquiries should be addressed to The General Manager, Industrial Estates Management Corporation for Scotland, 3 Woodside Place, Glasgow, C.3 (Douglas 6651).

**WALES**

| Location | | Area sq. ft. | | Height to Truss |
|---|---|---|---|---|
| | | Total | Production | |
| *Advance factories:* | | | | |
| **Portmadoc** | | 8,944 | 7,821 | 14′ 0″ |
| **Milford Haven** | | 19,025 | 15,625 | 14′ 0″ |
| **Bangor District** | | 9,962 | 7,812 | 14′ 0″ |
| *Existing factories:* | | | | |
| **Ammanford** | | 25,030 | 17,500 | 12′ 6″ |
| **Dinas** (Rhondda) | (a) | 16,650 | 13,110 | 11′ 0″ |
| | (b) | 29,940 | 20,290 | 12′ 6″ |
| **Llanelly** | | 32,498 | 24,350 | 12′ 6″ |

The factory at Portmadoc is under construction and completion is expected by April 1964. Sites for the other two advance factories are now being selected. Inquiries should be addressed to Commercial Manager, Industrial Estates Management Corporation for Wales, Treforest Industrial Estate, Pontypridd, Glam.

## Two Ships for Ghana

**Swan, Hunter & Wigham Richardson Ltd., were recently awarded a contract for the construction of two ships worth over £1m. for the Black Star line of Ghana. The financial consortium providing the credit, which is secured by ECGD guarantee, was organized by Barclays Bank Ltd. Seen at the signing ceremony in Accra are (seated left to right): Mr. P. D. Christie, Swan Hunter; Mr. E. K. Bensah, Ghana Minister of Communications and Works; Mr. A. R. Boakye, chairman of the Black Star Line; Mr. S. J. Gross, British Trade Commissioner in Ghana; Mr. J. P. J. Wathen, Barclays Bank D.C.O.; and Mr. S. Wertheimer, general manager of the Black Star Line.**


American Express opens new freight centre!

Yes, American Express are the freight experts too! And they've opened another air freight centre. This one is at Elmdon Airport, Birmingham. Fast American Express service will speedily arrange your freight shipments at a moment's notice. Anywhere in the world. Business or private. So if you have an air freight problem ring, write or call in and get fixed up!

AMERICAN EXPRESS

London Office:
Building 129, North Side, London (Heathrow) Airport

Birmingham Office: Elmdon Airport, Birmingham 26
(Sheldon 2441 Ext 32)

## Registrations of British and Foreign Films

THE FOLLOWING are details of films registered by the Board of Trade under the Films Act, 1960, during the week ended Friday, June 28, 1963:

| Title of Film | Registered in the Name of | Makers' Name | Registered No. | Playing Time Minutes | Date of Registration |
|---|---|---|---|---|---|
| | | BRITISH | | | |
| The Scarlet Blade | Warner-Pathe Distributors Ltd. | Hammer Film Productions Ltd. | Br/E 28641 | 82 | June 24 |
| Finland Flirtation | Saxon Film Co. Ltd. | Cyril Jenkins Productions Ltd. | Br/E 28644 | 16 | June 25 |
| Pembrokeshire My County | " " | Esso Petroleum Co. Ltd. | Br/E 21645 | 27 | June 25 |
| The Spanish Sword | United Artists Corporation Ltd. | Danziger Productions Ltd. | Br/E 28648 | 63 | June 26 |
| Mining Review No. 11, 16th Year | Data Film Distributors Ltd. | National Coal Board | Br/E 28649 | 11 | June 27 |
| Pathe News 63-50 | Warner-Pathe Distributors Ltd. | Associated British-Pathe Ltd. | Br/E 28033 | 8 | June 28 |
| Pathe News 63-51 | " " | " " | Br/E 28034 | 9 | June 28 |
| Pathe News 63-52 | " " | " " | Br/E 28035 | 9 | June 28 |
| Movietone News 1776A | Twentieth Century Fox Film Co. Ltd. | British Movietonews Ltd. | Br/E 27981 | 8 | June 28 |
| Movietone News 1777 | " " | " " | Br/E 27982 | 7 | June 28 |
| | | FOREIGN | | | |
| The Son Of Captain Blood | Warner-Pathe Distributors Ltd. | Benito Perojo-C.C.M. | F 28640 | 90 | June 24 |
| Hands And Music | Contemporary Films Ltd. | Meteor Films Inc. | F 28642 | 7 | June 25 |
| The Voyage of Mr. Q. | " " | Go-Pictures | F 28643 | 20 | June 25 |
| The Great Escape | United Artists Corporation Ltd. | The Mirisch Company | F 28646 | 173 | June 25 |
| Spencer's Mountain | Warner-Pathe Distributors Ltd. | Warner Brothers Pictures Inc. | F 28647 | 106 | June 26 |
| Freaks | Antony Balch Films Ltd. | Metro-Goldwyn-Mayer | F 28650 | 61 | June 28 |
| Towers Open Fire | " " | A.J.R. Balch | F 28651 | 11 | June 28 |

Br/E indicates that the film is a British quota film.

## Changes in Film Levy Regulations

THE BOARD OF TRADE have published the drafts of two Orders changing the Regulations governing the collection and distribution of the exhibitors' levy established under the Cinematograph Films Act, 1957. The draft Orders are subject to approval by both Houses of Parliament.

The Cinematograph Films (Collection of Levy) (Amendment No. 3) Regulations, 1963, (price 3d. by post 5½d.) provide that the levy shall be collected at four-weekly instead of weekly intervals as at present.

The Cinematograph Films (Distribution of Levy) Regulations, 1963 (price 1s. post 1s. 2½d.) introduce numerous changes of which the principal ones are that newsreels, which at present attract the same rate of payments as high cost films, shall receive twice that amount, that films made in accordance with the Government's proposed treaties on co-production shall be eligible for levy and that in cases where standard and non-standard versions of a film are both eligible for levy their combined period of eligibility shall not exceed that of a single-version film. The other changes are minor ones designed to improve the efficiency of the levy scheme's operation and to assist the British Film Fund Agency in distributing producers' entitlements quickly.

Copies of both the Draft Orders are available from H.M. Stationery Office, at the prices stated above.

**Notes:**

The Cinematograph Films Council has been consulted as required by the Cinematograph Films Act, 1957.

The levy on cinema admissions is collected to H.M. Customs and Excise and distributed by the British Film Fund Agency to the makers of British films.

The earnings of newsreels throughout the whole of the current distribution period (i.e. the 52 weeks beginning October 14, 1962) will be taken into account for the purpose of calculating the newsreels' entitlement to payments from the levy fund at the increased rate.

## British Film Fund Agency

THE BOARD OF TRADE announced on June 28 the reappointment of Sir Richard Yeabsley as Chairman, and Mr. K. D. Cole and Mr. S. J. Campling as members of the British Film Fund Agency.

The British Film Fund Agency distributes to British film makers the proceeds of the levy on exhibitors in accordance with regulations made by the Board of Trade under the Cinematograph Films Act, 1957.

## Patents Endorsed 'Licences of Right'

UNDER SECTION 35 of the Patents Act, 1949, the following Patents were endorsed 'Licences of Right' on the dates specified.

| NUMBER | GRANTEES | SUBJECT-MATTER |
|---|---|---|
| | May 15, 1963 | |
| 823,827 | Kongo Kagaku Kabushiki Kaisha | Preparation of pteroylglutamic acid. |
| 837,513 | Commissariat a l'Energie Atomique | Treatment of powdered metallic compounds at high temperature to produce powdered metals. |
| 839,940 | Commissariat a l'Energie Atomique | Nuclear reactor control |
| | May 23, 1963 | |
| 749,816 | Summerton, T. F. | Improved stapling apparatus. |
| 823,267 | Aktiangesellschaft Brown, Boveri & Cie | Steam turbine set with bleeder steam feed water preheater. |
| 826,528 | Aktiangesellschaft Brown, Boveri & Cie | Rubber coupling for the undividual axle drives of electrically driven vehicles. |
| 827,223 | Aktiangesellschaft Brown, Boveri & Cie | Stator for electrical machines. |
| 827,549 | Societe Francaise de Construction de Bennes Automatiques Benoto | Earth boring machine incorporating means for positioning and handling boring tubes. |
| 859,545 | Bender, W. | A panning guide for motion picture and television cameras. |
| | May 24, 1963 | |
| 845,842 | Commissariat a l'Energie Atomique | Uranium extraction processes. |
| 914,722 | Sheffiex Ltd. | Collecting bins and apparatus for collecting and loading refuse. |
| | May 27, 1963 | |
| 823,436 | Magneto-Chemie N.V. | Process for the coprecipitation of metal oxides. |
| 826,742 | Daric, G. | Storage tanks. |
| 917,687 | Peglers Ltd. | Fluid control valves. |
| | May 29, 1963 | |
| 820,375 | Toscony Fabrics Inc. | Laminated sheet material. |
| | May 30, 1963 | |
| 828,476 | Mefuna S.A. | Accessories for facilitating the making of button-holes. |
| 843,198 | Regie Nationale des Usines Renault | Low-tension sparking plugs for engines. |
| 858,577 | Regie Nationale des Usines Renault | Boosters. |
| 861,131 | Regie Nationale des Usines Renault | Low-tension sparking plug. |
| 894,586 | Regie Nationale des Usines Renault | Automatic cyclical workpiece and handling devices for use with machine tools. |

Any person who claims that the patentee at the time of endorsement of any of the above patents was precluded by a contract in which the claimant is interested from granting licences under the patents may apply for cancellation of endorsement on Patents Form No. 45 within two months after the date of endorsement.

The Patent Office

GORDON GRANT
*Comptroller-General.*

# Recent Export Orders

**United Kingdom firms are invited to send in brief details of export orders or contracts for publication on this page**

**Asbestos Sheet for Yugoslavia**

Universal Asbestos Manufacturing Co. Ltd., Watford, are to supply 266,000 square feet of asbestos cement troughing and standard sheet for the construction of an electrical factory at Zagreb.

**Welding Equipment for West Germany**

British Oxygen Co. Ltd., have won an order from Western Germany for the supply of semi-automatic welding equipment worth £23,000, for the Volkswagen car factory.

**Britain Shares in Liberian Contract**

Williams & Williams Ltd., Chester, have won a contract worth over $1 million to supply steel and aluminium building units for the Presidential Executive Mansion being built in Monrovia.

**Flight Simulators for United States Airline**

General Precision Systems Ltd., Aylesbury, are to supply Braniff International Airways Inc., Texas, with a flight simulator to train their pilots on the BAC One-Eleven airliner.

**Fitted Kitchens for Liberia**

An order for 41 'Leisure Line' fitted kitchens, worth £8,700, has been won by Allied Ironfounders Ltd., London. They will be installed in houses on an estate being built in Monrovia, Liberia, for personnel of the 'Voice of America' broadcasting station.

**Furniture for the Persian Gulf and Sweden**

Stonehill Furniture Ltd., London, have received further orders from Kuwait and Bahrain for lounge, dining and bedroom furniture, valued at £11,000. They have also received a sample order from Sweden.

**Wheat Cleaning Machinery for Madeira**

The Portuguese holiday island of Madeira is rebuilding one of its flour mills and will equip the screen room with wheat cleaning machinery made by Henry Simon Ltd., Stockport.

**Windows for Spain**

Alumin Building Components Ltd., Weston-super-Mare, have concluded an agreement to allow a Spanish firm to make their sliding, aluminium frame windows, under licence. Initial supplies of windows will be sent to Spain and the contract is worth £350,000 in all.

**Cargo Ships for Ghana**

Swan Hunter and Wigham Richardson Ltd., Wallsend, have won a £2 million order to build two 7,000-ton d.w. cargo motor ships on Tyneside. The order comes from the Ghana national shipping line, Black Star Line. (*See page 25 of this issue.*)

**Cable for India**

Aberdare Cables, Aberdare, are to supply to India 65,000 feet of low voltage double wire armoured paper insulated cable valued at £20,000.

**Ore Feeders for Italian Industry**

GEC are to supply the Cornigliano Steelworks of Cosider Ltd., with four flat bottom feeding machines to handle iron ore. They will also supply two machines to Italcementi Ltd., to handle limestone.

**Shower Valves for Italian Liners**

Walker Crosweller & Co. Ltd., Cheltenham, have received an order for over 600 Leonard '72' thermostatic dual control valves from the Italia Shipping Line, for use in showers in the liners *Raffaello* and *Michelangelo*.

**Hydro-electricity in California**

Richard Costain Ltd., London, are members of an international consortium which has been awarded a $92m. contract for the complete construction of a hydro-electric scheme in Placer County, California.

A mobile power station, claimed to be the only one of its kind in the world, about to go aboard the Transport Ferry Service ship 'Doric Ferry' on a 1,150 mile journey to Corsica. Built by the Bristol-Siddeley group it will provide the 10,000 people of Ajaccio with 3m. kilowatts of electric power while their new power station is being built.

**Water Plant for Iran**

An order has been placed with Weir Westgarth, London, by Agip Mineraria for a seawater distillation plant capable of producing 132,000 imp. gallons of fresh water daily to be installed on the Persian Gulf.

**Aer Lingus Buys British Airliners**

Irish International Airlines have placed an order for four BAC One-Eleven short-haul jet airliners.

**Chemical Plants for Russia**

Humphries and Glasgow Ltd., London, have signed a £6m. contract with the USSR for two low temperature gas separation plants, each supplying 60,000 tons of ethylene per year. The contract includes responsibilty for design, supply of equipment, construction and commisioning. The firm have also signed a contract for the design and supply of equipment for a phosphorous pentasulphide plant. The approximate value of this contract is £200,000.

**Plastics Plants for Russia**

Simon-Carves Ltd. have signed a contract with a value between £19 and £20m. for the design and supply of six polythene plants for the USSR. Each plant will have an annual capacity of 24,000 tons.

**Can Making Machines for Russia**

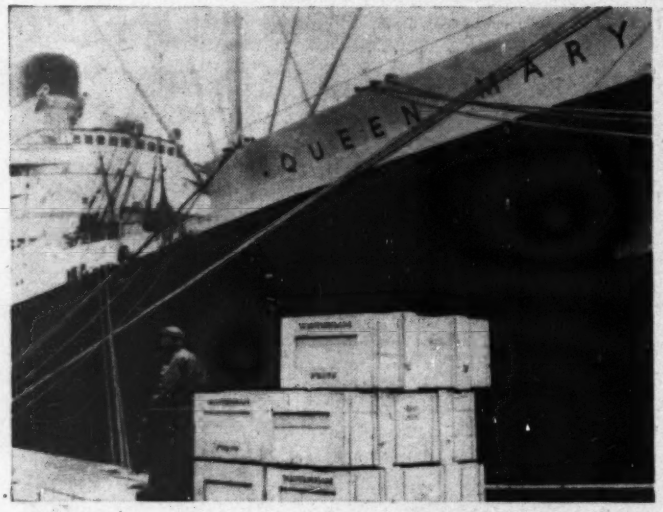
Moon Brothers of Birkenhead have obtained an £11,000 contract from Russia for eight can making machines. The order comprises the major part of a complete plant for making 4-gallon square cans with rounded corners and end stampings double seamed to the body.

**Road Construction in Nigeria**

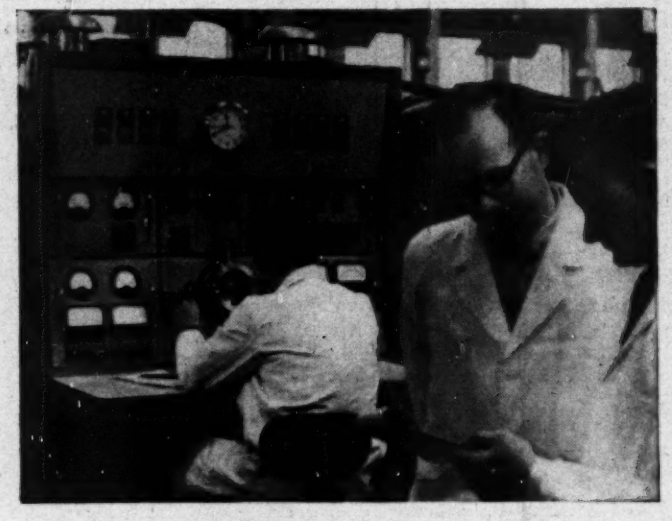
Sir Lindsay Parkinson & Co., of London are building in three weeks the access road for the Kainji Dam project in Nigeria, at the cost of £261,066. It includes 16 miles of beach road through undeveloped country involving storm-water culverts and two bridges over the river Niger.

(*Continued on next page*)

## Recent Export Orders (*Continued*)




The second consignment of The Mellon Collection Catalogues being loaded aboard the *Queen Mary* at Southampton for shipment to the United States. Westerham Press, Westerham, Kent, were commissioned to produce the twin 231-page volumes for the collection of Mr. and Mrs. Paul Mellon, which covers Painting in England from 1700-1850 and is housed in the Virginia Museum of Fine Arts. All told, the shipments will total 18 tons of print.



The General Electric Co. of America has placed the latest order for an AEI MS7 spark source mass spectrometer and joins a long list of United States firms, including RCA, IBM, Texas Instruments, the Sperry Rand International Co., and Corning Glass Co., who are using this instrument. The instrument, which is used for analysis of trace impurities in inorganic solids, is seen on test in the Scientific Apparatus Department of AEI Ltd., at Barton, Manchester.

### Furnace for India

GWB Furnaces Ltd., Dudley, have been commissioned by the Indian Government to build an electric twin-chamber batch furnace to be used for the annealing of cold rolled brass and gilding metal.

### British Engines in Brazilian Harbour Launches

20 four cylinder 5.43 litre diesel engines made by Henry Meadows of Wolverhampton are to be installed in new harbour launches ordered by the Brazilian Directorate of Ports and Coasts.

### Locomotive Boilers for Sudan Railways

The Hunslet Engine Co. of Leeds has received orders from Sudan railways for ten large replacement boilers, as well as numbers of spare fireboxes and various flanged plates for locomotive repairs which are to be carried out in the Sudan. The total value of the contract is over £200,000.

### Waste Disposal Vehicles for Indonesia

Three Dempster Dumpster LFW.303-C waste disposal units produced by Powell Duffryn of London have been ordered by Caltex Services Ltd., for use by their Indonesian associates. The units which will be mounted on free issue Bedford TK chassis will be supplied with 2½ and 5 cu. yd. containers. The value of the order is over £6,000.

### Sinter Plant for Spain

An order has been received by Huntington Heberlein & Co., a member of Simon Engineering Ltd., Stockport, for a continuous sinter plant to be installed at Oviedo, in Spain.

### Buses and Trucks for Argentina, Turkey and India

A new suspension system is specified for 100 special Worldmaster chassis which are part of a £470,000 order received by Leyland Motors of Leyland from Buenos Aires. A £200,000 order has been received by the firm's agents in Turkey. It is for 68 Leyland 110 h.p. Comets, 15 Leyland 125 h.p. Super Comets and 10 Albion 125 h.p. Clydesdales. Some of these have Sleepakab coverings. A repeat order has also been received from the Gujarat State Road Transport Corporation for 260 Comet passenger chassis worth nearly £700,000.

### Fuse Equipment for Holland and Singapore.

Orders received by Parmiter Hope and Sugden of Manchester, call for considerable quantities of fuse-switch assemblies and metering equipment for the Singapore Harbour Board; and for Aeroflex-Brilag fuselinks for the Mars Chocolade Fabreik N.V. Veghel Holland.

### Data Processing for Sweden

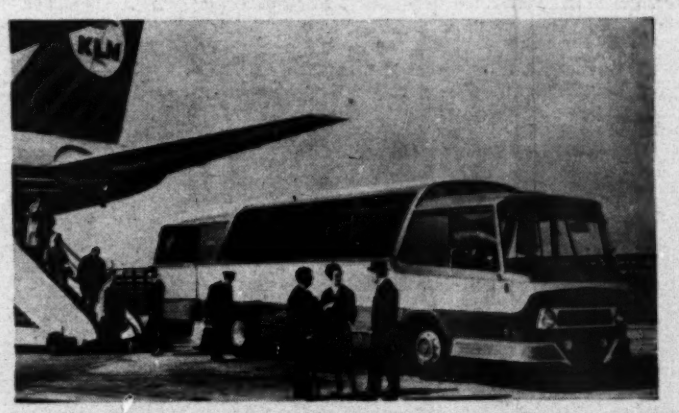
The first Orion data processing system, made by Ferranti of Hollinwood and worth £300,000, believed to be the most comprehensive in Europe, has been installed at the headquarters of the largest chain of multiple stores in Sweden.

### Building Units for Germany

Terrapin Ltd., London, have received an order from West Germany for three blocks of offices covering an area of 10,400 sq. ft. to be constructed of the Company's self-contained industrialized building units at Hamburg airport. The contract is valued at £35,000.

### South American Radio Link

Radio transmitter and receiver equipment built in London and supplied to Panama, Chile and Peru forms a substantial part of a $2,000,000 network now in service. Standard Telephones and Cables supplied the equipment to the American Cable and Radio Corporation which will operate the network.




This Leyland Worldmaster coach, which has been put into hire service in Holland by N. V. Autobusonderneming Maarse and Kroon of Aalsmeer has been called the world's most luxurious coach. It has 20 aircraft seats, complete air conditioning, a radio telephone, snack bar and drinks bar and many other special features.

# Government Surplus Sales by Auction

## Air Ministry

| 1963 | Stores | Location | Auctioneers |
|---|---|---|---|
| July 8 | Two T.2 hangers, one Blister hanger, 4 Romney huts, 49 Seco huts, 13 Nissen huts, 6 by 12,000 gallon, 3 by 26,000 gallon fuel tanks. | Royal Air Force Station, Merryfield, Somerset | Rawlence & Squarey, Mansfield House, Silver Street, Taunton, Somerset. (Tel.: Taunton 81234/5). |
| July 11 | Miscellaneous stores and equipment | No. 14 Maintenance Unit, Royal Air Force, Carlisle. | Harrison & Hetherington Ltd., Botchergate, Carlisle. (Tel.: Carlisle 26292). |

The above sale will include radio and electrical spares, transformers, rectifiers, M.T. spares, aircraft instruments, radio receivers, electronic valves, aluminium containers, engine cases, compasses, watches, clocks, paint and general stores.

| | | | |
|---|---|---|---|
| July 19 | Approx. 670 acres of primarily agricultural land, but one lot is suitable for residential development (about 5 acres). The land will be offered in 18 lots. | Burn Airfield, Selby, Yorkshire | Richard Pratt & Son, 2 Park Street, Selby, Yorkshire. (Tel.: Selby 111). |
| Aug. 28 | Miscellaneous stores and equipment | No. 16 Maintenance Unit, Royal Air Force, Stafford. | South & Stubbs, 28 Eastgate Street, Stafford, (Tel.: Stafford 2331). |
| Sept. 12 | Miscellaneous stores and equipment | No. 35 Maintenance Unit, Royal Air Force, Heywood, Lancs. | Brady & Son, 17 Warren Street, Stockport, Cheshire. (Tel.: Stockport 2252). |
| Oct. 9 | Miscellaneous stores and equipment | No. 7 Maintenance Unit, Royal Air Force, Quedgeley. | Bruton Knowles & Co., Albion Chambers, King Street, Gloucester. (Tel.: Gloucester 21267) |
| Oct. 17 | Miscellaneous stores and equipment | No. 25 Maintenance Unit, Royal Air Force, Hartlebury. | Nock & Joseland, Bank Buildings, Kidderminster, Worcs. (Tel.: Kidderminster 2053). |

Catalogues for the above sales may be obtained within fourteen days of the advertised date of sales, on application to the auctioneers. Catalogues for sales held at Maintenance Units cost 1s. each (*Postal Orders only*), all other catalogues free.

**Tender Sales**

Tenders are invited:

(a) For the purchase of waste paper from Royal Air Force Stations in Cumberland, Durham, Northumberland, Lancashire, Yorkshire, and the Isle of Man, the contract commencing shortly, and

(b) For the purchase recovery and removal of approximately 3,000 yards of underground cable at Weybourne, Holt, Norfolk.

Apply within 7 days of the date of this notice to Air Ministry (C19a), London, W.C.1, for tender forms.

## War Office

| 1963 | Stores | Location | Auctioneers |
|---|---|---|---|
| July 9 | Machine tools and miscellaneous stores | W.D. Depots, Rhydymwyn, Yeadon, and R.O.F., Chorley (*Sale at Cheetham Town Hall, Manchester*, 8). | J. H. Norris & Son (Dept. L), 380 Deansgate, Knott Mill, Manchester, 3. (Tel.: Blackfriars 4559). |
| July 18-19 | Machine tools and miscellaneous stores, including: | Technical Stores Depot, Old Dalby, Leics. (*Sale at Melton Mowbray*). | Shouler & Son (Dept. L), 1 Norman Street, Melton Mowbray, Leics. (Tel.: 3081). |

Kitchen & Wade 72 in. radial drill; Cincinnati metal planer; forging hammers; centre lathes 3½ in. to 8 in.; 400 pillar, bench and portable electric drills and screwdrivers; Snow vertical surface grinders; pedestal, bench and flexible shaft grinders; steam cleaner; marking off table; heavy duty shearers; hack saws; guillotines; folding and bending machines; electro deposition plant; arc welders and transformers; circular saw benches and tables; universal woodworkers; chain and chisel mortiser; bandsaws; washing pumps; printers proofing machines; baking machinery in trailers; steam bake ovens; cine projectors; diamond mounted grinding wheel dressers; 150 sewing machines; weighing machines; metal fork truck pallets; lathe chucks; machine vices; Dyson 4-wheel trailers; 4-wheel trailers complete with baking equipment; radar trailers; 7,500 canvas muzzle covers; 40,000 web carriers; cords; brass and other oil bottles; slings; leather and wood cases; oil cans; hand tools; spring balances; hooks; lamps; bicycles, etc.

| | | | |
|---|---|---|---|
| July 25-26 | Miscellaneous stores | Technical Stores Sub-Depot, Wem, Salop | Hall, Wateridge & Owen (Dept. L), High Street Shrewsbury. (Tel.: 2081). |
| Aug. 2 | Machine tools and miscellaneous stores | Returned Stores Group, Reed Hall, Colchester, Essex. | Fenn, Wright & Co. (Dept. L), 146 High Street, Colchester, Essex. (Tel.: 73171). |
| Aug. 13 | Miscellaneous stores | Central Ordnance Depot, Didcot, Berks. | Simmons & Sons (Dept. L), 12 Station Road, Reading. (Tel.: 54025). |

Catalogues for each sale shown above may be obtained from the appropriate Auctioneer 14 days prior to date of sale, price 1s. 0d. (*Postal Orders only*).

## Ministry of Public Building and Works

| 1963 | Description of Goods | Location | Auctioneers |
|---|---|---|---|
| July 16 | Office and miscellaneous furnishings and domestic refrigerators, electric and other fittings, canteen equipment, crockery, etc. | Ministry of Public Building and Works, Supplies Division Store, Shed 10, 51 Kidbrooke Park Road, London, S.E.3. | Hollingsworth, Bank Chambers, 329 High Holborn, London, W.C.1. (Tel. Holborn 0337). |

Catalogues, price 6d., are obtainable direct from the auctioneers. View-days: day preceding the sale and morning of sale.

BY ORDER OF
**W. ELLIOTT & SONS, 67 WETHERBY ROAD, YORK,**
*(who are discontinuing their Civil Engineering Activities)*
AND
**THE CEMENTATION COMPANY LIMITED, BENTLEY WORKS, DONCASTER**

**WALKER, WALTON AND HANSON**
*(in association with*
**STEPHENSON & SON)**
*will* **SELL BY AUCTION** *on*
**WEDNESDAY, 24th JULY, 1963**
at
**ASKHAM BRYAN QUARRY, ASKHAM BRYAN, YORK**

**CIVIL ENGINEERING PLANT AND EQUIPMENT**

*approximately* **250 LOTS** *comprising:—*

Excavators by Priestman ("Cub" "Wolf" "Panther" "Tiger"), J.C.B. and Traxcavator, Derricks by Anderson and Butters (90'-150' Jibs), Mobile Cranes by Coles-General and Ward La France, Dumpers by Benford, Foden and Liner, Concrete Mixers by Stothert and Pitt, Heavy Duty Tractors by A.E.C. and Scammell with 20 ton Low Loading Trailers, Diesel Locomotives by Ruston and Simplex, 3 berth Caravan, etc. Butters 15 ton Travelling Derrick with 150' Jib and Self Propelled Bogies. Caterpillar Angledozers and Bulldozers ("D4" "D6" "D7" "D8" "D9") International "Drott" Shovels, International TD14 Tractor, David Brown Angledozer, Towed Scrapers by Blaw Knox, Caterpillar and Le Tourneau (4, 9, 12 and 25 yd.) Rakes, Rippers, and Stumper by Blaw Knox (3, 5 and 8 Tine).

also

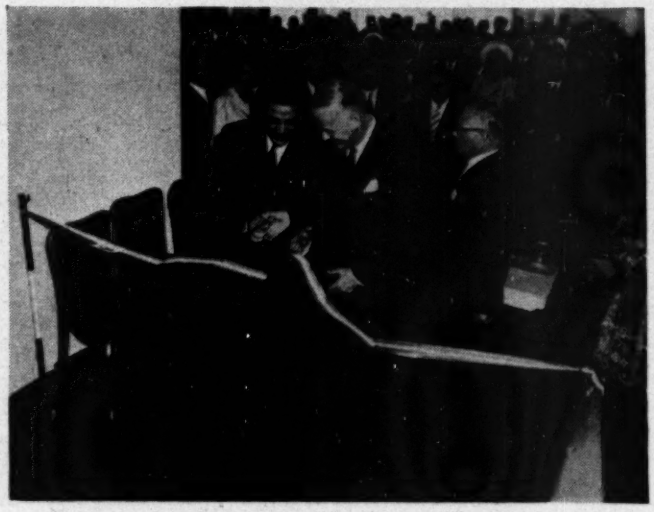
Winget 2 cu. yd. Batching Plant, Universal Hydraulic 250 ton Press, Rogers Track Press with Equipment, Avery 24 ton Vehicle Weighbridge, Murray Colgrout Piling Rig with Hoist and Diesel Engine, Compressors and Derrick Parts, Priestman "Panther" Trencher Equipment, Grab Bucket, Drag and Face Shovel Equipment, Dozer Blades, Sheave Blocks, Gauges, Fans, Winches, Centrifugal Pumps, Rail and Sleepers, Earth Moving Tyres, etc.

**SALE COMMENCES AT 10.30 a.m.**

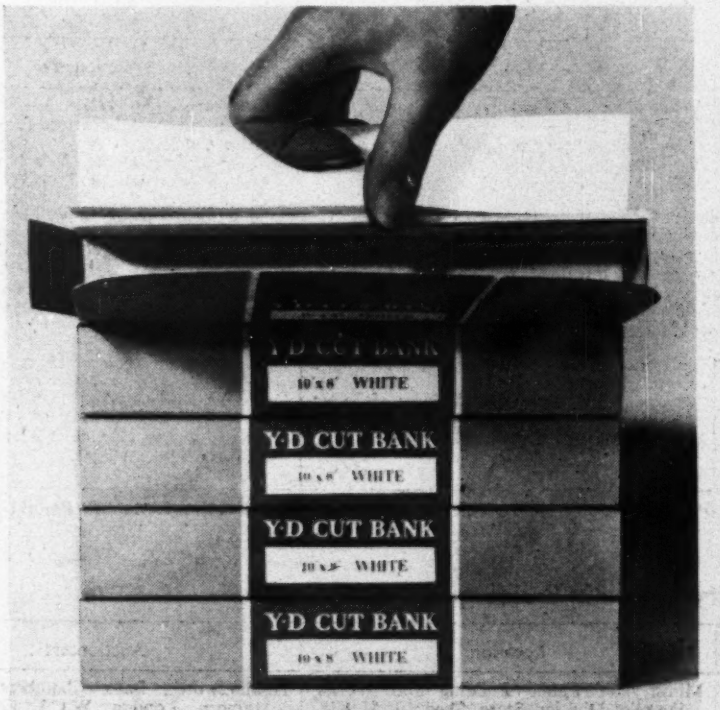
ON VIEW — MONDAY 22nd JULY AND TUESDAY 23rd JULY, 9 a.m. — 5 p.m.
AND ALSO ON MORNING OF SALE FROM 9 a.m.

CATALOGUES MAY BE OBTAINED FROM THE 10th JULY ONWARDS FROM THE AUCTIONEERS OFFICES, DEPARTMENT BT, BYARD LANE, BRIDLESMITH GATE, NOTTINGHAM. Tel. Nottingham 54272 (10 lines).

## Wellcome Pharmaceutical Factory for Italy



Sir John Ward (*centre*), H.M. Ambassador at Rome, and the Hon. Vittoria Cervone, an Under Secretary at the Italian Ministry of Industry and Commerce, jointly cutting the ribbon at the recent formal opening of the Wellcome Italia pharmaceutical factory at Latina near Rome. With them is Dr. Wrigley, director of the associated companies of the Wellcome Foundation Ltd. The ceremony, which was followed by a tour of the factory, was attended by about 200 guests including Italian Government officials and personalities from scientific and medical organizations.




# GOOD PAPER IS WORTH A BOX

YD Cut Bank is always boxed. That way you can handle the paper more easily. Every sheet stays immaculately clean. And stock-taking is a matter of a quick look. Not all Cut Bank comes in boxes but YD does—it's worth it. Choose YD Cut Bank—the fine copy typing paper in six colours and four sizes. It costs the same and it's in a box.

**YD CUT BANK**
**in the business-like box**

YATES DUXBURY & SONS LIMITED
HEAP BRIDGE PAPER MILLS · BURY · LANCS

# *Trade Fairs and Exhibitions at Home and Overseas*

## Changes in Trade Fairs and Exhibitions Announcements

BECAUSE of pressure on space all the various classified lists of trade fairs and exhibitions will be published in full only on the dates indicated below:

| | Date Last Published | Date Next Published |
|---|---|---|
| Outside Europe . . . | This issue | Oct. 4 |
| Europe . . . . . | June 7 | Sept. 6 |
| United Kingdom . . . | May 3 | Aug. 2 |

Amendments and additions to the three lists will be shown in the issues of the intervening weeks.

No responsibility is taken for the standing of organizations or individuals mentioned in the lists, and dates, etc., may be subject to alteration.

The Board of Trade Export Publicity and Fairs Branch, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 3096, Europe; 3097 United Kingdom and outside Europe) will be glad to answer general inquiries but applications should be made to the organizers or United Kingdom agents for details of costs and conditions or participation. Export Publicity and Fairs Branch can also provide information about other events which, owing to space limitation, are not included in the lists.

* indicates fair which is held annually at approximately the time stated.

† indicates fair which is held in alternate years at approximately the time stated.

## British Journals Display in Nigeria

The display mounted by Kingsway Stores in Lagos as part of a promotion campaign in Nigeria to increase the circulation of British newspapers and periodicals. A number of such schemes are being run jointly by British publishers and the Government Information Services in overseas markets. This display is using special posters produced by the Central Office of Information and similar displays were held simultaneously throughout Nigeria in branches of Kingsway Stores. A steady increase in sales has been reported.

## Additions to Classified Lists

THE fairs and exhibitions given below are additions to the full lists published in the *Board of Trade Journal* on June 7 and May 3 respectively.

### EUROPE

**Additions:**

BERLIN: INTERNATIONAL BOAT SHOW AND WATER SPORTS EXHIBITION—March 6-15, 1964.
* Apply, Admiral A. L. P. Mark-Wardlaw, Loseberry Enterprises Ltd., Loseberry, Claygate, Surrey. (Tel.: Esher 2882.)

LISBON: 5TH INTERNATIONAL TRADE FAIR—June 9-23, 1964.
* Apply, Casa de Portugal, State Information and Tourist Office, 20 Lower Regent Street, London, S.W.1. (Tel.: Whitehall 2455.)

### UNITED KINGDOM

**Additions:**

LONDON: SHOPSHOW—May 11-14, 1964.
At Olympia.
* Apply, Trade and Technical Exhibitions Ltd., 1 Dorset Buildings, Salisbury Square, London, E.C.4. (Tel.: Fleet Street 1555.)

BELFAST: 97TH ANNUAL SHOW AND INDUSTRIAL EXHIBITION—May 27-30, 1964.
At Balmoral Showgrounds.
* Apply, Royal Ulster Agricultural Society, The Kings Hall, Balmoral, Belfast 9. (Tel.: Belfast 665225.)

## Biggest British Food Display for Cologne in September

THE BOARD OF TRADE are collaborating in the organization of a big display of British foodstuffs at the Fine Foods and Provisions Exhibition (ANUGA) in Cologne, September 21-29.

Covering 6,400 square feet, it will be the biggest official British food display yet organized overseas. Members of three trade associations – the Food Manufacturers' Federation, the Cocoa, Chocolate and Confectionery Alliance and the Scotch Whisky Association – will be taking part. The display is being organized within the terms of the Board of Trade Joint Venture Scheme for assisting industry to take part in overseas fairs.

About 80 firms will be represented on the British stand; about 50 of them members of the Federation and eight of them members of the Alliance. The remaining 19, members of the Scotch Whisky Association, will have their whiskies on sale in a 'pub' forming part of the display. The England and Wales, Scottish, and the North of Scotland Milk Marketing Boards will also take part. There will be a trade information enquiry bureau staffed by the Federation.

The Board of Trade have previously collaborated with the Federation in organizing a display at ANUGA in 1961, but this year's will be the first official joint venture there with the Alliance and the Association. ANUGA, one of Europe's major food fairs, takes place every two years. It attracted over a quarter of a million visitors in 1961. More than 40 countries are expected to have national displays at the forthcoming event.

Britain last year exported £184.2m. of foodstuffs, compared with £173.9m. in the previous year. West Germany's share of this in 1962 totalled £12.9m. an increase of £2.4m. on the previous year's figure.

## Trade Fairs Guide

**A fourth edition of the booklet 'Trade Fairs Help Exports–Hints For the Small Exhibitor' has been produced by the Board of Trade for the guidance of small firms contemplating exhibiting overseas for the first time. The booklet explains the purposes of exhibiting and gives guidance on the choice of fairs, the organization of exhibits and on official assistance available to the British exhibitor. It also lists major specialized fairs overseas. Copies can be obtained free of charge from any Board of Trade Regional Office or from Export Publicity and Fairs Branch, Board of Trade, Horse Guards Avenue, London, S.W.1. (Reference: G.D. 1361/62.)**

# 'Determined Export Sales Efforts' Reported at Construction Equipment Exhibition

Mr. Frederick Erroll (right), President of the Board of Trade, on the Perkins Group's stand after opening the Exhibition. The President is discussing exhibits with Mr. J. H. Wright, deputy general manager of the firm's sales division. Also seen is Mr. W. Bunny, deputy sales manager of the Group's United Kingdom region. On learning that Perkins were already exporting more than 80 per cent of their production the President commented: 'You seem to be doing very well without the help from the Board of Trade.' In reply Mr. Wright said they were glad to take advantage of any assistance they could get to increase their sales abroad.

THE DETERMINED SALES efforts at home and overseas of the construction equipment industry were referred to by Mr. Frederick Erroll, President of the Board of Trade, when he opened the Second International Construction Equipment Exhibition at Crystal Palace on June 25 (see *Board of Trade Journal*, June 28, page 1455). The President's remarks on the progressive nature of the industry were reinforced by Mr. E. G. Hannah, President of the Construction Equipment Manufacturers' Federation and Construction Equipment Exhibitions Limited who sponsored the exhibition. Mr. Hannah reported that in 1962 sales by construction equipment manufacturers were in excess of £120 m. and that export sales accounted for more than half this figure.

'In spite of tariff barriers we have, as an industry, increased our sales to European countries,' announced Mr. Hannah. 'It may be more difficult to maintain this as the position worsens but we are certain that if we can get on a level footing as far as tariffs are concerned, we will be able to maintain our position'.

During the same morning the exhibition was honoured by a visit by H.R.H. the Duke of Edinburgh, who arrived by helicopter on the adjoining race track.

This display of construction, building and quarrying plant, machinery and equipment, covers about 33 acres, including the area formerly occupied by the 1851 Exhibition Palace and the terraced gardens designed by Sir Joseph Paxton a century ago. Preparations for the site provided a stern test for the type of machinery on show. Over 5,000 tons of earth had to be removed, the old high level station had to be demolished completely to make room for an 8-acre car park and some 3,500 tons of hardcore had to be laid.

Several large tower cranes and other tall structures make an impressive landmark of the exhibition, while the main entrance archway, retained from the first Construction Equipment Exhibition in 1961, is a striking replica of the original Crystal Palace, made from polythene sheeting and tubular steel unit frame scaffolding.

Exhibits are displayed on four levels and on the lower terrace are the 2,500 sq. ft. proving grounds where bulldozers, trenchers, dumpers and other machines are being demonstrated under typical working conditions. Visitors can watch these demonstrations from two specially-built Bailey bridges. The demonstrations are extremely popular and not only the Bailey bridges but the approaches to proving grounds are crowded with visitors from all branches of the construction industry; critically assessing the performance of new machines, studying handling techniques or simply enjoying the well-known spectator-sport of watching holes being dug in the ground.

Many of these visitors are from overseas, in particular from Europe, and the sponsors and organizers have made extensive arrangements for their reception in recognition of the important part that the exhibition is expected to play in increasing exports.

Additional importance is lent to this year's exhibition by its selection as nominated exhibition for 1963 of the Committee for European Construction Equipment.

In association with the exhibition, the International Construction Conference is being held at the National Film Theatre, South Bank, Waterloo, till July 5. Speakers and chairmen – all leading authorities on their particular subjects – are drawn from West Germany, Holland and Norway as well as the United Kingdom. The subjects being discussed include a consideration of the relationship of construction equipment and design, the profitable use of plant in large-scale construction, mechanization of contract work, site organization and work study, road design and construction, bridge building, modern tunnelling practice and overseas contracting. Delegates, consisting of local authority officers, civil engineers and builders, have come from all parts of the United Kingdom and overseas.

Space does not allow a full description of all the products on display, which range from the smallest tools to the largest equipment used in building, civil engineering, quarrying and all other branches of the constructional industries, but following are some of the highlights of the exhibition:

What is thought to be the world's largest truck-mounted crane – the 90-ton P & H 890 which lifts 110 tons and carries a jib of 310 ft. – is being shown by George Cohen Machinery Limited. The same company is also showing the largest tower crane in the exhibition; a 9-ton Pingon crane with a new control mechanism.

Pegsons Limited are displaying three new products for the first time, among them a 60-in. by 48-in. Double Toggle Roller Bearing Jaw Crusher, said to be the largest of its type in this country.

A quieter method of pile driving is demonstrated by The British Steel Piling Company Ltd. Their range of BSP Muller Vibrators drive and extract by inducing high frequency vibrations along the vertical axis of the pule, thus keeping it constantly in motion.

A new range of high frequency electric tools operating for a portable generator is being displayed for the first time by the Consolidated Pneumatic Tool Co. Ltd.

The company's office on the Sheepbridge Equipment Limited stand consists of a 27 ft. 10 in. high standard steel bunker with windows cut into the sides. The Sheepbridge Smokeless Road Planer is another interesting exhibit.

Boring and sampling equipment shown by Legrand Sutcliff and Gell Ltd., includes a new portable refraction seismograph which records the thickness of strata, soil and rock at depths of 75 to 100 ft. and also determines the nature of the materials.

The Building Research Station, a station of the Department of Scientific and Industrial Research, is demonstrating their new site vehicle, the Humper, to which the President referred in his opening speech. As well as performing the normal duties of a dumper, it can operate as a fork-lift truck and a 1 ton mobile crane, the mast of which can be tilted back so that the load resting against it is prevented from swinging during travel.

Mr. E. T. Grew, a well-known figure in the British business community in Copenhagen, organised a charter flight for over 80 engineers and directors from leading Danish and Swedish contracting firms to come to England from June 27 to July 2, and to visit the International Construction Equipment Exhibition. The party also visited British firms in Manchester and Lincoln.

A floodlit view of the main avenue of the fair. In the background is the Palacio Nacional.

# 300 British Exhibitors at Barcelona Fair

**By B. C. A. Cook, H.M. Consul-General, Barcelona**

'IF YOU WANT to sell in Spain, exhibit in Barcelona.' This is the lesson of the 31st Barcelona International Fair, which closed on June 20 after having been visited by about two million people during the three weeks in which it was open. Larger than ever (six per cent more floor space), better attended (four per cent more exhibitors) with one-quarter of the exhibitors foreigners from 45 countries, this Fair is an excellent method of showing your products; at least that is the opinion of over 300 British exhibitors whose products were to be found in all parts of the 72 acres of the Fair grounds.

For example, British representatives in the packaging machinery, printing machinery and heavy machinery sectors said that they were well satisfied with the business done and were optimistic about prospects for further business. A prominent British motorcar firm sold all models exhibited *and* its entire quota, and has a long waiting list; and the agent for a leading British toy manufacturer also sold his entire quota and thinks he could do very important business if only the goods were liberalized.

The new Palace of the Nations, which includes an impressive assembly chamber, now houses most of the national pavilions. In this Palace a guide plan of British representation at the Fair was on show at the small but effective British Government information stand, where there was also an exhibit by the Bank of London and South America and an elegant air-conditioned 'Edinburgh Castle' bar where 28 brands of whisky were on sale and attractive samples of British food were given away.

In the other halls Britain was particularly well represented in earth-moving machinery, probably having the largest share of the exhibits in this line. There was also a good show of British cars and commercial vehicles, representing a high proportion of British manufacturers. The machine tools section of the Fair was however less strong this year, as most firms had already shown at the Milan Fair; but of this smaller total British manufacturers continued to have a good share, and inquiries received were most encouraging. Similarly the textile machinery section was rather smaller than usual, as most of the firms who specialize in this line will take part in the textile machinery exhibition which will be held here next autumn.

The Fair continues to expand; there have been great advances in the packaging machinery, printing machinery, consumer goods, and electronic and plastic sectors. British firms have not however shown their full strength in lines such as toys, chinaware and electronics, where the quality of our products is probably second to none. We should do better than this if we wish to sell in Spain, as the Spanish Government regard Barcelona as the centre of Spanish industry and commerce, and choose this Fair as the occasion for important announcements by Ministers and for an annual review of Spain's economic progress. Because of the importance of Barcelona in Spain's economic life, and the excellent facilities available there for exhibitors, a number of organizations which represent leaders of British industry have decided to hold a British industrial fair from April 1 to 12, 1964, in the Barcelona exhibition grounds. In this way they will be able to take advantage of the high reputation of Barcelona as a shop window for Spain, and at the same time to present the achievements of British export industries well in advance of the main Fair which is held in June.

The liberalization of 80 per cent (by value) of Spain's imports has enabled the United Kingdom to increase its exports to Spain from £39·5m. in 1961 to £60·9m. in 1962; this is an increase of 54 per cent. Visible trade between the two countries is now nearly in balance, Spanish agricultural and mineral exports producing a small credit balance after paying for British chemicals, machinery, machine tools, tin plate, etc. As Spain continues to develop she will want more machinery and capital goods; to pay for these by increased exports she must modernize her agriculture and animal husbandry by making more fertilizers and by better packaging, by installing more refrigeration and by acquiring much more agricultural and mining machinery. We should be able to supply much of these goods and to co-operate technically in the development of Spain's natural resources. There are also good opportunities for British firms to provide machinery and plant for use in Spain's large communications and power projects; but competition is keen and our competitors are already here in great force. Many people in other countries agree with the British firms represented here that the best way of getting into this market is by showing their products at the Barcelona Fair.

A section of the British Information Stand at the fair.

# New Booklet Lists 200 Recommended Taverns in Britain

A NEW edition of the guide 'Inns Noted for Good Food in and Around London' has been issued by the British Travel and Holidays' Association. The inns of Britain have always been a major draw for overseas visitors, and this pocket guide lists nearly 200 of them in and around the capital which are noted for good food and, in many cases, historic associations and surroundings.

Included in the information provided are hours of service, minimum charges for luncheons and dinners and brief descriptions of the inns and service they provide.

Copies: BTHA, Queen's House, 64-65 St. James's-street, London, S.W.1. Price 1s. 6d., by post 1s. 9d.

# Trade Fairs and Exhibitions Outside Europe

## 1963 — General

CHICAGO: INTERNATIONAL TRADE FAIR – June 19-July 7.
* At McCormick Place. Apply, Chicago Association of Commerce and Industry, 30 West Monroe Street, Chicago 3, Illinois.

SYDNEY: INTERNATIONAL TRADE FAIR – July 26-August 10.
† At R.A.S. Showground, Sydney, New South Wales, Australia. U.K. Agents: Industrial & Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1. (Tel.: Chancery 9011.)

TORONTO: CANADIAN NATIONAL EXHIBITION – August 16-September 2.
* At Exhibition Park. Apply, Canadian National Exhibition Representative, Columbia House, 3 Lower Regent Street, London, S.W.1. (Tel.: Whitehall 2794.)

IZMIR: 33RD INTERNATIONAL TRADE FAIR – August 20-September 20.
* Apply, The Secretary, The British Chamber of Commerce of Turkey (Inc.), Buldanliogla Han Nos. 4/5 Necatibey Cad No. 246 Galata – Istanbul, Turkey.

DAMASCUS: INTERNATIONAL TRADE FAIR – August 25-September 20.
* Apply, International Trade Fair of Damascus, 67 Boulevard Baghdad, Damascus.

BOGOTA: FOURTH INTERNATIONAL AND LATIN AMERICAN COMMON MARKET INDUSTRIAL FAIR—August 30-September 15.
Apply, Corporation of Fairs and Exhibitions SA. Bogota, Colombia.

TAMATAVE: FOIRE INTERNATIONALE DE TAMATAVE 1963 – August 31-September 22.
Apply, Commissariat General de la Foire International de Tamatave 1963 B.P. No. 868 Tananarive (Republique Malgache) Madagascar.

MONTREAL: INTERNATIONAL TRADE FAIR – September 27-October 6.
* At Show Mart. Apply, Montreal International Trade Fair, 1700 rue Berri Street, Montreal P.Q.

TUNIS: INTERNATIONAL TRADE FAIR—October 18-November 3.
* Apply, Foire Internationale de Tunis, Palais de la Foire Avenue Gambetta, Tunis.

LIMA: PACIFIC INTERNATIONAL TRADE FAIR – October 26-November 11.
† Apply, Pacific International Trade Fair, P.O. Box 4900, Lima, Peru.

## 1963 — Specialized

### Agriculture, Agricultural Machinery, Dairy Industries and Livestock

PALERMO, BUENOS AIRES: ANNUAL LIVESTOCK SHOW OF THE ARGENTINE RURAL SOCIETY—July 27-August 3.
* Apply, Sociedad Rural, Buenos Aires, Argentine.

NAIROBI: ROYAL AGRICULTURAL SHOW—October 2-5.
* Apply, Royal Agricultural Society of Kenya, P.O. Box 30176, Nairobi.

### Automation

CHICAGO: 18TH ANNUAL ISA INSTRUMENT-AUTOMATION CONFERENCE AND EXHIBIT – September 9-12.
* At McCormick Place. Apply, Instrument Society of America: Penn-Sheraton Hotel, 530 William Penn Place, Pittsburgh 19, Pennsylvania.

PHILADELPHIA: 5TH INTERNATIONAL AUTOMATION CONGRESS AND EXPOSITION – November 19-21.
* At the Sheraton Hotel. Apply, International Automation Congress & Exposition, Richard Rimbach Associates Management, 933 Ridge Avenue, Pittsburgh 12, Pennsylvania.

### Boats

MELBOURNE: INTERNATIONAL BOAT SHOW – July 18-27.
* Apply, Exhibition Promotions Pty. Ltd., Suite 12, 'Town House', 33 Queens Road Melbourne, S.C.3.

CHICAGO: MARINE TRADES EXHIBIT AND CONFERENCE – September 27-30.
* Apply, Outboard Boating Club of America, 307 North Michigan Avenue, Chicago, 1, Illinois.

### Building

CHICAGO: NATIONAL ASSOCIATION OF HOME BUILDERS' EXHIBITION—December 11-15.
* Apply, Paul S. Van Auken, 140 South Dearborn Street, Chicago 3, Illinois.

### Chemicals

NEW YORK: CHEMICAL INDUSTRIES EXPOSITION – December 2-6.
† At the Coliseum. Apply, International Chemical Exposition Co., 480 Lexington Avenue, New York 17, N.Y.

### Electrical, Radio, Television, Electronics

SAN FRANCISCO: WESTERN ELECTRONIC SHOW AND CONVENTION 'WESCON' – August 20-23.
* Apply, Western Electronic Show and Convention, 1434 S. La Cienega Boulevard, Los Angeles 35, California.

TORONTO: INSTITUTE OF RADIO ENGINEERS EXHIBITION – September 30-October 2.
* Apply, Institute of Radio Engineers, 1819 Yonge Street, Toronto 7, Ontario.

CHICAGO: NATIONAL ELECTRONIC EXHIBITION – October 28-30.
* Apply, National Electronic Conference Inc., 228 North La Salle Street, Chicago, 1.

TORONTO: CANADA'S POWER SHOW—November 6-8.
† Apply, Power Show Manager, 410 Bloor Street East, Toronto.

### Engineering, Machinery, Machine Tools

MELBOURNE: ENGINEERING EXHIBITION – August 12-17.
† At Exhibition Buildings. Apply, Industrial Public Relations Service of Australia (Vic) Pty. Ltd., Box 2689, G.P.O. Melbourne, Australia.

CHICAGO: ANNUAL CONVENTION AND EXHIBITION OF THE NATIONAL AUTOMATIC MERCHANDIZING ASSOCIATION – September 7-10.
* Apply, National Automatic Merchandizing Association, 7 South Dearborn Street, Chicago 1, Illinois.

ATLANTA: MATERIAL HANDLING INSTITUTE REGIONAL SHOW—October 22-24. At the Southeastern Fairgrounds.
* Apply, Material Handling Institute, One Gateway Center, Pittsburgh 22, Pennsylvania.

### Fancy Goods, Gifts, Toys

MONTREAL: FALL GIFT SHOW—August 26-29.
* Apply, National Gift Shows, Seccombe House, 443 Mount Pleasant Road, Toronto 7, Ontario.

TORONTO: FALL GIFT SHOW—September 30-October 3.
* Apply, National Gift Show, Seccombe House, 443 Mount Pleasant Road, Toronto 7, Ontario.

### Hotel, Restaurant, Catering and Foodstuffs

LOS ANGELES: 5TH ANNUAL PACIFIC FINE FOODS AND BEVERAGE FAIR – July 14-17.
* At Biltmore Hotel. Apply, Industrial Displays Inc., 440 West Los Felix Boulevard, Glendale 4, California.

NEW YORK: FINE FOOD AND CONFECTION SHOW—August 25-28.
Apply, Charles Snitow Organisation, Int., 331 Madison Avenue, New York 17, N.Y.

NEW YORK: NATIONAL HOTEL EXHIBITION – November 11-14.
* Apply, National Hotel Exposition, 141 West 51st Street, New York City, 19.

### Medical

NEW YORK: 65TH ANNUAL MEETING OF THE AMERICAN HOSPITAL ASSOCIATION 'HOSPITAL MERCHANDISE MART' – August 26-29.
* At the Coliseum. Apply, The American Hospital Association, 840 North Lake Shore Drive, Chicago 11, Illinois.

TORONTO: ANNUAL CONVENTION AND EXHIBITION OF THE ONTARIO HOSPITAL ASSOCIATION – October 28-30.
* Apply, Mr. H. G. Dillon, Ontario Hospital Association, 24 Ferrand Drive, Flemingdon Park, Don Mills, Toronto.

### Motor Transport

LOS ANGELES: INTERNATIONAL AUTOMOBILE SHOW – October 25-November 3.
* Apply, Los Angeles Motor Car Dealers Association, 8721 Sunset Boulevard (Suite 300), Los Angeles, California.

### Music

CHICAGO: WORLD'S FAIR OF MUSIC AND SOUND – July 6-August 4.
* At McCormick Place. Apply, J. W. Brennock Esq., World's Fair of Music and Sound, 333 North Michigan Avenue, Chicago, Illinois.

### Office Equipment and Business Efficiency

MONTREAL: CANADIAN NATIONAL BUSINESS SHOW—November 12-14.
* Apply, Canadian National Business Show, 1819 Yonge Street, Toronto.

### Packaging

TORONTO: CANADIAN NATIONAL PACKAGING EXPCSITION—November 5-7.
At Automotive Building, Exposition Park,
* Apply, Packaging Association of Canada, 1835 Yonge Street, Toronto, Ontario 7, Canada.

### Plastics

CHICAGO: NATIONAL PLASTICS EXPOSITION – November 18-22.
† At McCormick Place. Apply, Clapp and Poliak Inc., 341 Madison Avenue, New York 17, N.Y.

## Trade Fairs and Exhibitions Outside Europe (*Continued*)

**Scientific Instruments**

JOHANNESBURG : 3RD EXHIBITION OF INSTRUMENTS FOR MEASUREMENT AND CONTROL—September 24-27.
* At Physics Laboratory of University of Witwatersrand.
Apply, The Instrument and Control Society of Southern Africa, c/o Physics Laboratory of University of Witwatersrand.

**Stationery**

CHICAGO : STATIONERY AND OFFICE EQUIPMENT EXHIBITION – October 5-8.
* Apply, National Stationery and Office Equipment Association, 740 Investment Building, Washington 5, D.C.

## 1964 — General

TRIPOLI : INTERNATIONAL TRADE FAIR—February 28-March 28.
* Apply, Exhibitors' Section, Director-General of the Tripoli International Fair, Tripoli, Libya.

JOHANNESBURG : RAND EASTER SHOW—March 17-30.
At Milner Park.
* Apply, Witwatersrand Agricultural Society, P.O. Box 4344, Johannesburg.

VANCOUVER : BRITISH COLUMBIA INTERNATIONAL TRADE FAIR – May 13-23.
At Exhibition Park. Apply, Agent General, British Columbia House, 1-3 Regent Street, London, S.W.1. (Tel.: Whitehall 6857.)

TEL-AVIV : INTERNATIONAL TRADE FAIR – June 16-July 7.
† Apply, Industrial & Trade Fairs Ltd., Commonwealth House, New Oxford Street, London, W.C.1. (Tel.: Chancery 9011.)

SYDNEY : BRITISH EXHIBITION, AUSTRALIA – September 25-October 10.
Apply, British Overseas Fairs Ltd., 21 Tothill Street, London, S.W.1. (Tel.: Abbey 6376.)

## 1964 — Specialized

**Boats**

NEW YORK : NATIONAL MOTOR BOAT SHOW—January 15-26.
* Apply, National Association of Engine and Boat Manufacturers Inc., 420 Lexington Avenue, New York 17, N.Y.

**Building**

TORONTO : CONSTRUCTION AND PUBLIC WORKS SHOW – May 4-7.
At Industry and Coliseum Buildings, Exhibition Park. Apply, Maclean-Hunter Publishing Co. Ltd., 481 University Avenue, Toronto 2.

**Chemical**

CHICAGO : 12TH NATIONAL CHEMICAL EXPOSITION – September 1-4.
At Conrad Hilton Hotel. Apply, Chicago Section, American Chemical Society, 56 East Randolph Street, Chicago 1, Illinois.

**Engineering, Machinery, Machine Tools**

CHICAGO : 13TH NATIONAL AIR-CONDITIONING, HEATING AND REFRIGERATION EXHIBITION – January 20-23.
† Apply, Mr. George E. Mills, Show Director, 1346 Connecticut Avenue, N.W., Washington 6 D.C.

CLEVELAND : NATIONAL PLANT MAINTENANCE AND ENGINEERING SHOW – January 27-30.
* Apply, Clapp & Poliak Inc., 341 Madison Avenue, New York 17, N.Y.

MELBOURNE : WOODWORKING MACHINERY EXHIBITION—April 13-17.
Apply, Melbourne Chamber of Commerce, 422 Collins Street, Melbourne, Australia.

DETROIT : ASTME TOOL EXPOSITION—April 20-24.
At Cobo Hall.
* Exposition Committee, the American Society of Tool and Manufacturing Engineers, 10700 Puritan Avenue, Detroit 38, Michigan.

ATLANTIC CITY : FOUNDRY CONGRESS AND CASTING EXHIBITION – April 27-May 1.
* Apply, The American Foundrymen's Society, Golf and Wolf Roads, Des Plaines, Illinois.

NEW YORK : MATERIAL HANDLING INSTITUTE EASTERN STATES SHOW—May 5-7.
At the Coliseum.
* Apply, Material Handling Institute, One Gateway Center, Pittsburgh 22, Pennsylvania.

CHICAGO : DESIGN ENGINEERING SHOW – May 11-14.
* At McCormick Place. Apply, Clapp & Poliak Inc., Management, 341 Madison Avenue, New York 17, N.Y.

SYDNEY : ENGINEERING EXHIBITION – July 20-25.
† Apply, Industrial Public Relations (N.S.W.) (Engineering Exhibition Division) Pty. Ltd., R.A.S. Showgrounds, Sydney, Australia.

**Fancy Goods, Gifts, Toys, Hobbies**

CHICAGO : HOBBY INDUSTRY TRADE SHOW—February 2-6.
* Apply, Mr. W. L. MacMillan, Hobby Industries Association, 200 Fifth Avenue, New York 10, N.Y.

NEW YORK : INTERNATIONAL TOY FAIR—March 8-13.
* Apply, International Trade Shows, 545 Fifth Avenue, New York, 17.

**Homes, Household Goods and Hardware**

ATLANTIC CITY : CHINA AND GLASS SHOW – January 5-10.
* Apply, Little Brothers Shows Inc., 220 Fifth Avenue, New York 1, New York.

CHICAGO : NATIONAL HOUSEWARES EXHIBITION—January 13-17.
* Apply, The National Housewares Manufacturers' Association, 1130 Merchandise Mart, Chicago 54, Illinois.

**Motor Transport**

CHICAGO : NATIONAL AUTO ACCESSORIES EXHIBITION – January 27-30.
* Apply, Automotive Accessories Manufacturers of America, One Bala Avenue, Bala Cynwyd, Pennsylvania.

CHICAGO : MOTOR SHOW – February 8-16.
* At McCormick Place. Apply, Chicago Automobile Trade Association, 35 East Wacker Drive, Chicago 1, Illinois.

**Packaging**

NEW YORK : NATIONAL PACKAGING EXPOSITION—April 20-23.
At the Coliseum.
Apply, Clapp and Poliak Inc., 341 Madison Avenue, New York 17, N.Y.

**Plastics**

TORONTO : PLASTICS SHOW OF CANADA – May 5-7.
† Apply, Maclean Hunter Publishing Co. Ltd., 30 Old Burlington Street, London, W.1. (Tel.: Regent 7941.)

**Sports**

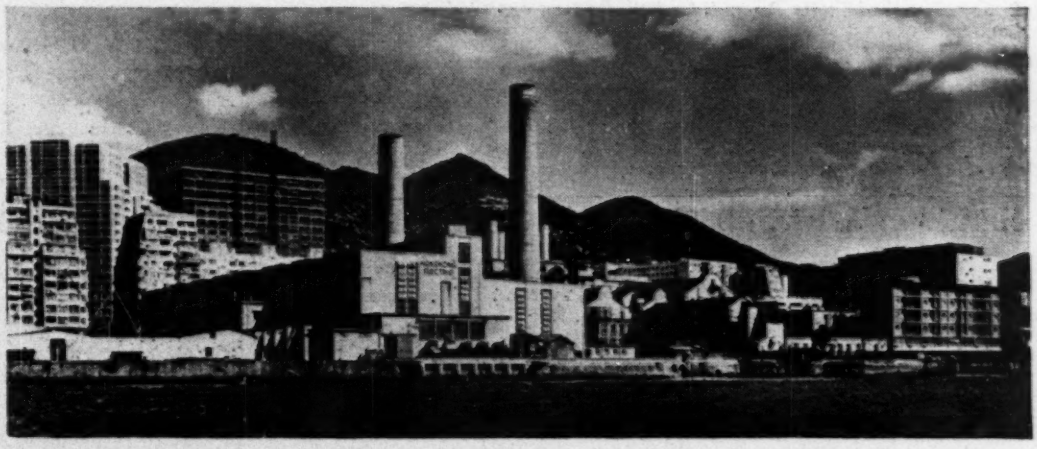
SAN FRANCISCO : NATIONAL SPORTS AND BOAT SHOW—January 31-February 9.
* Apply, National Boat Show, 325 Pacific Avenue, San Fransisco 11, California.

CHICAGO : NATIONAL SPORTING GOODS SHOW – February 2-6.
* At McCormick Place and Palmer House. Apply, National Sporting Goods Association, 23 East Jackson Boulevard, Chicago 4, Illinois.

TORONTO : CANADIAN NATIONAL SPORTSMEN'S SHOW—March 13-21.
At the Coliseum Exhibition Park.
* Apply, Toronto Anglers' & Hunters' Association, 85 King Street East, Toronto, Ontario.

## Typhoon Proof Power Station

The Hong Kong North Point 'B' power station, which is entirely British built, was ordered by the Hong Kong Electric Company to meet the rapid electrical growth in the Colony since the war. All the electrical plant, including the 5-30 MW turbo-generator sets, was supplied by English Electric on a 'turnkey' basis, and the station is now in full operational service. All the buildings have been designed to withstand typhoons, and the station was built on land reclaimed from the sea.



***Overseas Trade Section***

# Trade and Financial Arrangements

## Denmark and Czechoslovakia

NEWSPAPER REPORTS from Prague indicate that a protocol concerning trade between Denmark and Czechoslovakia was signed in Prague at the end of May. This protocol, which is within the terms of the long-term Trade Agreement signed in Copenhagen on September 3, 1962, covers trade in the period from June 1, 1963, to May 31, 1964. No details of the new protocol are given other than an indication that the Czech exports to Denmark will include textiles, machine tools, cars, rolled material, glass and ceramics, and that Danish exports will be predominantly agricultural products such as pork, butter, cheese, fish, tinned fish with some chemicals, machines and instruments. The volume of trade is expected to increase.

Inquiries about this Notice should be addressed to the Commercial Relations and Exports Division, Board of Trade, Horse Guards Avenue, London, S.W.1 (Tel. Trafalgar 8855, Ext. 2632), quoting reference CRE 4345G.

## Czechoslovakia and Iran

NEWSPAPER reports in Czechoslovakia indicate that a Trade and Payments Agreement between Czechoslovakia and Iran was signed in Prague at the beginning of June. The reports indicate that the arrangement incorporates lists of goods to be exchanged in 1963 and 1964.

Czechoslovakia will export to Iran factories, machinery and plant, tractors and agricultural machinery, cars and motor cycles, glass, ceramics, and textiles. Czechoslovak imports will include ores, cotton, animal feeding stuffs, dried fruits, nuts, rice, vegetable oils, leather and fine wood. The Agreement provides for a 10 per cent increase in the exchange of goods compared with the previous period.

Inquiries about this notice should be addressed to Board of Trade, Commercial Relations and Exports Division, Horse Guards Avenue, London, S.W.1. Tel. Trafalgar 8855, Ext. 2632, quoting reference CRE 7211G.

## Algeria and Poland

THE ALGERIAN *Journal Officiel* of March 5, 1963, published the text of a trade agreement between Algeria and Poland, which was signed on January 26, 1963, and is valid for one year from that date, being renewable by mutual agreement for a further year at a time.

Amongst exports from Algeria to Poland are fruits, vegetables, wines, tobaccos, cereals, woollen blankets and carpets, and iron and steel products. Exports from Poland will include potatoes, butter, sugar, ham and tinned meat, glassware, chemicals and pharmaceuticals, textiles, steel products, and various kinds of machinery. No quota values have been stated in this agreement.

The French text of the agreement may be seen at Export Services Branch, Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4.

## West Germany and Spain

A FOURTH Protocol to the German-Spanish Trade Agreement of June 20, 1960 was signed in Bonn on March 21. It will be in force from May 1 until April 30, 1964 and will continue for this period the trade arrangements at present in operation.

## China and USSR

H.M. EMBASSY in Moscow reports the signature there on April 20, 1963, of a trade protocol for 1963 between China and the USSR.

According to a communique published in *Pravda*, Soviet exports to China will include ferrous and non-ferrous metals, motor vehicles, tractors and spare parts, petroleum products, round timber, chemical products, household soap, instruments, various machines and equipment, and spare parts.

Chinese exports to the USSR will include non-ferrous metal concentrates, tin, mercury, pig-iron, chemical products, sheeps' wool, woollen and silk cloth, sewn, knitted and handicraft goods, apples, and citrus fruits.

All inquiries relating to this Notice should be addressed to Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1 (Tel. Trafalgar 8855, Ext. 7844), quoting reference CRE 4216/G.

## Poland and Turkey

A PROTOCOL supplementing the Trade and Payments Agreement concluded on July 18, 1948, between Poland and Turkey was signed in Warsaw on March 4, 1963, and is effective from April 1 for one year. Under the Protocol Polish exports to Turkey will include cement, chemical and pharmaceutical products, plastics, synthetic rubber, pneumatic tyres and inner tubes, paper and paper board, artificial and synthetic fibres, iron and steel products, electrical equipment, agricultural machinery, motor vehicles, and motor cycles and precision instruments.

In return Turkish exports to Poland will include fresh and processed fruit, raisins, oilcakes, tobacco, cotton, minerals, walnut veneer and logs, iron and manganese ores, zinc concentrates and boracite.

All inquiries relating to this Notice should be addressed to Commercial Relations Department, Board of Trade, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 7618).

## Italy and Bulgaria

UNDER THE Italo-Bulgarian Trade Agreement of December 6, 1961, new quota lists have now been published.

These allow for considerable increases in Italian imports from Bulgaria of live cattle, sheep and lambs, meat of all kinds, poultry and eggs. Other increases are in crude petroleum, coniferous and other wood, and iron and steel semis.

Italy is to increase her exports of oil refinery equipment, plastic machinery and plastic materials, foundry equipment and glass. The Italian text of the quota lists can be seen in Export Services Branch, Board of Trade, Room E.39, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. City 5757, Ext. 450), to whom any inquiries should be addressed.

---

## Parcel Post to Basutoland, Bechuanaland, Swaziland and Tristan da Cunha

The General Post Office announce than from July 1 the maximum weight of air and surface parcels for Basutoland, Bechuanaland Protectorate and Swaziland and of surface parcels for Tristan da Cunha have been increased from 11lb. to 22lb.

**SHEET METAL MACHINERY, MACHINE TOOLS, PRESSES, PLASTICS & WOODWORKING MACHINES**

New and used — many of each EX STOCK — for cash or monthly account, hire purchase or by the F J E Machine Hire Plan.
May we tell you more ?

**F.J.Edwards Ltd**

EDWARDS HOUSE
359-361 EUSTON RD., LONDON, N.W.1
Phone: EUSton 5000 Telex 24264
Grams: Bescotools London NW1

and Lansdowne House
41 Water St., Birmingham 3
CENtral 7606-8
Grams: Bescotools Birmingham 3

# *Information for United Kingdom Exporters*

BRIEF DETAILS are given below of overseas inquiries for United Kingdom products, contracts open for tender, reports on commercial conditions abroad, export trade openings, etc., issued recently by the Export Services Branch, Board of Trade, to subscribers to the *Export Service Bulletin*.

The *Bulletin*, published three times a week, with a weekly Supplement, is available to United Kingdom manufacturers and exporters at a subscription of £10 10s. a year. A subscription form can be obtained from the Export Services Branch, Board of Trade, Room E.11, Hillgate House, 35 Old Bailey, London, E.C.4. (City 5757, Ext. 433), (Telex 25977). Copies of particular *Bulletins* containing further details of the items referred to below can be obtained from the same address on prepayment of the sum of 2s. per copy.

## Calls for Tender

*Inquiries connected with the calls for tender mentioned below should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Inquiries by telephone: City 5757, Ext. 406 and 404). Reference numbers should always be quoted. The date given is the closing date for tendering. It refers to the current year unless otherwise indicated. Tender documents are available for loan in those cases marked with an asterisk *.*

### AUSTRALIA

**Bianotional Switch Parts** for Postmaster General's Department, Melbourne. August 22. E.S.B. 20640/63.*

**Dredging** for Co-ordinator General's Department, Brisbane. (Further Information.) E.S.B. 20071/63.*

**Locomotives-Diesel** for Ministry of Transport, Queensland. August 19. E.S.B. 21093/63.

**Regulating and Guard Valves** for Irrigation and Water Supply Commission. July 29. E.S.B. 20624/63.

**Transformers** for the Electricity Commission of N.S.W. August 12. E.S.B. 21011/63.*

**Transformers** for State Electricity Commission of Queensland. July 17. E.S.B. 21007/63.*

**V.H.F. Navigational Aid** for Department of Civil Aviation. August 6. E.S.B. 21096/63.*

**Commonwealth Stores Supply & Tender Board:**

**Litho Paper.** July 25. E.S.B. 21009/63.*

**Stamp Paper.** (Further Information.) E.S.B. 20452/63.

### BURMA

**Civil Stores Committee:**

**Pumps.** July 22. E.S.B. 21091/63.*

**Air Compressor; Pump.** July 22. E.S.B. 21092/63.*

**Miscellaneous Goods.** July 15. E.S.B. 20637/63.*

**Paint Sprayers.** July 15. E.S.B. 20619/63.*

**Split and Taper Pins.** July 15. E.S.B. 20639/63.*

**Switches.** July 22. E.S.B. 21008/63.*

### CEYLON

**Concrete Block Making Machinery** for State Engineering Corporation of Ceylon. July 16. E.S.B. 20622/63.

### COSTA RICA

**Grey Cement** for El Instituto Nacional De Vivienda y Urbanismo. July 15. E.S.B. 21094/63.*

### EGYPT

**Electric Traversers** for Egyptian Railways. July 31. E.S.B. 20618/63.

### ETHIOPIA

**Telephone & Telegraph Equipment** for Imperial Board of Telecommunications. Closing date extended to July 19. E.S.B. 17883/63.*

### FORMOSA

**Central Trust of China:**

**Boring Machine.** July 18. E.S.B. 20694/63.*

**Steel I-Beams.** July 15. E.S.B. 20697/63.*

**Diesel Engines.** July 16. E.S.B. 21422/63.*

**Rotating Standard for Watthour Meter.** July 16. E.S.B. 21702/63.*

**Thermo Couple; Electronic Vacuum Tube.** July 17. E.S.B. 21701/63.*

**Storage Battery and Dry Cell Raw Materials.** July 20. E.S.B. 21423/63.*

**Sludge Pumps and Spare Parts.** July 15. E.S.B. 20695/63.*

**Motor Driven Propeller Type Mixer.** July 15. E.S.B. 20698/63.*

**Ammonia Valves.** July 15. E.S.B. 21005/63.*

### GREECE

**Ministry of Trade:**

**Generating Groups.** August 1. E.S.B. 20638/63.*

**Cable.** August 12. E.S.B. 21417/63.*

**Veterinary Instruments; Cases and Tables.** July 18. E.S.B. 21418/63.*

### INDIA

**Air Compressors and Receivers** for Punjab State Electricity Board. (Further Information.) Tender documents now available. E.S.B. 17597/63.*

**Boring Machine** for Workshops Division Poona. July 31. E.S.B. 21042/63.

**Control Panels** for Damodar Valley Corporation. August 5. E.S.B. 21453/63.*

**Cooling Tower** for Kanpur Electricity Supply Administration. (Further Information.) Tender documents now available. E.S.B. 19572/63.*

**Civil Engineering Project** for Madhya Pradesh Electricity Board. July 17. E.S.B. 21047/63.

**Cranes** for Gujarat Electricity Board. August 5. E.S.B. 21043/63.

**Diesel Generator Sets** for Andhra Pradesh State Electricity Board. September 18. E.S.B. 21050/63.

**Diesel Generating Sets** for Talwara Township Procurement Circle. (Further Information.) Tender documents now available. E.S.B. 19212/63.*

**Electrical Equipment** for Koyna Hydro-Electric Project, Maharashtra. September 9. E.S.B. 20672/63.

**Equipment for Radio Multi-Channel Communication** for South Eastern Railway, Calcutta. (Further Information.) Tender documents have been received. E.S.B. 19295/63.*

**Horizontal Boring Machine** for Singareni Collieries Co. Ltd., Deccan. July 29. E.S.B. 20480/63.*

**Oxygen Generating Plant** for Heavy Electricals (India) Ltd. (Further Information.) Closing date postponed to July 24. E.S.B. 19903/63.*

**Roller and Rocker Bearings** for Northern Railways, New Delhi. (Further Information.) Closing date postponed to July 31. E.S.B. 18369/63.*

**Skim Milk Powder** for Directorate of the Greater Bombay Milk Scheme. Closing date not known. E.S.B. 20673/63.

**Stoneware Pipe Plant** for Government Ceramic Concerns. July 20. E.S.B. 21402/63.*

**Sulphuric Acid Plant** for Pyrites and Chemicals Development Co. Ltd., New Delhi. August 21. E.S.B. 21466/63.*

**Madras State Electricity Board:**

**Communication Equipment (VHF).** (Further Information.) Closing date postponed to July 31. E.S.B. 18360/63.

**Protective Relays.** August 12. E.S.B. 21471/63.*

**Bihar State Electricity Board:**

**Control Panels.** August 9. E.S.B. 21449/63.

**Machinery – Construction.** July 23. E.S.B. 21450/63.

**Directorate General of Supplies and Disposals:**

**Telecommunication Cables and Accessories.** August 14. E.S.B. 21048/63.*

**Telephone Drop Wire.** August 9. E.S.B. 21049/63.*

**Indian Posts and Telegraph Dept.:**

**Antenna.** August 20. E.S.B. 21444/63.

**Electrical Equipment.** August 22. E.S.B. 21445/63.

**Microwave Equipment.** September 2. E.S.B. 21472/63.*

**Radio Telephone Equipment.** August 14. E.S.B. 21446/63.

**Irrigation Department, Uttar Pradesh:**

**Tin Ingots.** July 29. E.S.B. 21470/63.

**Pumping Sets.** July 30. E.S.B. 21475/63.

**Guniting Machine.** July 31. E.S.B. 21476/63.

**Concrete Vibrators.** July 19. E.S.B. 21477/63.

**Shear Testing Machine.** August 7. E.S.B. 21488/63.

**Lead.** July 30. E.S.B. 21474/63.

**Stream Monitor.** August 2. E.S.B. 21483/63.

(*Continued on next page*)

★ **TO BE LET** ★

**as a whole or in sections**

**56,000 square feet**

**WAREHOUSE**

**DISTRIBUTION DEPOT**

**adjoining HARLOW (New Town)**

*Economic Rental. Ample space for Bottling, Packing, Sorting, Assembly, Maintenance or other ancillary uses.*

*Full details from:*

**BULK STORAGE LTD.**

**189 HOE STREET, LONDON, E.17**

*Telephone: COPpermill 5675 & 2849*

## Information for U.K. Exporters (*Continued*)

**Atomic Energy Establishment, Trombay:**
**Shearing Machines.** July 19. E.S.B. 20675/63.
**Polishing and Buffing Machines.** July 18. E.S.B. 20676/63.
**Vacuum Pump Switches and Valves.** July 17. E.S.B. 20677/63.
**Steel Pipes.** July 23. E.S.B. 20678/63.
**Electronic Production Gauge.** July 23. E.S.B. 20679/63.
**Tensile Testing Unit.** July 23. E.S.B. 20680/63.
**Testing Machine.** August 8. E.S.B. 21051/63.*
**Pumps.** July 17. E.S.B. 21053/63.
**Pumps.** July 18. E.S.B. 21054/63.

### IRAN

**Cigarette Filter Rods** for Iranian Tobacco Monopoly Institute. July 31. E.S.B. 20655/63.*
**Communication Equipment** for Ports & Navigation Organisation. August 12. E.S.B. 21082/63.*

**Iranian State Railways:**
**Iron and Steel Tubes.** August 10. E.S.B. 20657/63.*
**Corrugated Iron Sheets.** August 20. E.S.B. 20658/63.*

### IRAQ

**Stationery** for Ministry of Finance. September 8. E.S.B. 20096/63.
**Timber** for Iraqi Ports Administration. July 28. E.S.B. 21065/63.

**Government Oil Refineries Administration:**
**Welding Machines.** (Further Information.) Tender documents now available. E.S.B. 19563/63.*
**Overalls.** (Further Information.) Tender documents now available. E.S.B. 19560/63.*

**Central Foreign Purchasing Board:**
**Timber.** (Further Information.) Tender documents now available. E.S.B. 20403/63.*
**Papers and Leather Boards.** (Further Information.) E.S.B. 20411/63.*
**Plasma.** July 28. E.S.B. 21061/63.
**Thermotherapy.** July 28. E.S.B. 21067/63.

### KENYA

**Dustbins** for Nairobi City Council. July 15. E.S.B. 20614/63.*

### KOREA

**Chemicals** for Government of Republic of Korea. July 17. E.S.B. 21451/63.*
**Electrical Equipment** for Office of Supply. July 24. E.S.B. 21046/63.*

### KUWAIT

**Caustic Soda** for The Kuwait Oil Company Ltd. July 21. E.S.B. 20668/63.*

**Ministry of Electricity and Water:**
**Instrumentation and Telemetering System.** (Further Information.) Tender documents now available. E.S.B. 19969/63.*
**Water Meters.** July 17. E.S.B. 20660/63.*
**Electric Fans.** July 21. E.S.B. 20662/63.*
**Steel Pipes, Fittings and Saddles.** July 21. E.S.B. 20661/63.*

### MALAYA

**Pumpsets** for Public Works Department, Kuala Lumpur. July 17. E.S.B. 21447/63.
**Water Supply Installations** for Public Works Department, Malacca. (Further Information.) Closing date postponed to July 19. E.S.B. 15763/63.

### NETHERLANDS

**Road Construction** for Director of Waterways – Directorate of Gelderland. August 6. E.S.B. 21464/63.
**Road Construction** for Director of Waterways – Directorate of Zeeland. August 7. E.S.B. 21463/63.

### NEW ZEALAND

**Transformer** for Auckland Electric Power Board. August 30. E.S.B. 20669/63.*
**Drawing Office Equipment** for Government Printing Office. July 17. E.S.B. 21038/63.*
**Cable (Underground)** for City of Invercargill. July 18. E.S.B. 21456/63.*
**Cable and Wire** for General Post Office, Wellington. August 1. E.S.B. 21037/63.*
**Office Requisites** for Government Printing Office. July 26. E.S.B. 21401/63.*

### PAKISTAN

**Battery Eliminators** for Pakistan Telegraph and Telephone Directorate-General. July 15. E.S.B. 20656/63.*

**West Pakistan Industrial Development Corporation:**
**Carbonisation, Briquetting and Curing Plant.** August 31. E.S.B. 21040/63.*
**Cement Factory Plant.** August 31. E.S.B. 21041/63.*

**Pakistan Eastern Railway, Chittagong:**
**Fire Bricks.** July 29. E.S.B. 21494/63.*
**Copper Wire, Sheets and Rounds.** Closing date is now July 15. E.S.B. 9787/63.*
**Metals.** Closing date is now July 24. E.S.B. 9785/63.*
**Red Oxide.** July 15. E.S.B. 21493/63.*

### PORTUGUESE EAST AFRICA

**Ports, Railways and Transport Department:**
**Air Conditioning Installation.** September 9. E.S.B. 21086/63.
**Lifts.** September 11. E.S.B. 21403/63.
**Aircraft Spares.** August 9. E.S.B. 21405/63.
**Smoke Flues.** August 8. E.S.B. 21407/63.
**Various Metals.** July 29. E.S.B. 21406/63.

### RHODESIA AND NYASALAND

**Building Hardware and Materials** for Ministry of Works and Housing, Nyasaland. (Advance Information.) E.S.B. 19736/63.

### SALVADOR

**La Proveeduria General de la Republica:**
**Copper Sulphate; Zinc Elements.** July 25. Tender documents (in Spanish) available. E.S.B. 21409/63.*
**White Newsprint.** July 24. Tender documents in Spanish available. E.S.B. 21408/63.*
**White Newsprint.** July 24. Tender documents (in Spanish) available. E.S.B. 21410/63.*

### SINGAPORE

**Public Utilities Board:**
**Sodium Silicate.** July 30. E.S.B. 20670/63.*
**Water Treatment Plant.** July 15. E.S.B. 20671/63.

### SOUTH AFRICA

**South African Railways:**
**Hydraulic Starters.** July 26. E.S.B. 21032/63.*
**Telephone Carrier Systems; V.F. Telegraph Terminals.** September 13. E.S.B. 21033/63.*

**Transvaal Provincial Tender Board, Pretoria:**
**Tip Trucks.** July 26. E.S.B. 21021/63.*
**Automobile Portable Scales.** July 26. E.S.B. 21022/63.*
**Pneumatic Compactor.** July 26. E.S.B. 21023/63.*
**Thread Cutting Machine.** July 26. E.S.B. 21024/63.*
**Vehicle.** July 26. E.S.B. 21457/63.*
**Vehicle.** July 26. E.S.B. 21458/63*

**State Tender Board, Pretoria:**
**Air Compressors.** July 29. E.S.B. 21072/63.*
**Electrical Equipment.** July 16. E.S.B. 21073/63.*
**Film Projectors.** July 25. E.S.B. 21025/63.*
**Flags.** July 17. E.S.B. 21026/63.*
**Field Cookers.** July 16. E.S.B. 21036/63.*
**Roller Chains.** July 18. E.S.B. 21074/63.*
**Worms and Worm Wheels.** July 18. E.S.B. 21076/63.*
**C.I. Pipes and Specials.** July 18. E.S.B. 21080/63.*
**Worsted Serge.** July 17. E.S.B. 21034/63.*
**Webbing.** July 17. E.S.B. 21035/63.*
**Valves.** July 18. E.S.B. 21081/63.*
**Pipes; Specials; Bolts; Packing.** July 18. E.S.B. 21079/63.*
**Ventilation Installations.** July 18. E.S.B. 21078/63.*
**Concrete Mixer and Mechanical Handling Equipment.** July 18. E.S.B. 21068/63.*
**Steel Tubes; Moulding Boxes.** July 16. E.S.B. 21077/63.*
**Caravans.** July 25. E.S.B. 21075/63.*
**Survey Equipment.** August 5. E.S.B. 21459/63.*
**Platform Truck; Battery Charger.** July 22. E.S.B. 21460/63.*
**Cranes.** July 22. E.S.B. 21461/63.*
**Radio Spares and Accessories.** July 17. E.S.B. 21020/63.*

### SOUTH VIETNAM

**Electronic Laboratory Equipment** for Central Purchasing Authority. July 24. E.S.B. 21496/63.*

### SPAIN

**Constructional Project** for Junta de Obras del Puerto. July 11. E.S.B. 20666/63.
**Graphite Electrodes** for Ministerio del Ejercito. July 9. E.S.B. 20663/63.
**Milling Machines** for Ministerio de Educacion Nacional. (Advance Information.) Closing date not known. E.S.B. 20664/63.
**Radio Valves; Tension Stabilizers; Frequency Converters; Tank Trucks** for Ministerio del Aire. (Advance Information.) Closing date not known. E.S.B. 20665/63.
**Television Equipment** for Ministerio de Informacion y Turismo. July 17. E.S.B. 21713/63.
**(1) Constructional Project; (2) Anchorage Equipment** for Junta de Obras y Servicios del Puerto de Vigo. (1) July 17. (2) July 19. E.S.B. 20667/63.

### SUDAN

**Cable** for Department of Posts and Telegraphs. August 3. E.S.B. 21088/63.*

**Sudan Gezira Board:**
**Tyres and Tubes; Batteries.** August 3. E.S.B. 21090/63.
**Transformer.** July 31. E.S.B. 21414/63.*

**Sudan Railways:**
**Locomotive Wheels.** August 12. E.S.B. 21089/63.*
**Lighting Fittings.** August 8. E.S.B. 21087/63.*
**Locomotive Shed.** July 30. E.S.B. 21063/63.*
**Oil Shed.** July 30. E.S.B. 21062/63.*
**Goods Shed.** July 29. E.S.B. 21064/63.*

### THAILAND

**Emergency Power Unit** for Thailand Tobacco Monopoly. July 19. E.S.B. 21100/63.

**Metropolitan Electricity Authority:**
**K.H. Meters.** Closing date postponed to July 15. E.S.B. 17295/63/D.L.F.
**Switchgear.** July 22. E.S.B. 21455/63/D.L.F.

**State Railway of Thailand:**
**Planing Knives.** July 15. E.S.B. 20688/63.
**Steel Rounds.** July 23. E.S.B. 21012/63.
**Rubber Rings.** July 25. E.S.B. 21018/63.
**Fluorescent Lamps.** July 23. E.S.B. 21098/63.
**Diesel Rail Cars.** (Further Information.) Tender documents now available. E.S.B. 19924/63.*
**Bolts and Nuts.** July 15. E.S.B. 20689/63.
**Steel Rounds.** July 17. E.S.B. 21014/63.
**Gauge Glasses.** July 17. E.S.B. 21017/63.
**Bolts and Nuts.** July 16. E.S.B. 21016/63.
**Steel Chain.** July 16. E.S.B. 21013/63.

### TUNISIA

**Presses** for Co-operative de Michaud. Not known. E.S.B. 20498/63.
**Presses** for Co-operative de Tunis. Not known. E.S.B. 20499/63.
**Presses** for Co-operative de Bou Arkoub. Not known. E.S.B. 20500/63.
**Presses** for Co-operative de Grombalia. Not known. E.S.B. 20607/63.

### TURKEY

**State Highways Department:**
**Wire Rope.** July 19. E.S.B. 21490/63.*
**Graphite** for P.T.T. Administration. July 29. E.S.B. 21412/63.*
**Transformers and Accessories** for Iller Bankasi Genel Mudurlugu. July 30. E.S.B. 21039/63.*

**Turkish Maritime Bank:**
**Centrifugal Pumps.** July 16. E.S.B. 21055/63.*
**Beacon Lantern.** July 16. E.S.B. 21056/63.*
**Radar Reflectors.** July 16. E.S.B. 21057/63.*
**Beacon Lantern.** July 18. E.S.B. 21058/63.*
**Trailers.** July 18. E.S.B. 21059/63.*
**Marine Diesel Engines.** July 18. E.S.B. 21060/63.*
**Signal Reflectors.** July 22. E.S.B. 21497/63.*

### UNITED STATES OF AMERICA

**Centrifuge Control System** for U.S. Army Engineers District, Forth Worth. July 16. E.S.B. 21416/63.
**Generator** for Bureau of Reclamation, Denver. July 30. E.S.B. 21019/63.*
**Power Transformer** for Bonneville Power Administration. July 9. E.S.B. 20682/63.*

**Information for U.K. Exporters** (*Continued*)

# Agency and Export Opportunities, Market Surveys, Etc.

***Further details of the items referred to below are contained in recent issues of the Export Service Bulletin, or Supplement, copies of which can be obtained from the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (inquiries by telephone: City 5757, Ext. 427), on prepayment of the sum of 2s. per copy. The reference number should be quoted in all inquiries.***

**Abu Dhabi**
Economic report, January-March 1963. (C.R.E. 5867/G/2.)

**Australia**
Agency inquiry for metal hardware; women's outerwear and accessories; electrical appliances. (E.S.B. 19634/63.)
Agency inquiry for educational books and supplies; books; stationery and office supplies; drawing office and artists materials; toys and games. (E.S.B. 20920/63.)
Agency inquiry for suitings. (E.S.B. 20298/63.)

**Austria**
Inquiry for cast iron pipes and fittings. (E.S.B. 20892/63.)
Economic report, May 1963. (C.R.E. 3756/62.)

**Bahamas**
Agency inquiry for crettone for curtains. (E.S.B. 34584/62.)

**Bahrain**
Agency inquiry for goldsmith's tools; jewellery. (E.S.B. 20591/63.)
Inquiry for foodstuffs. (E.S.B. 21165/63.)

**Belgium**
Agency inquiry for textile piece-goods; clothing; knitwear. (E.S.B. 20594/63.)

**Burma**
Market report on mechanical handling equipment. (E.S.B. 18490/63.)
Economic report, May 1963. (C.R.E. 3161/60.)

**Canada**
Agency inquiry for zinc oxide. (E.S.B. 16756/63.)
Agency inquiry for hardware; sports goods; toys. (E.S.B. 20916/63.)
Agency inquiry for drugstore goods. (E.S.B. 20301/63.)
Inquiry for confectionery in bulk. (E.S.B. 20821/63).
Inquiry for marine equipment. (E.S.B. 20894/63.)
Economic report for 1962. (C.R.E. 1333/63.)

**China/USSR**
Trade Agreement. (C.R.E. 4216/G.)

**Denmark/Czechoslovakia**
Trade Agreement. (C.R.E. 4345/G.)

**Finland**
Agency inquiry for garden tools and machines. (E.S.B. 20385/63.)
Agency inquiry for raw materials for food industry packaging materials – further information. (E.S.B. 11300/63.)

**France**
Agency inquiry for industrial ships stores; diesel outboard motors. (E.S.B. 20889/63.)
Agency inquiry for men's clothing. (E.S.B. 20800/63.)
Agency inquiry for foodstuffs; confectionery. (E.S.B. 20799/63.)
Agency inquiry for scarves; cravats. (E.S.B. 20312/63.)
Agency inquiry for timber. (E.S.B. 20384/63.)

**Germany (Federal Republic of)**
Agency inquiry for steel. (E.S.B. 20888/63.)
Agency inquiry for woollen and worsted piece-goods. (E.S.B. 20583/63.)
Inquiry for foodstuffs; household goods; domestic electrical appliances; clothing; deep frozen food equipment; vehicles; packaging material. (E.S.B. 20573/63.)
Agency inquiry for steel. (E.S.B. 18924/63.)
Economic report – June 17-23, 1963. (C.R.E. 1479/G.)

**Ghana**
Inquiry for boxmaking machinery. (E.S.B. 20359/63.)

**Greece**
Economic report, May 1963. (C.R.E. 4828/G/2.)

**Indonesia**
Agency inquiry for machinery. (E.S.B. 20508/63.)

**Iran**
Inquiry for food processing machinery. (E.S.B. 20857/63.)
Economic report – May 1963. (C.R.E. 3562/3/G.)

**Israel**
Agency inquiry for automotive components and accessories. (E.S.B. 19651/63.)
Agency inquiry for traffic control equipment; parking meters; three wheel delivery vehicles. (E.S.B. 20749/63.)
Agency inquiry for accumulators. (E.S.B. 20517/63.)
Agency inquiry for fruit grading machinery; machinery for making paper cups. (E.S.B. 19084/63.)

**Italy**
Agency inquiry for beverages; biscuits; confectionery. (E.S.B. 20262/63.)
Agency inquiry for jams; marmalades. (E.S.B. 20903/63.)
Agency inquiry for overshoes; plastics goods. (E.S.B. 17072/63.)
Agency inquiry for tea. (E.S.B. 20963/63.)
Industrial notes. (E.S.B. 15233/63.)

**Italy/Bulgaria**
Trade Agreement (C.R.E. 646/G.)

**Jamaica**
Agency inquiry for building materials; hardware; purchasing house. (E.S.B. 20593.)
Inquiry for cedar wood veneer. (E.S.B. 20101/63.)
Market report on television sets. (E.S.B. 18039/63.)
Inquiry for jewellery; giftware. (E.S.B. 20399/63.)

**Kenya**
Agency inquiry for foundation garments; knitwear; watch straps. (E.S.B. 20807/63.)
Inquiry for lighting equipment. (E.S.B. 14607/63.)

**North America**
Visits of department store buyers. (E.S.B. 9038/63.)

**Pakistan**
Inquiry for the ice cream unit. (E.S.B. 20192/63.)

**Poland**
Economic report, April 1963. (C.R.E. 371/60.)

**Poland/Turkey**
Trade Agreement. (C.R.E. 5740/G.)

**Roumania/Italy**
Trade Agreement. (C.R.E. 3579/G.)

**Rwanda and Burundi**
Economic report – July-December 1962. (C.R.E. 3051/G.)

**Saudi Arabia**
Inquiry in respect of water supply project; sewage project. (E.S.B. 20364/63.)

**Singapore**
Agency inquiry for paper products. (E.S.B. 20897/63.)
Inquiry for fertilizers; fungicides. (E.S.B. 20931/63.)

**South Africa**
Agency inquiry for household appliances; hardware. (E.S.B. 20244/63.)
Agency inquiry for wallpaper; furniture fittings. (E.S.B. 20170/63.)
Inquiry for dairy machinery; refrigeration equipment; processing and packaging equipment for food industry. (E.S.B. 20346/63.)

**Spain**
Inquiry for ovens. (E.S.B. 20521/63.)
Inquiry for chemical equipment; gas equipment. (E.S.B. 10493/63.)

**Sweden**
Agency inquiry for cotton lace curtains. (E.S.B. 20859/63.)
Inquiry for china clay for the paper industry. (E.S.B. 18909/63.)
Economic report † May 1963. (C.R.E. 2452/63.)

**Switzerland**
Economic report – May 1963. (C.R.E. 2838/60.)

**Turkey**
Economic report, April 1963. (C.R.E. 115/63.)

**Turkey/Israel**
Trade Agreement. (C.R.E. 10262/58.)

**Uganda**
Inquiry for sugar factory. (E.S.B. 20375/63.)
Inquiry for shirts; batteries; toilet goods; woollen terylene materials. (E.S.B. 20251/63.)

**United Arab Republic (Egypt)**
Economic report – May 1963. (C.R.E. 1896/63.)

**United States of America**
Inquiry for antennae. (E.S.B. 20400/63.)
Inquiry for stainless steel sinks. (E.S.B. 20176/63.)
Inquiry for chain saw chains. (E.S.B. 20126/63.)
Inquiry for precision control equipment; measuring instruments. (E.S.B. 9342/63.)
Manufacture under licence – anodised aluminium photo printing process. (E.S.B. 14647/63.)
Manufacture under licence – precision valves; pumps; electro-mechanical products. (E.S.B. 18571/62.)

**Uruguay**
Agency inquiry for chemicals; plastics; raw materials. (E.S.B. 20537/63.)

**Various Countries**
The United Nations Special Fund. (GD 176/63.)

**GOVERNMENT PUBLICATIONS**
*required by customers in the North of England may be obtained quickly from*
*H.M. STATIONERY OFFICE, 39 KING STREET, MANCHESTER, 2*

## *Tariff, Customs, Import and Other Regulations in Overseas Countries*

### Registered Trade Mark (rtm) Goods in Overseas Tariff Lists

THE LISTS OF TARIFF, Customs and import regulation changes in overseas countries published in this section of the Journal sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view.

Items which fall into this category will now be prefixed by the letters 'r t m'. Readers of the Journal should note that this prefix signifies that the words are registered as trade marks in the United Kingdom, but that in the present context they are assumed to refer generally to products of the description stated in brackets.

While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

# AUSTRALIA

## Details of Tariff Changes

DETAILS ARE GIVEN below of the changes made in the Australian Tariff by Customs Proposals which came into effect on June 4, 1963 (drafting machines, iron and steel chain, penicillins and streptomycin) and June 10, 1963 (towels and towelling). Deletions from and additions to the Customs Tariff are shown by square brackets and italics respectively.

| Tariff Item | Goods | Former Duties | | | New Duties | | |
|---|---|---|---|---|---|---|---|
| | | British Preferential | Most-Favoured-Nation | General | British Preferential | Most-Favoured-Nation | General |
| 118 | (E) [Bath mats, of cotton or containing a mixture of fibres in which cotton predominates] *ad val.* | 17½% | 42½% | 42½% | 40% | 55% | 60% |
| | | | | | (Under new Items 118 (E) and 120 (C) (3) (e)) | | |
| | *Bath mats, n.e.i.* . . . . . *ad val.* | 17½% | 42½% | 42½% | 40% | 55% | 60% |
| | | (Under former Item 118 (E)) | | | | | |
| | *ad val.* | 20% | 42½% | 42½% | | | |
| | | | Primage duty | | | | |
| | *ad val.* | 5% | 10% | 10% | | | |
| | | (Under former Item 122 (A) (2)) | | | | | |
| 120 | (C) [Towels and towelling, viz.: | | | | | | |
| | (1) Towelling in the piece, cotton or linen or cotton and linen, not defined for cutting up, provided suitably equivalent goods the manufacture of Australia are not reasonably available, for use in the manufacture of art needlework, as prescribed by Departmental By-laws . . . . . *ad val.* | Free | 7½% | 7½% | | | |
| | (2) Towelling in the piece, not defined for cutting up, provided suitably equivalent goods the manufacture of Australia are not reasonably available, as prescribed by Departmental By-laws . . . . . *ad val.* | 5% | 12½% | 12½% | Free | 7½% | 7½% |
| | (3) Towelling in the piece, defined for cutting up, provided suitably equivalent goods the manufacture of Australia are not reasonably available, as prescribed by Departmental By-laws . . . . . *ad val.* | 10% | 17½% | 17½% | Under new Item 120 (C) (4)) | | |
| | (4) Towels, other than terry towels, viz.: crash, dowlas, forfar, glass cloth, huckaback, kitchen, tea . . . . . *ad val.* | 17½% | 27½% | 27½% | 17½% | 27½% | 30% |
| | | | | | (Under new Item 120 (C) (3) (b)) | | |
| | *ad val.* | | | | Free | 7½% | 7½% |
| | | | | | (Under new Item 120 (C) (3) (f)) | | |
| | (5) Terry towels, cut or uncut; towels, other, cut or uncut; towelling, including terry towelling and similar terry fabrics, in the piece, whether or not defined for cutting up: | | | | | | |
| | (a) Terry towels cut or uncut and terry towelling and similar terry fabrics, of cotton, in the piece whether or not defined for cutting up, having a value for duty not exceeding 8s. 8d. per lb. . . . . *ad val.* | 17½% | 55% | 55% | 17½% | 55% | 60% |
| | And, in addition, a temporary duty of . . . . . per lb. | 13s. 0d. | 13s. 0d. | 13s. 0d. | *or* per sq. ft. 1s. 0d. | 1s. 0d. | 1s. 0d. |
| | less *ad val.* | 150% | 150% | 150% | 92½% | 55% | 50% |
| | | | | | (Under new Items 120 (C) (1) (a) (1), (C) (1) (a) (2), (C) (1) (b) and (C) (3) (a)) | | |
| | provided that, in respect of such goods in direct transit to Australia on June 13, 1962, which are entered for home consumption on arrival, no additional temporary duty shall be payable. | | | | | | |
| | (b) Other] . . . . . *ad val.* | 17½% | 55% | 55% | | Various | |
| | | | | | (Under new Items 120 (C) (1) (a) (1), (C) (1) (a) (2), (C) (1) (b), (C) (2), (C) (3) (a) and (C) (3) (b)) | | |
| | (1) *Terry towelling and similar terry fabrics, not covered by paragraph* (3): | | | | | | |
| | (a) *Woven fabrics:* | | | | | | |
| | (1) *Of a width not exceeding* 30 *centimetres, with woven or false selvedges* *ad val.* | | | | 17½% | 55% | 60% |
| | *or* { *per square foot* | | | | 1s. 0d. | 1s. 0d. | 1s. 0d. |
| | *less ad val.* | | | | 92½% | 55% | 50% |
| | *whichever rate returns the higher duty.* | | | | | | |
| | (2) *Other* . . . . . *ad val.* | 17½% | 55% | 55% | 17½% | 55% | 60% |
| | *or* { *per square foot* | plus a temporary duty of per lb. | | | 1s. 0d. | 1s. 0d. | 1s. 0d. |
| | *less ad val.* | 13s. 0d. | 13s. 0d. | 13s. 0d. | 92½% | 55% | 50% |
| | | less *ad val.* | | | | | |
| | | 150% | 150% | 150% | | | |
| | | (Under former Item 120 (C) (5) (a)) | | | | | |
| | *whichever rate returns the higher duty.* | | | | | | |
| | (*b*) *Other* (*e.g. knitted or lockstitched*) . . . . . *ad val.* | 17½% | 55% | 55% | 17½% | 55% | 60% |
| | | (Under former Item 120 (C) (5) (b)) | | | | | |
| | *or* { *per square foot* | | | | 1s. 0d. | 1s. 0d. | 1s. 0d. |
| | *less ad val.* | | | | 92½% | 55% | 50% |
| | *whichever rate returns the higher duty.* | | | | | | |
| | (2) *Woven textile fabrics of huckaback or honeycomb weaves, not covered by paragraph* (3) *ad val.* | 17½% | 55% | 55% | 17½% | 55% | 60% |
| | | (Under former Item 120 (C) (5) (b)) | | | | | |
| | (3) *Made up textile articles, including textile fabrics in the piece which by the simple process of cutting dividing threads may be converted into fringed made up articles of the class or kind covered in the following sub-paragraphs, viz.:* | | | | | | |
| | (*a*) *Towels made from terry towelling and similar terry fabrics, not covered by sub-paragraph* (*c*) *or* (*d*) . . . . . *ad val.* | 17½% | 55% | 55% | 17½% | 55% | 60% |
| | *or* { *per square foot* | plus a temporary duty of per lb. | | | 1s. 0d. | 1s. 0d. | 1s. 0d. |
| | *less ad val.* | 13s. 0d. | 13s. 0d. | 13s. 0d. | 92½% | 55% | 50% |
| | *whichever rate returns the higher duty.* | less *ad val.* | | | | | |
| | | 150% | 150% | 150% | | | |
| | | (Under former Item 120 (C) (5) (a)) | | | | | |
| | *ad val.* | 17½% | 55% | 55% | | | |
| | | (Under former Item 120 (C) (5) (b)) | | | | | |

**Australia** (*Continued*)

| Tariff Item | Goods | Former Duties: British Preferential | Former Duties: Most-Favoured-Nation | Former Duties: General | New Duties: British Preferential | New Duties: Most-Favoured-Nation | New Duties: General |
|---|---|---|---|---|---|---|---|
| | (b) *Towels made from fabrics of huckaback or honeycomb weave, not covered by sub-paragraph (c) or (d)* ad val. | 17½% | 27½% | 27½% | 17½% | 27½% | 30% |
| | ad val. | 17½% (Under former Item 120 (C) (4)) | 55% | 55% (Under former Item 120 (C) (5) (b)) | | | |
| | (c) *Face washers* ad val. | 20% | 42½% | 42½% | per sq. ft. 6d. less *ad val.* 27½% | 6d. | 6d. |
| | ad val. | 5% | Primage duty 10% | 10% (Under former Item 122 (A) (2)) | | | |
| | (d) *Infant diapers:* | | | | | | |
| | (1) *Made from terry towelling and similar terry fabrics* per square foot less *ad val.* | Various (Under former Items 122 (A) (1) and (A) (2)) | | | 6d. 27½% | 6d. — | 6d. — |
| | (2) *Other* ad val. | 20% | 42½% | 42½% | 20% | 42½% | 42½% |
| | ad val. | 5% | Primage duty 10% | 10% (Under former Item 122 (A) (2)) | | | |
| | (e) *Bath mats made from terry towelling and similar terry fabrics* ad val. | 17½% | 42½% | 42½% (Under former Item 118 (E)) | 40% | 55% | 60% |
| | ad val. | 20% | 42½% | 42½% | | | |
| | ad val. | 5% | Primage duty 10% | 10% (Under former Item 122 (A) (2)) | | | |
| | (f) *Woven, knitted or lockstitched textile towels, not covered by sub-paragraph (a), (b), (c), (d) or (e), as prescribed by Departmental By-laws* ad val. | 17½% | 27½% | 27½% (Under former Item 120 (C) (4)) | Free | 7½% | 7½% |
| | (4) *Woven textile fabrics which, in the opinion of the Minister, are identifiable as fabrics specially designed for use as towelling, as prescribed by Dvpartmental By-laws* ad val. | Various (Under former Items 120 (C) (1), (C) (2) and (C) (3)) | | | Free | 7½% | 7½% |
| 122 | (A) [Textile articles, n.e.i., including materials cut into shape therefor: | | | | | | |
| | (1) Infants' diapers made ready for use, composed of terry towelling and similar terry fabrics, of cotton or in chief part by weight of cotton, having a value for duty not exceeding £1 16s. 0d. per dozen ad val. | 20% | 42½% | 42½% | per sq. ft. 6d. | 6d. | 6d. |
| | And, in addition, a temporary duty of per dozen less *ad val.* | £1 16s. 0d. 100% | £1 16s. 0d. 100% | £1 16s. 0d. 100% | 27½% | — | — |
| | provided that, in respect of such goods in direct transit to Australia on June 13, 1962, which are entered for home consumption on arrival, no additional temporary duty shall be payable. | | | | (Under new Item 120 (C) (3) (a) (1)) | | |
| | ad val. | 5% | Primage duty 10% | 10% | | | |
| | (2) Other] ad val. | 20% | 42½% | 42½% | No change (Under new Item 122 (A)) | | |
| | ad val. | 5% | Primage duty 10% | 10% except cheese cloth to be used in the cheese Industry. | | | |
| | *Textile articles, n.e.i., including materials cut into shape therefor* ad val. | No change (Under former Item 122 (A) (2)) | | | Various (Under new Items 118 (E), 120 (C) (3) (c), (C) (3) (d) (1), (C) (3) (d) (2), (C( (3) (e)) | | |
| | ad val. | | | | 20% | 42½% | 42½% |
| | | | | | 5% | Primage duty 10% | 10% except cheese cloth to be used in the cheese Industry. |
| 168 | Machinery, viz.: | | | | | | |
| | (A) (2) Buttonhole punching and sewing machines; darning machines; [garment drafting machines;] knitting machines, n.e.i.; straw envelope-making machines ad val. | Free | 7½% | 7½% | No change | | |
| | ad val. | | | | 20% | 30% (Under new Item 415) | 30% |
| 194 | (A) Iron and steel chain, including attachment, repair or other links therefor: | | | | | | |
| | [(1) Composed of welded links, manufactured from steel or wrought iron, of not less than ¼ inch in diameter: | | | | | | |
| | (a) Manufactured from metal not less than 1 inch in diameter ad val. | Free | 7½% | 7½% | 17½% | 25% | 25% |
| | And, in addition, a temporary duty of ad val. | 22½% | 22½% | 22½% | Primage duty | | |
| | provided that, in respect of such goods in direct transit to Australia on June 6, 1962, which are entered for home consumption on arrival, no additional temporary duty shall be payable. | | | | *ad val.* 5% | 10% (Under Item 194 (A) (3)) | 10% |
| | (b) Other] ad val. | Free | 7½% | 7½% | | | |
| | (1) *No paragraph.* | | | | | | |
| | (3) Other ad val. | 17½% | 40% | 40% | 17½% | 25% | 25% |
| | ad val. | 5% | Primage duty 10% | 10% | | | |

(*Continued on next page*)


PACKING? FORWARDING? INSURANCE? TRAVEL? SHIPPING? CUSTOMS CLEARANCES? AIR FREIGHT?

CONSULT AND RELY UPON **W. Wingate & Johnston Ltd.**

ESTABLISHED 1815

| | | | |
|---|---|---|---|
| LONDON | 39/45 Finsbury Square, E.C.2 | LEEDS | 54 Merrion Street |
| " (Airport) | 2016 Queens Building | LIVERPOOL | Orleans House, Edmund Street |
| " | 201/205 Long Lane | NEWCASTLE | 65 Quayside |
| " | 6 Burrel Street | LEICESTER | 15 Rutland Street |
| " | 61 Ewar Street | GLASGOW | 200 St. Vincent Street |
| MANCHESTER | 323, 325, 327 Corn Exchange Buildings, Cathedral Street | PARIS | 8 Rue d'Eaghien |
| " (Airport) | Building No. 55 | TORONTO | 217 Bay Street |
| SOUTHAMPTON | 18 Canute Road | NEW YORK | 11 Broadway |
| | | MONTREAL | 303 St. Sacrement |

Associated with WINGATE & JOHNSTON (TRAVEL) LTD., 34 Bruton St., LONDON W.1

FOR DEPENDABILITY

CONNECTING WITH A NETWORK OF RELIABLE AGENTS OVERSEAS

**Australia** (*Continued*)

| Tariff Item | Goods | Former Duties: British Preferential | Former Duties: Most-Favoured-Nation | Former Duties: General | New Duties: British Preferential | New Duties: Most-Favoured-Nation | New Duties: General |
|---|---|---|---|---|---|---|---|
| 280 | Drugs and chemicals, viz.: | | | | | | |
| | (R) Benzylpenicillin and its salts . . . . . *ad val.* | Free | 7½% | 7½% | per mega unit 6d. less *ad val.* 10% | 6d. — | 6d. — |
| | (S) Phenoxymethylpenicillin and its salts . . . . . *ad val.* | Free | 7½% | 7½% | per gramme calculated as free acid 8d. less *ad val.* 10% | 8d. — | 8d. — |
| | (T) Streptomycin sulphate . . . . . *ad val.* | Free | 7½% | 7½% | per gramme base 9d. less *ad val.* 10% | 9d. — | 9d. — |
| 285 | Medicines: | | | | | | |
| | (A) Pharmaceutical preparations; patent and proprietary medicines and drugs, and other medicinal preparations, excepting insulin; medicinal extracts other than liver extracts; essences; juices; infusions; tinctures; solutions; emulsions; confections; syrups; pills, tablets and the like; capsules; cachets; suppositories; pessaries, n.e.i.; poultices; salves; cerates; ointments; liniments; lotions; pastes and the like; medicinal waters not elsewhere specified; compounded medicinal oils; medicines for animals: | | | | | | |
| | (1) [Benzylpenicillin and its salts; phenoxymethylpenicillin and its salts; streptomycin sulphate; admixtures of streptomycin sulphate with benzylpenicillin or its salts or with phenoxymethylpenicillin or its salts] . . . . . *ad val.* | 17½% | 32½% | 35% | Various (Under new Items 285 (A) (1) (a) (1), (A) (1) (a) (2), (A) (1) (b), (A) (1) (c) and (A) (1) (d)) | | |
| | *(a) Of admixtures of streptomycin sulphate with benzylpenicillin or its salts or with phenoxymethylpenicillin or its salts:* | | | | | | |
| | (1) *Tablets, capsules, solutions, ointments and the like; powders put up with directions for use or dosage or being a dosage . . . . per gramme and ad val.* | | | | 1s. 4d. — | 1s. 4d. 10% | 1s. 4d. 12½% |
| | (2) *Other . . . . . per gramme less ad val.* | | | | 9d. 10% | 9d. — | 9d. — |
| | *(b) Of benzylpenicillin or its salts, not covered by sub-paragraph (a) per mega unit of benzylpenicillin and ad val.* | 17½% *ad val.* (Under former Item 285 (A) (1)) | 32½% *ad val.* | 35% *ad val.* | 1s. 2d. — | 1s. 2d. 10% | 1s. 2d. 12½% |
| | *(c) Of phenoxymethylpenicillin or its salts, not covered by sub-paragraph (a) per gramme calculated as free acid of phenoxymethylpenicillin and ad val.* | | | | 1s. 2d. — | 1s. 2d. 10% | 1s. 2d. 12½% |
| | *(d) Of streptomycin sulphate, not covered by sub-paragraph (a) per gramme base of streptomycin sulphate and ad val.* | | | | 1s. 4d. — | 1s. 4d. 10% | 1s. 4d. 12½% |
| 415 | [Drafting machines (drawing instruments, generally using a system of parallelograms)] *ad val.* | 10% | 17½% | 17½% | 20% | 30% (Under new Item 415) | 30% |
| | *Drafting instruments (generally using a system of parallelograms) with or without drawing boards, stands or tables:* | | | | | | |
| | *on the drawing boards, stands or tables . . . . . ad val.* | No change (Under Item 305 (A)) | | | 17½% | 42½% | 47½% |
| | *on the remainder . . . . . ad val.* | 10% (Under former Item 415) | 17½% | 17½% | 20% | 30% | 30% |
| | | Free (Under Item 168 (A) (2)) | 7½% | 7½% | | | |

*Note: Specific rates are shown in Australian currency: £A125 = £ Sterling 100.*

## Revision of Customs By-laws

THE AUSTRALIAN Department of Customs and Excise have announced changes in the By-laws shown below:

### New By-laws

The undermentioned goods will be admitted under the following tariff items until further notice:

| Goods | Classification and Duty under the British Preferential Tariff: Tariff Item | Rate of Duty |
|---|---|---|
| CHAIN OR CHAINS: | | |
| Iron or steel, with welded links, the metal of such links exceeding 2¾ inches in diameter, otherwise classifiable under Tariff Item 194 (A) (3) . . . . . | | |
| Of alloy steel being steel containing manganese, silicon, nickel, chromium, tungsten, titanium, vanadium, molybdenum, cobalt or other alloying elements, introduced to impart special qualities to the steel, otherwise classifiable under Tariff Item 194 (A) (3) . . . . | 449 (A) (1) | Free |
| MACHINERY AND APPLIANCES: | | |
| Knives, otherwise classifiable under Tariff Item 176 (F) (3) (f), designed solely or principally for machines of a type which if imported are free of duty under the British Preferential Tariff or which but for origin would be so free of duty . . . . . | | |
| SCINTILLATION PHOSPHOR, mounted . | | |

### Amended By-laws

The following By-laws have been amended to apply to the goods as shown:

| Goods | Classification and Duty under the British Preferential Tariff: Tariff Item | Rate of Duty |
|---|---|---|
| ARTIFICIAL RESINS AND PLASTIC MATERIALS: | | |
| Being polymerization and copolymerization products of the acrylic type, otherwise classifiable under Tariff Item 368 (C) (1) (b), 368 (C) (1) (c) or 368 (C) (1) (d), for all purposes except for use in paper coating or leather finishing or in the manufacture of paints, enamels, varnishes or floor polishes, under security . . . . . | 368 (C) (1) (a) | Free |
| HAND TOOLS: | | |
| Saw blades for saws classifiable under Tariff Item 215 (A) other than: | | |
| Carpenters' handsaw blades; | | |
| Frame saw (tubular metal, 'bushman' pattern) blades; | | |
| Hack saw blades; | | |
| Panel saw blades; | | |
| Rip saw blades; | | |
| Tenon saw blades. | | |
| Saw frames for saws classifiable under Tariff Item 215 (A), other than: | | |
| Hack saw frames; | | |
| Tubular metal frames of 'bushman' pattern; | | |
| Saws otherwise classifiable under Tariff Item 215 (A), other than: | | |
| Carpenters' handsaws; | | |
| Frame saws, tubular metal, of 'bushman' pattern; | 449 (A) (1) | Free |
| Hack saws; | | |
| Panel saws; | | |
| Rip saws; | | |
| Tenon saws. | | |
| MACHINERY AND APPLIANCES: | | |
| Drafting instruments, otherwise classifiable under Tariff Item 415, but not including drawing boards, stands or tables therefor, viz.: | | |
| Having a f.o.b. price less than £5 each. | | |
| Of the parallel movement type. | | |
| Of the parallel perspective type. | | |
| Of the trolley type. | | |

## Australia (*Continued*)

| Goods | Classification and Duty under the British Preferential Tariff | |
|---|---|---|
| | Tariff Item | Rate of Duty |
| **Electrical:** | | |
| Measuring or checking instruments and apparatus, source signal generators, signal modifiers, impedance standards or references, resistances or capacitors, otherwise classifiable under Tariff Item 181 (M), (N) or (O) or Tariff Item 181 (H) (7). The by-laws relating to these goods under Item 449 (A) (1) as published in the *Board of Trade Journal* on December 1, 1961 (page 1140) are amended by adding to the list of goods excluded, under the heading 'other goods, when not elsewhere provided for in this by-law,' the following: | | |
| Oscilloscopes, demonstration type, multiple beam, which incorporate or are designed to accept cathode ray tubes greater than 14 inches diagonal measurement. | | |
| Refrigerating appliances and parts therefor: | | |
| Valves, expansion: | | |
| Automatic, having a capacity greater than one third ton of refrigeration . . | 449 (A) (1) | Free |
| Thermostatic, having a capacity greater than five tons of refrigeration. . . | | |
| **PAPER AND PAPERBOARD** otherwise classifiable under Tariff Item 335 (G), viz.: | | |
| Coated paper and paperboard of three types designed for use in conjunction one with another to produce facsimiles solely by the interaction of chemical coatings of two touching coated surfaces under pressure (e.g., by pen, pencil, or typewriter) applied to the original folio, the papers being of the following types: | | |
| Original folio – reverse only chemically treated; | 335 (G) (1) (c) | Free |
| Final folio – obverse only chemically treated | | |
| Intermediate folio – both sides chemically treated, otherwise classifiable under Tariff Item 335 (G) (4) or 334 (G) (5). | | |
| Paperboard, otherwise classifiable under Tariff Item 335 (G) (5) (c), having a substance not less than 500 grammes per square metre, consisting of at least two layers composed of a mixture of chemical and mechanical wood pulp pasted together and lined on both sides with paper composed of chemical wood pulp one of which lining papers being mineral coated and glazed. | | |
| **TEXTILE FABRICS:** | | |
| The Table to the by-law relating to textile fabrics under Tariff Item 327, as published in the *Board of Trade Journal* on May 17, 1963 (page 1165) is now amended by adding Tariff Item 107. | | |
| **VEHICLE PARTS:** | | |
| The By-law relating to vehicle parts under Tariff Item 359 (D) (3) published in the *Board of Trade Journal* on May 24, 1963 (pages 1208-1209), is now amended: | | |
| (1) By adding to the list of components and parts excluded the following: | | |
| Seals, water pump. | | |
| (2) By: | | |
| (a) Adding to the Table of goods excluded the following: | | |
| Rims, wheels, in sizes known as: | | |
| 5·5 by 16 6·5 by 20 | | |
| 6·0 by 16 7·0 by 20 | | |
| 6·0 by 20 | | |
| Wheels, road, of the disc type, in sizes known as: | | |
| 5·5 by 16 6·5 by 20 | | |
| 6·0 by 16 7·0 by 20 | | |
| 6·0 by 20. | | |
| (b) Deleting from the Table of goods excluded the following: | | |
| Wheels, road of the disc type, in sizes known as: | | |
| 6·0 by 20 | | |
| 6·5 by 20 | | |
| The By-law relating to vehicle parts under Tariff Item 359 (E) (2) published in the *Board of Trade Journal* on May 24, 1963 (pages 1209-1210), is now amended: | | |
| (1) By adding to the Table of goods excluded the following: | | |
| Rims, wheel, in sizes known as: | | |
| 5·5 by 16 6·5 by 20 | | |
| 6·0 by 16 7·0 by 20 | | |
| 6·0 by 20. | | |
| Wheels, road, of the disc type, in sizes known as: | | |
| 5·5 by 16 6·5 by 20 | | |
| 6·0 by 16 7·0 by 20 | | |
| 6·0 by 20 | | |
| (2) By deleting from the Table of goods excluded the following: | | |
| Wheels, road, of the disc type, in sizes known as: | | |
| 6·0 by 20 | | |
| 6·5 by 20. | | |

| Goods | Classification and Duty under the British Preferential Tariff | |
|---|---|---|
| | Tariff Item | Rate of Duty |
| **WOVEN TEXTILE FABRICS:** | | |
| In weaves other than terry huckaback or honeycomb, of or in chief part by weight of cotton cotton flax or man-made fibres, which, by reason of printed or woven designs thereon or otherwise, are, in the determination of the Minister, identifiable as fabrics specially designed for use as towelling. | 120 (C) (4) | Free |
| Of cotton or linen or cotton and linen, which in the determination of the Minister are identifiable as fabrics specially designed for use as towelling and are for use in the manufacture of art needlework, under security. | | |
| **WOVEN TEXTILE TOWELS** (made up articles) of weaves, other than terry huckaback or honeycomb . . . . . | 120 (C) (3) (f) | Free |

### Cancelled By-laws

The following goods are removed from the provisions of By-law entry and will now be classified under the substantive item indicated:

| | | |
|---|---|---|
| **DRUGS, CHEMICALS AND MEDICINES:** | | |
| Medicines, viz.: | | |
| Benzathine penicillin . . . . . | 285 (A) (1) (b) | 1s. 2d. per mega unit of benzylpenicillin. |
| Procaine benzylpenicillin and streptomycin, combined . . . . . | 285 (A) (1) (a) | (1) Tablets, capsules, solutions, ointments and the like; powder, put up with directions for use or dosage or being a dosage: 1s. 4d. per gramme. |
| Sodium benzyl-penicillin and streptomycin, combined. | | (2) Other: 9d. per gramme less 10% *ad val.* |
| **FITTINGS:** | | |
| Metal, consisting of two hinged arms having having curved fingers thereon at regularly spaced intervals which, when the fitting is closed, form a series of rings along the length of the fitting; for loose leaf books. . . | 340 (C) | 17½% *ad val.* |
| Other than press studs, celluloid or metal, for braces (apparel), including fittings generally akin thereto for belts (apparel) . . . | Various | — |
| **LOOPS**, strap, metal, for bags, portmanteaux or trunks . . . . . | 376 (C) (1) | 17½% *ad val.* |
| **MACHINERY AND APPLIANCES:** | | |
| Recorders, other than electro-encephalographs, operated by clockwork mechanisms or synchronous motors which record variations in magnitudes of electrical or non-electrical phenomena against the passage of time on a continuously moving chart by means of styli or other similar device the movement of which are a function of voltage or current derived from such variations in magnitude . . | 318 (D) (3) (b) | 10% *ad val.* |
| **RINGS**, hinged, for loose leaf books . . . | 340 (C) | 17½% *ad val.* |
| **WATER TUBE BOILER PARTS**, viz.: | | |
| Drums, viz.: | | |
| Solid, weldless, or with all barrel seams welded. | | |
| With tube plates exceeding 2 inches in thickness. | | |
| With tube plates exceeding 1¼ inches in thickness and exceeding 14 feet in length of plate longitudinal with the drum. | | |
| With tube plates exceeding ¾ inch in thickness and exceeding 16 feet in length of plate longitudinal with the drum. | | |
| With tube plates of any thickness and exceeding 28 feet in length of plate longitudinal with the drum. | | |
| Other, which in the opinion of the Minister cannot in accordance with a reasonable specification be commercially produced in Australia. | 178 (G) (3) or 178 (K) | 22½% *ad val.* Primage duty 5% *ad val.* 22½% *ad val.* |
| Plates, barrel, iron or steel, curved to shape for water tube, boiler drums with tube plates of any of the following dimensions, viz.: | | |
| Exceeding 2 inches in thickness. | | |
| Exceeding 1¼ inches in thickness and exceeding 14 feet in length of plate longitudinal with the drum. | | |
| Exceeding ¾ inch in thickness and exceeding 16 feet in length of plate longitudinal with the drum. | | |
| Of any thickness and exceeding 28 feet in length of plate longitudinal with the drum. | | |

(*Continued on next page*)

**Australia** (*Continued*)

## Further Details of Tariff Board Inquiries

THE DETAILS of Australian Tariff Items 460(B) and 245(B), mentioned in a Tariff Board Inquiries announcement concerning thrown yarns of continuous filament, etc., and plastic coated fibreglass yarns, etc., published in last week's issue of the *Board of Trade Journal*, (page 1487), are now given below:

| Tariff Item | Goods | British Preferential | Most Favoured Nation | General |
|---|---|---|---|---|
| 245 | Glass fibre (including glass wool) and fibre mixtures containing glass in which the fibres other than glass are not in chief part by weight, and articles made therefrom; yarns and fabrics, of glass fibre or having a fibre content of glass or of glass with other fibres, the fibres other than glass not being in chief part by weight of the fibre content, and articles made therefrom: | | | |
| | (B) Yarns, cords and cordage; braids: | | | |
| | (1) Plastic coated yarns: | | | |
| | (1) As prescribed by Departmental By-laws *ad val.* | 20% | 30% | 30% |
| | (b) Other . . . *ad val.* | 20% | 30% | 30% |
| | and, in addition, a temporary duty of . . . per lb. | 1s. | 1s. | 1s. |
| | Provided that, in respect of such goods in direct transit to Australia on May 22, 1963, which are entered for home consumption on arrival, no temporary duty shall be payable. | | | |
| | (2) Other . . . *ad val.* | 20% | 30% | 30% |
| 460 | Textile goods, viz.: of continuous man-made fibres or having a textile fibre content in chief part by weight of of continuous man-made fibres, not covered by items 117, 118, 120 (C), 331, 472, 475, 476, 477, 478, 480, 481 or 482: | | | |
| | (B) Yarns, not being goods covered by sub-item (A): | | | |
| | (1) Of types ordinarily used by hand . . . *ad val.* | Free | 7½% | 7½% |
| | (2) Other: | | | |
| | (a) Of or having a textile fibre content in chief part by weight of continuous filament acetate (other than triacetate) . *ad val.* | 10% | 22½% | 25% |
| | (b) High tenacity industrial yarns, not covered by sub-paragraph (a) per lb. | 7½d. | 1s. 3d. | 1s. 7d. |
| | (c) Containing not less than 20% by weight of wool calculated on the textile fibre content, not covered by sub-paragraph (a) or (b) per lb. | 4d. | 10d. | 1s. |
| | and *ad val.* | 10% | 17½% | 30% |
| | (d) Other: | | | |
| | (1) Of polyamides or polyesters or combinations thereof, not being raw yarns . *ad val.* | Free | 12½% | 12½% |
| | and, in addition, a temporary duty of . . *ad val.* | 25% | 25% | 25% |
| | Provided that, in respect of such goods in direct transit to Australia on May 15, 1963, which are entered for home consumption on arrival no temporary duty shall be payable. | | | |
| | (2) Other . . *ad val.* | Free | 12½% | 12½% |

## Decisions on Tariff Classifications

THE AUSTRALIAN Department of Customs and Excise have announced the following decisions on the application of the Australian Tariff:

| Goods | Classification and Duty under the British Preferential Tariff | |
|---|---|---|
| | Tariff Item | Rate of Duty |
| DRUGS, CHEMICALS AND MEDICINES, viz.: | | |
| Magnesium: | | |
| Oxide (light), B.P. quality, in packages containing less than 14 lbs. . . . . | 281 (L) (2) (b) | 10% *ad val.* |
| ELECTRICAL APPLIANCES AND MATERIALS: | | |
| Brushes, for electric motors, generators or rotary converters, of carbon or graphite, whether or not they contain metal. . . | 181 (C) (3) | 17½% *ad val.* Primage duty 5% *ad val.* |
| NOTE: This decision covers carbon brushes used as sliding contacts for generators, motors, etc., as current-collectors for electric locomotives, etc. Though some may be made by direct moulding, the large majority are cut from 'carbon' blocks or plates of metal-graphitic or other grades. They are all made very accurately to size and the faces are carefully machined to tolerances of a few hundredths of a millimetre. They can therefore be identified by their sizes, shapes, and highly-finished surfaces; in many cases, they may also be wholly or partly metal-coated or be fitted with connectors (brackets, cables, terminals, springs, etc.). | | |
| Brushes, metal, coated with an external lubricating layer of graphite, as connectors . . | 180 (K) | 22½% *ad val.* |
| METALS (ferrous): | | |
| Iron and steel: | | |
| Plate and sheet: | | |
| Steel: | | |
| Plate: | | |
| Saw, circular, hardened and ground, with centre hole . . . . . | 215 (B) (3) (c) | 22½% *ad val.* |

NOTE: Specific rates are shown in Australian currency: £A125 = £ Sterling 100.

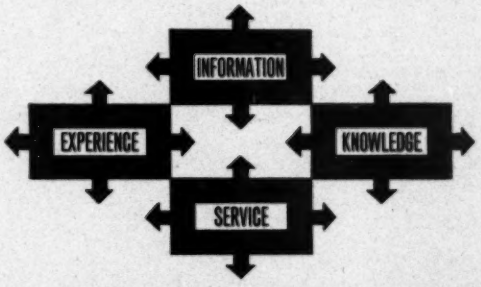
We are cash buyers of merchandise of every description. Also Clearance Stocks, Discontinued Lines, Surplus and Redundant Stocks, also BOTTLES, Jars, Screw Caps, Cartons, and other Packaging Materials. In fact, goods of all kinds can be disposed of through us without delay, on the most favourable terms, and without trouble.

Should you have anything for disposal either now or at any future time please send us samples, full particulars and price on a cash settlement basis and the matter will have our immediate and careful attention.

**RELIANCE TRADING CO.**

23/25 CHARLES LANE, ST. JOHN'S WOOD, LONDON, N.W.8

Telephone: JUNiper 0701 Grams: Gordon, Juniper 0701




The experience and knowledge gained during 100 years of close association with every phase of commercial life in New Zealand enable us to place at the disposal of all who are interested in the Dominion a first-class and up-to-date banking and information service.

Enquiries are welcomed by our London Office and by the Trade and Information Section of the Overseas Department at Head Office.

**Bank of New Zealand**

*Incorporated with limited liability in New Zealand in 1861*

LONDON MAIN OFFICE: 1 Queen Victoria Street EC4

PICCADILLY CIRCUS OFFICE: 54 Regent Street W1

HEAD OFFICE: Wellington, New Zealand

*Over 380 Branches and Agencies*

## NEW ZEALAND

### Customs Tariff Inquiry

THE NEW ZEALAND Tariff and Development Board has announced that it proposes to inquire into and report on the rates of import duty which should be imposed on tariff items Nos. 695.210.2, 695.210.3, and 695.210.4:

| Item No. | Tariff and Statistical Items | Rates of Duty | | |
|---|---|---|---|---|
| | | British Preferential | Most Favoured Nation | General |
| (695.210.1) | Saws (non-mechanical) and blades for hand or machine saws (including toothless saw blades): (Hacksaw blades). | | | |
| 695.210.2 | Blades for butchers' saws and for tubular frame firewood or pulpwood saws . . . . | 20% | 37½% | 50% |
| 695.210.3 | Other saw blades . . . . | Free | 17½% | 30% |
| 695.210.4 | Tubular frame firewood or pulpwood saws . . . | 20% | 37½% | 50% |

The public inquiry will take place on September 5, 1963. Typewritten statements of evidence should be lodged with Mr. N. V. Farrant, Secretary, Tariff and Development Board, P.O. Box 5070, Wellington, New Zealand, not later than August 22, 1963. 'Notes for the Guidance of Witnesses' which indicate the kind of information required and the manner in which it should be submitted to the Tariff and Development Board, can be seen at Room E.54, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 468). Each statement of evidence will, in general, need to be presented under oath at the public inquiry by the person tendering it.

British producers are reminded that under Article 8 of the United Kingdom/New Zealand Trade Agreement 1959 they are entitled to full rights of audience before this Tariff and Development Board. Any changes made are likely to remain in force for a considerable period; any exporters whose trade is likely to be affected are urged to consider seriously the desirability of submitting evidence at the forthcoming inquiry.

Trade associations thought to be interested in the above inquiry have been informed and it is suggested that any British firm wishing to give evidence should get in touch with the Federation of British Hand Tools Manufacturers, Light Trades House, Melbourne Avenue, Sheffield, 10. Firms proposing to give independent evidence through their agents in New Zealand and wanting further information should approach the Commercial Relations and Export Department, Board of Trade, Horse Guards Avenue, London, S.W.1 (Tel. Trafalgar 8855, Ext. 2611), quoting reference CRE 7904/63.

Any British trade association or firm proposing to submit evidence is asked to advise the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1, of their intention.

## FALKLAND ISLANDS

### Export Duty on Whale Oil and Seal Oil Reduced

THE FALKLAND ISLANDS *Gazette* of April 1, 1963, contains a copy of Ordinance (No. 2 of 1963). This Ordinance, which may be cited as the Customs (Whale Oil and Seal Oil Duty) Ordinance, 1963, provides for the reduction in the rate of export duty on whale oil and seal oil produced from the Colony or its Dependencies or their territorial waters during the 1961-62 season, to one shilling, payable on export, for every 40 gallons or part thereof exported.

## JAMAICA

### Customs Tariff Changes

UNDER THE RECENT Jamaica Budget changes the rates of duty on a considerable range of goods have been increased. Details of these changes may be obtained from the Export Services Branch (Tariff Section), Board of Trade, Hillgate House, 35 Old Bailey, London, S.W.4. (Tel. City 5757, Ext. 471).

(*Continued on next page*)


# Are you a business man bound for Australia?

**The Business Man's Guide to Australia** is issued free to all men of business. Get **your** copy today.

Then get a copy of the "Business Man's Guide to Australia", a new Australia and New Zealand Bank publication, designed specially to fit the pocket and provide just the kind of practical information which experience has shown is invaluable to the busy executive. Information ranges from tipping to rainfall figures, from shopping hours to taxi and drive-yourself rates, together with coloured maps of the main Australian cities.

**Australia and New Zealand Bank Limited**

A·N·Z

**OVER 975 BRANCHES AND AGENCIES**

*Head Office: 71, Cornhill, London E.C.3.*
*Tel: AVEnue 1281*

**Jamaica** (*Continued*)

## Import Licensing Arrangements

THE LIST of exceptions to the Jamaica Open General Licence (see *Board of Trade Journal* of April 28, 1961, page 1044) is further amended as follows:

(i) by the deletion of items 32 and 74 and the substitution therefor of:

32. Metal Furniture of all kinds (including metal shelving; metal clothes and change room lockers; metal cupboards, cabinets and trolleys of all description).
74. Metal Dump Bodies for trucks.

(ii) by the addition of:

Item 78. Steel Buildings and Steel Fabricated Structures.

Inquiries about the above notice should be addressed to the Tariff Section, Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 471).

# COLOMBIA

## Customs Tariff and Import Control

THE BRITISH EMBASSY in Bogota have reported that by a Resolution of April 25, 1963, effective from the same date, the Colombian Customs Tariff has been amended as follows:

| Item No. | Description | Duty In Pesos |
|---|---|---|
| 221 | Inorganic acids, n.e.s.i.: | *Ad val.* |
| | (c) Phosphoric acids, including phosphoric anhydrides; | |
| | (d) Phosphoric acid for the manufacture of fertilizers . . . | Free |
| | (2) Other . . . . . | 20% |

The British Embassy in Bogota have also reported that by a decree, No. 1144 of May 27 effective from the same date the following items of the Colombian Customs Tariff have been made subject to a prior import licence:

| Item No. | Description |
|---|---|
| 221 | Inorganic acids, n.e.s.i.: |
| | (c) Phosphoric acids, including phosphoric anhydride: |
| | (1) Phosphoric acid for the production of fertilizers. |
| | (2) Other. |
| 240 | Salts of sulphuric acid, including alums: |
| | (a) Sodium sulphate, and bisulphate. |
| | Glass in the mass (excluding optical glass); unworked glass, in bars, rods or tubes: |
| | (c) Tuoes |
| | (1) Of neutral glass. |
| | (2) For the manufacture of fluorescent tubes. |
| 866 | Lamps and tubes for electric lighting: |
| | (c) Other than filament lamps, with carbon or metal filaments or arc lamps: |
| | (3) Other than fluorescent, up to 40 watts. sodium or mercury vapour lamps. |

**Pharmaceutical Reference Book**

The 1963 edition of the 'British Pharmaceutical Codex' is now available. Copies: The Pharmaceutical Press, 17 Bloomsbury Square London, W.C.1. Price 105s., postage 2s. 9d.

## Import Control – Prior Deposits

BY A RESOLUTION (No. 19) of May 22, 1963, issued by the Colombian Bank of the Republic, the following reductions in import deposits have been made. The prior deposit is reduced to 30 per cent on imports of the following commodities:

| *Item No.* | *Description.* |
|---|---|
| 279 | Artificial plastic materials based on phenols, urea, phthalic acid, etc. (artificial resins), chemical derivatives of natural rubber and other derivatives, n.e.s.i. in a pure state, in liquid form, in paste, powder, granules, non-coherent masses or in irregularly-shaped blocks or pieces, not prepared in any way and not containing fillers: |
| | (f) Linear polycondensation and polymerization products: |
| | (4) Other (exclusively ultramid BS or nylon 6 polymere). |

The prior deposit is reduced to 10 per cent on imports of the following commodities:

| *Item No.* | *Description.* |
|---|---|
| 221 | Inorganic acid, n.e.s.i.: |
| | (c) Phosphoric acids, including phosphoric anhydride (exclusively phosphoric acid). |
| 345 | Potassic fertilizers: |
| | (b) Potassium chloride (exclusively muriatic potassium). |

# MEXICO

## Import Licensing

A DECREE published in the Mexican *Diario Oficial* on, and effective from, June 11, 1963, made goods under the following headings subject to prior import licence:

| Tariff No. | Description |
|---|---|
| 715.11.08 | Shearing machines, known as guillotines |
| 715.11.09 | Bending and rolling machines |
| 715.11.21 | Centring machines |

**Fluorimetric Analysis**

'Introduction to Fluorimetry'—provides both theoretical and practical information on the uses of fluorimetric analysis and includes details of a large number of applications.

Copies: Electronic Instruments Ltd., Lower Mortlake Road, Richmond, Surrey. Price 35s.

**Economic Survey of Asia and Far East**

A recent United Nations publication is entitled 'Economic Survey of Asia and the Far East 1962'. Inquiries for copies: H.M. Stationery Office.

**Britain in Europe**

'Britain in Europe' put out in June the first issue of a new publication, 'Britain in Europe Quarterly Review'. Articles and a newsletter include items on GATT, EFTA, EEC and NATO, and a book section reviews publications on Common Market questions. Copies are obtainable on various subscription bases, each of which offers additional facilities. Inquiries to 'Britain in Europe', Europe House, 43 Parliament Street, S.W.1.

**SHIPPING & FORWARDING: COLLECTION SERVICES: AIR FREIGHT & GROUPAGE: PACKING: IMPORTS: TRAVEL: INSURANCE**

*When urgent services or information are required phone:*

Meadows

| | | | |
|---|---|---|---|
| London | MONarch 8030 | Hull | 36735 |
| London Airport | Colnbrook 2871 | Leith | 2621 |
| Liverpool | Maritime 2070 | Bristol | 293391 |
| Glasgow | CITy 3311 | Bradford | 28234 |
| Manchester | CENtral 8951 | Ipswich | 55051 |
| Manchester Airport | MERcury 2331 | Leicester | 29456 |
| Southampton | 25033 | Stoke-on-Trent | 47021 |
| Birmingham | Midland 7451 | Northampton | 32711 |
| Birmingham Airport | Sheldon 5217 | Nottingham | 53288 |
| Southend Airport | 544780 | Renfrew Airport | 3854 |

**THOMAS MEADOWS & COMPANY LIMITED.** 20-28 MILK STREET LONDON, E.C.2

AND AT OFFICES AS QUOTED ASSOCIATED COMPANIES AND CORRESPONDENTS THROUGHOUT THE WORLD

# EL SALVADOR

## Customs Tariff Changes

BY LEGISLATIVE DECREE No. 324 of June 11, 1963, the following changes have been made in the Salvadorean Customs Tariff:

| Tariff Classification | Description | Old Duties | | New Duties | |
|---|---|---|---|---|---|
| | | Per 100 Kg. | *Ad valorem* | Per 100 Kg. | *Ad valorem* |
| | | U.S. $ | Per cent. | U.S. $ | Per cent. |
| Group 112 | ALCOHOLIC BEVERAGES | | | | |
| 112-01-01-00 | Red, white (or yellow) wines up to 16° in containers of all kinds and capacities | 50·00 | 10 | 100·00 | 20 |
| 112-01-02-00 | 'Generoso' wines up to 20° grades in containers of all kinds and capacities | 70·00 | 10 | 100·00 | 20 |
| 112-01-03-00 | Champagne | 100·00 | 15 | 200·00 | 20 |
| 112-01-04-00 | Sparkling wines, n.e.s. | 100·00 | 15 | 150·00 | 20 |
| 112-01-05-00 | Other wines, including grape juice (unfermented), n.e.s. | 70·00 | 10 | 100·00 | 20 |
| 112-02-00-00 | Cider and fermented fruit juices (fruits juices, n.e.s.) | 50·00 | 10 | 150·00 | 20 |
| 112-04-03-01 | Sweet liquors and cordials in containers up to one litre (45° Gay Lussac) | 200·00 | 20 | 250·00 | 20 |
| 112-04-03-02 | Sweet liquors and cordials in containers of over one litre | 300·00 | 20 | 350·00 | 25 |
| 112-04-04-01 | Other distilled alcoholic beverages in containers up to one litre (45° Gay Lussac) | 200·00 | 20 | 250·00 | 20 |
| 112-04-04-02 | Other distilled alcoholic beverages in containers over one litre (45° Gay Lussac) | 300·00 | 20 | 350·00 | 25 |
| Group 122 | TOBACCO MANUFACTURES | | | | |
| 122-02-00 | Cigarettes | 600·00 | 10 | 600·00 | 30 |
| 122-03-00 | Manufactured tobacco, n.e.s. | 350·00 | 6 | 600·00 | 30 |
| Group 552 | COSMETICS AND TOILET PREPARATIONS | | | | |
| 552-01-01-00 | Perfumes | 150·00 | 15 | 250·00 | 40 |
| 552-01-02-00 | Lotions, colognes and toilet waters | 150·00 | 15 | 200·00 | 40 |
| 552-01-03-00 | Cosmetics | 150·00 | 15 | 200·00 | 40 |
| 552-01-04-00 | Toilet talcum powder | 75·00 | 15 | 200·00 | 40 |
| 552-01-05-00 | Hairdressing tonics, shampoo, dyes, etc. | 75·00 | 15 | 150·00 | 40 |
| 552-01-07-00 | All other toilet preparations, including shaving creams, depilatories, etc. | 75·00 | 15 | 150·00 | 50 |
| Group 721 | ELECTRIC MACHINERY AND APPLIANCES | | | | |
| 721-04-01-01 | Radiotelegraphy, telephony, radio diffusion and television transmission equipment | 2·00 | 4 | Free | 10 |
| 721-04-01-02 | Radio receiving sets up to U.S. $30·00 f.o.b. value per unit | 60·00 | 8 | 60·00 | 8 |
| 721-04-01-03 | Radios, including those combined with record players and recorders with a f.o.b. value of over U.S. $30·00 per unit | — | — | 150·00 | 40 |
| 721-04-01-04 | Television receiving sets with f.o.b. value up to U.S. $100·00 | 60·00 | 7 | 60·00 | 7 |
| 721-04-01-09 | Television receiving sets, combined or not with radios and record players, with f.o.b. value of over U.S. $100·00 | — | — | 150·00 | 40 |
| Group 732 | AUTOMOTIVE VEHICLES | | | | |
| 732-01-01-00 | Cross-country vehicles (motor vehicles of the 'jeep' type) | 7·50 | 6 | None | 11 |
| 732-01-02-01 | Passenger cars not otherwise specified (including station wagons, racing cars and three wheelers) with four-wheel traction, mounted on chassis for goods vehicles | None | 26 | None | 20 |
| 732-01-02-02 | Passenger cars not otherwise specified (including station wagons, racing cars and three-wheelers) with a value not exceeding U.S. $2,000 per unit | None | 26 | None | 40 |
| 732-01-02-03 | The same aforementioned with a value from U.S. $2,000 to U.S. $2,500 per unit | None | 26 | None | 50 |
| 732-01-02-04 | The same with a value from U.S. $2,500 to U.S. $3,000 per unit | None | 26 | None | 60 |
| 732-01-02-05 | The aforementioned, with a value from U.S. $3,000 to U.S. $3,500 per unit | None | 26 | None | 70 |
| 732-01-02-06 | The same with a value of from U.S. $3,500 to U.S. $4,000 per unit | None | 26 | None | 80 |
| 732-01-02-09 | With a value of over U.S. $4,000 | None | 26 | None | 100 |

NOTE 732-01

**(1) Self-propelled vehicles**

Self-propelled vehicles covered by this section include their complete equipment, lights, hoods, four wheels with tyres plus a spare, a set of shock-absorbers, a jack, an air pump, a set of tools and all other fixed accessories.

**(2) Non-standard or supplementary accessories**

Supplementary accessories are defined as additional implements not affecting the nature of the vehicle itself, that is, although they are generally used with the vehicles they do not constitute indispensable parts for their functioning. They do not include the abovementioned equipment under paragraph one.

**(3) Taxation**

To apply the *ad valorem* duty, the export list price will be taken as a basis, to which should be added the value of (non-standard) accessories, plus shipment costs to complete the c.i.f. price of the vehicle. This c.i.f. value will be used as a basis to calculate the *ad valorem* duty. The net export price will be that indicated by the manufacturers in their bulletins of price lists. The authorities will require the interested parties to present to the customs bureau the relevant bulletin issued by the manufacturing company endorsed 'ES CONFORME' by the Direction General of Customs. The value of the accessories not included under paragraph 1 above will be added to the price of the vehicle in order to calculate the c.i.f. value. The value of such accessories will be determined in the same manner as the value of the vehicle.

**(4) Freight and insurance**

When the value of freights and insurances for the calculation of the c.i.f. value of motor vehicles imported by the interested parties is not known, the Direction of Customs will add 10 per cent to the export price referred to in paragraph 3 above.

**(5) Reductions for depreciation**

For the payment of import duties (*ad valorem*) in respect to used vehicles, the original price will be reduced by the following:

| | |
|---|---|
| (a) From 180 days to 1 year in use | 10% |
| (b) From 1 year to 2 years | 20% |
| (c) From 2 years to 3 years | 40% |
| (d) From 3 years to 4 years | 50% |
| (e) Over 4 years in use | 60% |

The calculation of the above reductions will be made in accordance with paragraphs from 1 to 4.

**(6) Registration**

For the ease and exactness of registration the authorities will require importers to declare on the customs documents the following details: make, type and model; number of seats, doors and cylinders; engine and chassis numbers; distance between the axles, specification of extra accessories and whether the vehicle is new or used.

| Tariff Classification | Description | Old Duties | | New Duties | |
|---|---|---|---|---|---|
| | | Specific per 100 Kg. | *Ad valorem* | Specific per 100 Kg. | *Ad valorem* |
| | | U.S. $ | Per cent | U.S. $ | Per cent |
| 732-02-00-00 | Complete motorcycles, assembled or unassembled (including bicycles, tricycles and similar vehicles with engines) and sidecars, complete | 15·00 | 6 | 25·00 | 40 |
| 732-03-01-00 | Motor coaches and omnibuses, and other self-propelled passenger transport vehicles, excluding those coming under tariff numbers 732-01 and 732-02 | None | 4 | None | 10 |
| 732-03-02-00 | Lorries, vans, pick-ups and panels, tank vehicles, refrigerated vehicles and other self-propelled vehicles for transport of goods | 7·50 | 6 | None | 11 |
| 732-03-03-01 | Self-propelled vehicles for fire-engines, including ladders, pumps, hoses and other special accessories | 5·00 | 6 | None | 11 |
| 732-03-03-09 | Water sprinkling vehicles, garbage collectors, road-sweepers, mobile cranes, hearses and other similar self-propelled vehicles | 5·00 | 6 | None | 20 |

NOTE:

These sections comprise the complete vehicles, equipped with all lights, hoods, shod wheels necessary for its proper use, taking into account whether it is designed for single or twin sets of wheels, plus a tyre and its rim or a complete wheel with tyre as a spare, two bumpers, a jack, accessories and decorative parts which are standard equipment.

(*Continued on next page*)


## Potential Customers for U.K. Exports

BESIDES PROVIDING the *Export Service Bulletin* which, on a subscription basis, gives United Kingdom exporters news of specific overseas needs that come to the department's notice, the Board of Trade maintains lists of importers of various products in most countries which will be supplied on request. Application should be made to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4, or to the appropriate Regional Office of the Board.

## El Salvador (*Continued*)

| Tariff Classification | Description | Old Duties | | New Duties | |
|---|---|---|---|---|---|
| | | Specific per 100 Kg. | *Ad valorem* | Specific per 100 Kg. | *Ad valorem* |
| | | U.S. $ | Per cent | U.S. $ | Per cent |
| 732-04-00 | Chassis of the type of vehicle coming under Tariff No. 732-01, with engines mounted: | | | | |
| 732-04-00-01 | Those coming under subsection 732-01-01 | 7·50 | 6 | None | 11 |
| 732-04-00-02 | Those coming under subsection 732-01-02 | None | 26 | None | 40 |
| 732-05-00-00 | Chassis of the type of vehicles coming under Tariff No. 732-03, with engines mounted | 7·50 | 6 | None | 10 |
| 732-06-00 | Coachwork, chassis, frames and other spare parts and accessories, not otherwise specified, for self-propelled road vehicles: | | | | |
| 732-06-00-01 | Coachwork for vehicles coming under Tariff No. 732-03-01 | 7·50 | 6 | None | 10 |
| 732-06-00-02 | Complete coachwork for vehicles coming under Tariff No. 732-01-02 | 7·50 | 6 | None | 40 |
| 732-06-00-09 | Other spare parts and accessories | 15·00 | 6 | None | 10 |

NOTE ON 732-05-00 AND 732-06-00-01:

The importation of assembled and unassembled coachwork and chassis with or without engine will enjoy a 50 per cent discount of the specific and *ad valorem* duties when destined for the assembly of motorbuses. In such cases, the authorization must be obtained in advance from the Ministries of Finance and Economy for placing the order.

| Tariff Classification | Description | Old Duties | | New Duties | |
|---|---|---|---|---|---|
| | | Specific per 100 Kg. | *Ad valorem* | Specific per 100 Kg. | *Ad valorem* |
| | | U.S. $ | Per cent | U.S. $ | Per cent |
| Group 861 | SCIENTIFIC, MEDICINE, OPTIC, MEASURING AND CONTROL APPARATUS | | | | |
| 861-02 | Photographic and cinema apparatus and their accessories: | | | | |
| 861-02-01-00 | Photographic cameras | 100·00 | 10 | 200·00 | 40 |
| 861-02-02-01 | Cinematographic cameras | 100·00 | 10 | 200·00 | 40 |
| 861-02-03-00 | Tripods, range finders, photometers, filters, lenses and other accessories for photographic and cinematographic cameras | 100·00 | 10 | 200·00 | 40 |
| 861-02-04-00 | Photographic and cinematographic projectors of all kinds, including magic lanterns, sound amplifiers to be used with the projectors, shades and other accessories | 55·00 | 6 | 150·00 | 25 |
| 861-02-05-00 | Other accessories for photography and cinematography, not otherwise specified | 70·00 | 10 | 50·00 | 50 |
| Group 891 | MUSICAL INSTRUMENTS, PHONOGRAPHS, PHONOGRAPH RECORDS, SOUND RECORDERS, NOT OTHERWISE SPECIFIED | | | | |
| 891-01-01-00 | Phonographs and record players | 60·00 | 6 | 150·00 | 40 |
| Group 899 | MANUFACTURED GOODS NOT OTHERWISE SPECIFIED | | | | |
| 899-16 | Fountain pens, automatic pencils, penholders and pencilholders of all kinds of materials: | | | | |
| 899-16-01-01 | Made of precious metals or overlaid with precious metals | None | 30 | 100·00 | 40 |
| 899-16-01-09 | All others | 125·00 | 10 | 75·00 | 20 |
| 899-16-02 | Automatic pencils and ball-point pens of all kinds of materials: | | | | |
| 899-16-02-01 | Made of precious metals or overlaid with precious metals | None | 30 | 100·00 | 40 |
| 899-16-02-09 | All others | 125·00 | 10 | 75·00 | 20 |

## Visits Overseas by U.K. Businessmen

United Kingdom businessmen travelling overseas are urged, in their own interest, to give advance notice of Trade Commissioners and Foreign Service Officers if they propose to call on them, especially if it is intended to ask for information or other help which it may take time to prepare. It is often advisable to telephone for an appointment on arrival.

Export Services Branch and the Regional Offices of the Board of Trade, if approached, will pass information about pending business visits to Overseas Officers and provide letters of introduction.

# ARGENTINA

## 'Aforos' for Imports

ARGENTINE CUSTOMS ADMINISTRATION Resolutions establish the following index prices ('aforos') on which the surcharges and duties will be assessed. The 'aforo' system was explained in the *Board of Trade Journal* of November 10, 1961 (page 994).

| Tariff No. | Item | Value C. and F. U.S. Dollars | Appraisement Unit |
|---|---|---|---|
| | Resolution No. 419 | | |
| 2299 to 2304 | Miniature pocket lamps extra-small, pencil type for up to two ordinary elements, made of plastic material, wood pulp, papier mache, cardboard, base metals or combinations thereof. (Brussels Nomenclature XVI. 85.10) | 0·52 | Each |
| 2299 to 2304 | Prefocus or adjustable focus lamps, size of opening 45 to 69 mm. for up to three ordinary elements, made of plastic material, wood pulp, papier mache, cardboard, base metals or combinations thereof (Brussels Nomenclature XVI. 85.10) | 1·00 | Each |
| 2299 to 2304 | Prefocus or adjustable focus lamps, size of opening 70 to 95 mm. for up to five ordinary elements, made of plastic material, wood pulp, papier mache, cardboard, base metals or combinations thereof. (Brussels Nomenclature XVI. 85.10) | 1·50 | Each |
| Without number | Prefocus or adjustable focus lamps with igniter or magneto operated or with ventilator or vacuum connection or multi-colour or other fittings, for up to five ordinary elements made of plastic material, wood pulp, papier mache, cardboard, base metals or combinations thereof. (Brussels Nomenclature XVI. 85.10) | 1·20 | Each |
| 2299 to 2304 | Prefocus or adjustable focus lamps made of plastic material, wood pulp, papier mache, cardboard, base metals or combinations thereof, with more than one fitting. (Brussels Nomenclature XVI. 85.10) | 1·60 | Each |
| Without number | Lanterns, hanging or other types (for use with battery only) for bicycles, beacon, etc., made of plastic material, wood pulp, papier mache, hardboard, base metals or combinations thereof. (Brussels Nomenclature XVI. 85.10) | 1·80 | Each |
| Without number | Night light (for use with battery only), made of plastic material, wood pulp, papier mache, cardboard, base metals or combinations thereof. (Brussels Nomenclature XVI. 85.10) | 1·80 | Each |
| | Resolution No. 420 | | |
| 1533 | Glaziers' diamonds. (Brussels Nomenclature XV. 82.04) | 36·70 | Kg. net |
| 1533 | Glass cutters, small wheel type with replacement parts. (Brussels Nomenclature XV. 85.04) | 3·20 | Kg. net |
| | Resolution No. 421 | | |
| 2614 2617 2618 2626 2628 2630 2635 2637 2639 2641 2645 2647 2649 2651 2653 2655 2659 2661 2663 2665 2667 2673 2675 2677 2679 2681 2683 2685 2687 2697 2699 2701 2703 2705 2709 2711 2713 2715 2717 2719 2721 2723 2725 2727 2729 2731 2733 2735 2739 2741 2743 2745 and 2748 | Tableware and articles used for domestic or toilet purposes of porcelain or china painted or decorated in colours. (Brussels Nomenclature XIII. 69.11) | 1·35 | Kg. gross |
| 2689 2737 2746 2774 | Other ceramic articles. Porcelain or china painted or decorated in colours. (Brussels Nomenclature XIII. 69.14) | 1·35 | Kg. gross |
| 2624 2632 2657 2694 2695 2707 2750 2755 2756 2812 and 2829 | Statuettes, fancy articles for furnishing the household, for ornaments or for personal adornment, of white porcelain or china, without decoration. (Brussels Nomenclature XIII. 69.13) | 1·40 | Kg. gross |
| 2624 2632 2657 2794 2695 2707 2750 2755 2756 2812 and 2829 | Statuettes, fancy articles for furnishing the household, for ornaments or for personal adornment, of porcelain or china painted in colours or decorated with gold colour, silver, platinum or the like, and/or with bas reliefs. (Brussels Nomenclature XIII. 69.13) | 1·80 | Kg. gross |
| 2613 2615 2616 2625 2627 2629 2634 2636 2638 2640 2644 2646 2648 2650 2652 2654 2658 2660 2662 2664 2666 2672 2674 2676 | Tableware and articles used for domestic or toilet purposes of white faience, without decoration. (Brussels Nomenclature XIII. 69.12) | 0·75 | Kg. gross |

(*Continued on next page*)

**Argentina** (*Continued*)

| Tariff No. | Item | Value C. and F. U.S. Dollars | Appraisement Unit |
|---|---|---|---|
| 2678 2680 2682 2684 2686 2696 2698 2700 2702 2704 2708 2710 2712 2714 2716 2718 2720 2722 2724 2726 2728 2730 2732 2734 2738 2740 2742 2744 and 2747 | Tableware and articles used for domestic or toilet purposes of faience painted in colours or decorated with gold, silver, platinum or the like and/or with bas reliefs. (Brussels Nomenclature XIII. 69.12) | 0·90 | Kg. gross |
| 2688 2736 | Other ceramic articles. White faience without decoration. (Brussels Nomenclature XIII. 69.14) | 1·10 | Kg. gross |
| 2688 2736 | Other ceramic articles. White faience painted in colours or decorated with gold, silver, platinum or the like and/or with bas reliefs. (Brussels Nomenclature XIII. 69.14) | 1·40 | Kg. gross |
| 2861 | Containers for packing purposes of white faience, without decoration. (Brussels Nomenclature XIII. 69.09) | 1·10 | Kg. gross |
| 2861 | Containers for packing purposes of faience, painted in colours or decorated with gold, silver, platinum colour or the like and/or with bas reliefs. (Brussels Nomenclature XIII. 69.09) | 1·40 | Kg. gross |
| 2631 2656 2692 2693 2706 2749 2752 2753 2811 2828 and 2850 | Stauettes, fancy articles for furnishing the household, for ornaments or personal adornment, of white faience, without decoration. (Brussels Nomenclature XIII. 69.13) | 1·10 | Kg. gross |
| 2631 2656 2692 2693 2706 2749 2752 2753 2811 2828 2850 | Statuettes, fancy articles for furnishing the household, for ornaments or personal adornment, of faience, painted in colours or decorated with gold, silver or platinum colour or the like and/or with bas reliefs. (Brussels Nomenclature XIII. 69.13) | 1·40 | Kg. gross |

## ECUADOR

### Customs Tariff

BY A DECREE, published in the Ecuadorean *Registro Oficial* of April 2, 1963, the Customs Tariff has been amended as follows:

| Item No. | Description | Duty | |
|---|---|---|---|
| | | In Sucres | *Ad val.* |
| 308 | Prepared colours of all kinds: | | |
| | (b) Inking ribbons impregnated with ink or with a colouring matter, for typewriting, calculating or similar machines: | | |
| | (1) In reels, with ribbon up to 25 metres in length | 20.00 | +10% |
| | (2) In bobbins, with lengths of ribbon not less than 220 metres | 15·00 | +10% |
| 754 | Manufactures of sheet iron or sheet steel, n.e.s.i.: | | |
| | (g) Reels for inking ribbons for typewriters, calculating machines and the like | 6·00 | + 5% |
| | (h) Other (unworked, polished, enamelled, painted, tinned, zinc-coated, lead-coated, varnished, lacquered, etc.: | | |
| | (1) Baths, basins, glass-washers, washstands, sinks and other fixed apparatus for sanitary or hygeinic uses | 20·00 | +10% |
| | (2) Other | 6·00 | + 5% |
| 825 | Compressed air or compressed gas engines: | | |
| | (a) Wind engines | 0·50 | + 5% |

## CANADA

### 'Made in Canada' Ruling

THE FOLLOWING ruling has been made for Canadian Customs purposes:

*Of 'a class or kind not made in Canada':*

Cast Bronze Spring Eye Bushings for use in the manufacture of truck springs.

(Ruling effective June 24, 1963).

**Note:** This supersedes the ruling on Cast Bronze Spring Eye Bushings contained in Memorandum D51-19.

The above information is contained in Canadian Department of National Revenue Memorandum Series D51-19-1, dated June 24, 1963.

### St. Lawrence Seaway Tolls

THE 1959 MEMORANDUM of Agreement between the St. Lawrence Seaway Authority and the Saint Lawrence Seaway Development Corporation of the United States respecting the St. Lawrence Seaway Tariff of Tolls provides that after five complete seasons of navigation have elapsed, and not later than July 1, 1964, a report shall be made to their respective governments 'as to the sufficiency of the authorized tolls to meet the statutory requirements'.

A detailed analysis of the five seasons of navigation is required for the preparation of such a report, as well as an examination of various economic factors affecting the tolls structure, such as traffic growth, the competitive position of the different transportation modes and its impact on the various industries related to the Seaway.

For the purpose of assisting the Seaway entities in the course of the present review, all interested parties are invited to submit written statements dealing with the Tariff of tolls, including the various charges such as on gross registered tonnage, bulk cargo, general cargo, ballast and domestic package freight. The statements should be prepared in two copies and forwarded to the address below not later than Tuesday, September 3, 1963.

Following the review of these statements and the study of the five seasons of navigation, public hearings will be held for the submission of formal briefs and oral presentations.

The Tariff of Tolls, the annual statistical reports and the Annual Reports of the Authority for each year of operation may be obtained by interested parties by writing to the address below.

P. E. R. Malcolm, Secretary and Director of Administration, The St. Lawrence Seaway Authority, 396 Cooper Street, Ottawa 4, Canada.

## UNITED STATES

### Suspension of Import Duty on Corkboard Insulation

PUBLIC LAW 88-32, approved by the President of the United States on May 29, 1963, suspended for three years the duty imposed under paragraph 1511 of the Tariff Act of 1930 on 'cork insulation wholly or in chief value of cork, cork waste, or granulated or ground cork, in blocks, slabs, boards, or planks.'

The suspension applies to corkboard insulation entered or withdrawn from warehouse, for consumption, after May 29, and also to insulation covered by entries, the liquidation of which had not on that date become final as a result of a protest against a collector's decision filed under Section 514 of the Tariff Act.

Inquiries about this notice should be addressed to Export Services Branch (Tariff Section), Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 457).

## IRISH REPUBLIC

### Review of Customs Duties on Some Domestic Pottery

THE INDUSTRIAL DEVELOPMENT Authority of the Irish Republic have completed their investigation of the Customs duties on certain domestic pottery, glazed or vitrified (see *Board of Trade Journal* of March 10, 1961, page 606). They have recommended that the present rates of duty should be retained.

## EUROPEAN ECONOMIC COMMUNITY

### Tariff Changes

ON JULY 1 the member States of the European Economic Community made their second move in approximating their external tariffs (affecting imports of industrial goods from outside the Community) to the levels of the Common External Tariff (see *Board of Trade Journal*, June 21, 1963, page 1423).

At the same time they reduced their internal tariffs by 10 per cent, making on industrial goods a total reduction of 60 per cent since the Community was established.

# FRANCE

## Liberalization of Imports

THE FRENCH *Journal Officiel* of June 21, 1963, published the following amendment to the list of goods for which a visa from the appropriate Service Technique is required (see *Board of Trade Journal* of April 21, 1961, page 956; and July 6, 1962, page 36).

| | | |
|---|---|---|
| Under: B | | Ministere de l'Industrie. Direction des industries diverses et des textiles. |
| Add: | 66.01 | Umbrellas and sunshades (including walking-stick umbrellas, umbrella tents and garden and similar umbrellas). |

The French text of this notice may be seen at the Export Services Branch, Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4.

# AUSTRIA

## Further Liberalization of Trade

THE AUSTRIAN Ministry of Trade has published the complete list of goods freed from quantitative import restrictions on July 1, 1963.

The 104 tariff positions now liberalized cover a wide range of goods, including canned food and vegetables, enamelled ware, textiles, women's under-garments, stockings, some electrical and other machinery and appliances, some clocks, and firearms.

An official English version of this list of liberalized goods, showing those for which a certificate of origin is required, is held in Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 459).

# ITALY

## Changes in Turnover Tax (IGE) on Precious Metals

THE ITALIAN rates of Turnover Tax (IGE) have been reduced from 8·3 per cent to 4 per cent on manufactured articles of gold, silver and platinum, as well as on finished articles of gold and platinum containing precious stones. These reductions, which apply to imports as well as to domestically produced goods, do not include articles of silver containing precious stones, nor precious stones themselves, which continue to pay tax at the previous rate of 8·3 per cent.

## Customs Tariff Changes

CERTAIN textual amendments to the Italian Tariff have been notified which slightly alter the classification of items falling under Tariff Headings Nos. 2906, 2914, 2915, 2923, 2930, 2935 and 3901. Rates of duty, however, remain unchanged.

The duty on imports of sponge-iron and steel (Tariff heading 7305B) has been suspended for imports from all sources.

Items falling under 3301 A II b (essential oils) are now exempt from duty from all sources.

The duty on 38.19 Q IV k (mixtures of diphenyl oxide) from non EEC countries has been increased to 14·4 per cent.

Inquiries concerning the above Notices should be made to Export Services Branch (Tariff Section), Board of Trade, Room E.39, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 450).

# BENELUX

## Amendments to Customs Import Tariff

A BELGIAN Royal Decree of June 19, 1963 (*Moniteur Belge* No. 127 of June 26), provides for changes in rates of duty resulting from the second move towards the alignment of the Benelux tariff with the Common Market External Tariff and for reductions in the Benelux Customs Tariff on imports from other EEC countries, in accordance with the conditions of the European Economic Community, with effect from July 1, 1963. (see *Board of Trade Journal* of April 19, page 909 and June 26, pages 1423-1424, for information on Tariffs in the European Economic Community).

The text of the above-mentioned Decree (in French) may be seen at Export Services Branch (Tariff Section), Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 479).

# THE NETHERLANDS

## Import Duty Tariff Quotas

A NETHERLANDS Ministerial Order No. D3/4808 of June 17, 1963 (*Nederlandse Staatscourant* No. 114 of June 17), contains an addition and an amendment (reproduced below) to the list of goods to be admitted free or at a reduced rate of import duty up to an annual quota specified against each item when imported from Non-EEC countries. Goods imported under the terms of this Order may **NOT** be re-exported from The Netherlands before they have undergone some form of further manufacture or treatment.

Cleaning, sifting, washing, dyeing, bottling, packing in bags, affixing labels, etc., will not be regarded as having been further manufactured or treated.

**The Order Came into Force from June 20.**

**Addition**

| Tariff No. | Description of Goods | Annual Quota (Quantity: Metric tons) | | Duty Free or Reduced duty | |
|---|---|---|---|---|---|
| | | Old (Prior to June 20, 1963) | New (From June 20, 1963) | January 1, to June 30, 1963 inclusive | July 1, to December 31, 1963 inclusive |
| 08.11 C II | Citrons . . . | — | 250 | Per cent. Free | Per cent. Free |

**Amendment**

| Tariff No. | Description of Goods | Annual Quota (Quantity: Metric tons) | | Duty Free or Reduced duty | |
|---|---|---|---|---|---|
| | | Old (Prior to June 20, 1963) | New (From June 20, 1963) | January 1, to June 30, 1963 inclusive | July 1, to December 31, 1963 inclusive |
| 38.08 A | Colophony, including resinous wax . | 2,455* | 18,400 | Per cent. Free | Per cent. 0·75 |

*Quota for the first quarter of 1963. (This was notified in the *Board of Trade Journal* of February 1, 1963, page 284).

A previous notice on The Netherlands Import Duty Tariff quotas was published in the *Board of Trade Journal* of May 31, 1963, page 1272.

# PORTUGAL

## Restriction on Import of Animal Products

IT HAS BEEN announced in Lisbon (in the *Diario do Governo* of May 31, 1963) that the importation of the following descriptions of animal products requires the prior approval of the Directorate-General of Cattle-Breeding Services, irrespective of value or means of transportation.

The classes of animal products concerned are:

(1) Live animals of whatever species (except circus animals, or those for exhibition, competitions, etc., whose import may be made under the temporary importation régime provided for in the customs regulations);
(2) Eggs for incubation;
(3) Fresh meat (carcases or parts of carcases of the various animal species, fresh or merely frozen);
(4) Dried meats, smoked, baled, salted or in brine;
(5) Fats and bacon;
(6) Casings, fresh, salted, or in brine;
(7) Fresh hides and skins of mammals (skins of mammals, wild or domestic, fresh or only dried);
(8) Wools, hairs, horse-hair, bristles, natural (that is, not treated);
(9) Raw feathers;
(10) Bones of mammals, horns, claws and skulls, untreated;
(11) Trophies of the chase (anatomical pieces, not treated);
(12) Animal wax, raw.

The full text, in Portuguese, of this Notice is available in the Board of Trade, Export Services Branch, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 460).

# PENSION PLANNING IN BELGIUM

•

**if**

you are in charge of a Belgian subsidiary of a British (American) Company;

you are faced with staff problems;

you are asked to draw up for your Belgian personnel a sound pension and life assurance plan on the lines of your own and original British (American) plan;

you get into difficulties with Social Security Acts, with local rules and conditions of employment, with income tax or any other aspects of the problem;

– to sum up – you come to the conclusion that it is rather perplexing to put your British (American) problem in Belgian terms;

**then**

*call for Pension Planning specialists*

*call for*

**LA ROYALE BELGE**

**S.A.d'Assurances**

**Group Pension and Life Assurance Dept.,**

**74, rue Royale,**

**BRUXELLES 1**

**Tel: 11.90.90**



People who know... say

# RUAKAKA

And that's because this word means 'nesting place of the Kakas, (a species of parakeet). Hence, a hole in a tree trunk – and the name of a place in New Zealand noted for farming. You didn't know? There's really no reason why you should, for it's a Maori word. And we know that (and can tell you a lot more than that) because we know a great deal about New Zealand – because we are the National Bank of New Zealand. As such, we provide a comprehensive banking service through a network of 165 branches and agencies in the North and South Islands. In doing this we have acquired a great deal of useful information on many topics, commercial and otherwise, which we gladly provide to anybody who may be interested in doing business with our country. So when you want to know more about New Zealand, ask us—

*The National Bank*

OF NEW ZEALAND LIMITED

Established 1872

**HEAD OFFICE: 8 MOORGATE, LONDON, EC2. Telephone: MONARCH 8311**

*More than 165 branches and agencies throughout New Zealand*

# CITY
## OF
# EAST LONDON
## CAPE PROVINCE

## REPUBLIC OF SOUTH AFRICA

Offers splendid opportunities for Industrial Development. Situated at the mouth of the Buffalo River, the City boasts a fine harbour with facilities for handling passenger traffic and cargo freight of all dimensions. Adequate storage sheds including refrigeration facilities together with oil tanker berth and Graving Dock, are provided.

Fully serviced industrial land, including rail siding facilities is available in Gately West, Woodbrook and Wilsonia Industrial Township for immediate expansion.

East London offers terrific potential to the prospective industrialist by virtue of it being the closest port to the rich and rapidly expanding Orange Free State Goldfields and its proximity to the Native Territories of the Transkei and the Ciskei with their huge reserves of labour and their comparatively undeveloped markets.

The City, and its immediate hinterland, have been selected to spearhead the implementation of Government policy to encourage the industrial development of areas bordering on Bantu Homelands. In addition the mammoth Orange River Water Conservation Scheme will have a direct bearing on the economic future of East London.

The prospective industrialist is invited to share in the tremendous expansion, confidently expected in the near future.

*Please address all enquiries to:*

**THE TOWN CLERK, P.O. BOX 134, EAST LONDON, SOUTH AFRICA**

# MOROCCO

## Import Quotas for 1963

THE MOROCCAN *Bulletin Officiel* of May 31, 1963, published the undernoted details of additional quotas which have been opened for the current year. Certain quotas are reserved for the Casablanca Fair, and a proportion (approximately 10 per cent in each case) of certain others is reserved for importation into Tangier.

Requests for allocations should be made by June 30, 1963.

| Tariff Nos. | Description | Quota |
|---|---|---|
| 34-01-11 | Toilet or scented soaps in tablet form | 127 tons |
| 40-11-11/12/13, and 40-11-15/16/17 | Inner tubes of a weight more than 0·500 kilogrammes, of dimensions as set out in footnote A | 4,000 units (1) (2) |
| 40-11-22/23/24 | Tyres, other than for airplanes, new, weighing more than 2 kilogrammes, of dimensions as set out in footnote B | 2,000 units (1) (2) |
| | Twine, cordage, ropes not plaited, of sisal or abaca: | |
| 59-04-05 and 06 | Stranded | 228 tons |
| 59-04-14 to 16 | Straight or plaited, polished or not | 59 tons |
| 59-13 | Elastic fabrics and trimmings (other than knitted or crocheted goods) consisting of textile materials combined | 17 tons |
| | Household goods, sanitaryware, domestic-ware, and their parts, in sheet iron or non-stainless steel: | |
| 73-38-12 | Galvanized | 76 tons |
| 73-38-15 and 17 | Enamelled (plates and other articles) | 42 tons |
| Ex 76-15-22 | Aluminium householdware, other than cast, made with sheets of a thickness less than 15/10 millimetres | 42 tons |
| Ex 84-15-01 | Refrigerators weighing less than 500 kilogrammes known as household refrigerators, with a capacity of 125 litres inclusive to 250 litres exclusive | 1,700 units |
| | Plumbing accessories, not automatic, in alloyed copper, bronze or brass (excluding rough forged): | |
| Ex 84-61-43 | Sanitary plumbing equipment (for wash-basins, bidets, showers, baths, sinks) | 25,000 tons |
| Ex 84-61-44 | Stopcocks, watercocks, with interior screw of which the opening is less than or equal to 20 millimetres | |
| | Insulated electric wire and cable not fitted with connectors: | |
| Ex 85-23-02 | With metallic sheaths or armouring, insulated with natural or artificial rubber, with balata or gutta percha, whether or not with the addition of matters other than plastics | 255,000 dirhams |
| Ex 85-23-11 | Without metallic sheaths or armouring, insulated with plastics material, whether or not with the addition of other matters | |
| Ex 85-23-12 | Without metallic sheaths or armouring, insulated with natural or artificial rubber, or balata or gutta percha, whether or not with the addition of matters other than plastics | |
| 87-02-11 | Private cars (tourist, taxis, sports), with internal combustion engines of a cylinder capacity inferior to 3,000 c.c. | 1,035 units (1) (2) (3) |

**Notes:**

(1) These quotas will be allocated on a national basis, i.e. no reservations will be made in respect of importers in Tangier.

(2) Importers interested in these quotas should furnish, over and above the usual application, an agency authorization, or authorization from the manufacturer or factory, or a *pro-forma* invoice signed by the latter.

(3) An allocation of 1,350 cars has already been made as an advance from the 1963 quota.

*Footnote A;* Dimensions of inner tubes referred to: 560- 13 – 1,000 units
560- 15 – 1,000 ,,
135-380 – 1,000 ,,
165-380 – 1,000 ,,

*Footnote B;* Dimensions of tyres referred to: 650- 20 – 500 units
825 –20 – 500 ,,
900- 20 – 1,000 ,,

**Imports of some goods to be subject to special conditions:**

Finished safety razor blades (tariff number 82-11-24): Importation of these is subject to the application of a minimum price c.i.f. (or floor-price) of 0.025 dirhams.

Dry electric batteries of more than 10 volts (tariff number 85-03-13): In support of applications for import licences there should be submitted, in accordance with current regulations, the original invoices, endorsed by the service dealing with turnover taxes, which prove the previous acquisition of a quantity of dry batteries of more than 10 volts at least equal to twice the quantity for which an import licence is sought.

The French text of this announcement may be seen at Export Services Branch, Board of Trade, Room E38, Hillgate House, 35 Old Bailey, London, E.C.4.

# TUNISIA

## Prohibition of Import of Sulphur

THE TUNISIAN *Journal Officiel* of May 24 to 28, 1963, published a decree adding to the list of prohibited imports the undernoted commodities:

| Tariff No. | Description |
|---|---|
| Ex 25-03 | Sulphur of all kinds (but excluding colloidal sulphur and crude sulphurs, loose in micronized form or refined in drums). |

The French text of this notice may be seen at Export Services Branch, Board of Trade, Room E38, Hillgate House, 35, Old Bailey, London, E.C.4.

# PORTUGUESE WEST AFRICA (ANGOLA)

## New Defence Tax

DETAILS of a special Defence Tax imposed in Angola on all businesses operating in that province for more than five years were published in the *Board of Trade Journal* of July 13, 1962. It has now been reported by H.M. Consulate-General in Luanda that this tax has been abolished and replaced by a new tax bearing the same name.

This new tax is chargeable on the profits of all businesses operating in Angola for more than five years and making an annual profit of more than 1,000 contos, and will be at a flat rate of 10 per cent. Businesses exempt from other forms of taxation (other than those exempted by special contract) are still liable to this new tax.

A note on direct taxation in Angola has been prepared by H.M. Consulate-General in Luanda and is available in Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, Whitehall, London, S.W.1. (Tel. Trafalgar 8855, Ext. 3082).

THE BRITISH BANK
OF THE MIDDLE EAST
*Incorporated by Royal Charter 1889*

HEAD OFFICE: 7 KING WILLIAM STREET, E.C.4
Mansion House 2643 (6 lines)

CAPITAL AND PUBLISHED RESERVES £5,437,000
*A member of the Hongkong Bank Group*

*CHAIRMAN:* Sir Dallas Bernard, Bart.
*DEPUTY CHAIRMAN:* G. C. R. Eley, C.B.E.
*GENERAL MANAGER:* C. F. Warr, O.B.E.

BRANCHES
ADEN · INDIA · IRAQ · JORDAN · LEBANON · LIBYA · MOROCCO
SAUDI ARABIA · TUNISIA · ABU DHABI · BAHRAIN · DUBAI
KUWAIT · MUSCAT · QATAR · SHARJAH

*ASSOCIATED BANK IN IRAN—*
THE BANK OF IRAN AND THE MIDDLE EAST
Capital Rials 250,000,000 (£1,200,000)

## CONGO REPUBLIC (LEOPOLDVILLE)

### Documentation of Exports to the Congo Republic

THE ATTENTION of British exporters is drawn to Circular No. 130, issued by the *Conseil Monétaire de la République du Congo Institut d'Emission* on May 31, 1963, to all Congolese banks and importers concerning the documentation of exports to the Congo Republic.

With effect from June 1, the documentation of all exports must include a certificate of quantity and quality issued by a branch or correspondent of the *Société Générale de Surveillance of Geneva*, with the following exceptions:

(a) A certificate of quantity only is required for products included in Chapters 28 to 40 of the customs tariff (chemicals, pharmaceuticals, fertilizers, etc.).

(b) No certificate of quantity or quality is required in respect of salt, flowers, spices, books, magazines, works of art, petrols, fuel, gas, oil and all consignments valued at less than 20,000 francs.

The circular states that no payment will be made by the importers' banks unless this certificate is produced in all appropriate cases. The certificate issuing authority is entitled to refuse to issue a certificate when the country of origin does not correspond with the country of origin shown on the import licence.

The full text of the above-mentioned circular may be seen (in French) at Export Services Branch (Tariff Section), Board of Trade, Room E.38, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 479).

## REPUBLIC OF GUINEA

### Specialist Trading Organizations

ON OCTOBER 12 last a notice was published about new State trading organizations in the Republic of Guinea, amongst which were **Electra** (dealing with importation and distribution of electrical fittings, lamps, bulbs, plugs, electric irons, torches, batteries, etc.), and also **Selection** (dealing with importation and distribution of watches, clocks, jewellery, musical instruments, photographic apparatus, etc.).

A decree of May 31, 1963, has now abolished these organizations. The functions of **Electra** have been transferred to the State trading organization **Ematec**, and those of **Selection** have been transferred to the State trading organization **Diverma**.

Particulars of both of these organizations were given in the *Board of Trade Journal* notice of December 22, 1961 (page 1273).

---

**The Scandinavian Market**

In order to help those who concern themselves with inter-Scandinavian problems, Ervaco, a Swedish advertising agency at 90 Sveagar., Stockholm, Va., is issuing *Some Notes on the Scandinavian Market*. This is a booklet which presents comparable facts and figures showing how each of the four Scandinavian countries resemble one another in certain respects and how they differ in others.

## REPUBLIC OF SOUTH AFRICA

### Customs Tariff Applications

CUSTOMS TARIFF Application List No. 340 published as Government Notice No. 341 in the Republic of South Africa *Government Gazette* of June 21, states that the Board of Trade and Industries has received the following applications affecting the Republic's Customs Tariff:

For an increase in duty on:

1. Couplings for use with copper tubes of sizes exceeding one inch up to and including two inches inside diameter from 5 per cent *ad valorem* (Free: Britain and Canada) to 15 per cent *ad valorem* (10 per cent *ad valorem*: Britain and Canada).
2. Refrigeration evaporative condensers and cooling towers from duty-free to 20 per cent *ad valorem*.

Where British trade organizations are thought to be interested in the above applications they are being informed, and it is suggested that any British firm wishing to make representations to the South African Board of Trade and Industries and belonging to a trade organization should get in touch with that body in the first instance. Firms proposing to make independent representations to the South African authorities and desiring further information relating to the above, should address their inquiries to the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1, quoting reference (1) CRE 7692/63; (2) CRE 7693/63.

## GHANA

### Imports of Children's Books

THE ITEM which appeared under this heading in last week's *Board of Trade Journal* on page 1481 should be corrected to read as follows:

> The Ghana Controller of Imports and Exports, by Notice to Importers No. 218, has amended Open General Import Licence No. 1 (c), published under Notice to Importers No. 207 (*Board of Trade Journal*, January 25, 1963, page 240) to read:
>
> 'Exercise Books, Registers, Diaries, Calendars and Children's Books.'

The effect of this Notice is that Children's Books may now be imported into Ghana under open general licence.

## CEYLON

### Imports of Raw Drugs

IMPORT CONTROL NOTICE No. 31/63, issued by the Ceylon Controller of Imports and Exports on June 7, 1963, listed the names of raw drugs of the vegetable, mineral, animal and unani groups, which may now be imported without an individual import licence; however, they remain subject to any other regulations governing the import of drugs.

The list of drugs may be seen at Export Services' Branch (Tariff Section), Board of Trade, Room E.54, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 468).

ROBERT HOUGH
PROPRIETORS LIMEHOUSE PAPERBOARD MILLS LTD.
WASTE PAPERS • ALL TEXTILE WASTES • RAGS
ROPES • JUTE • FLAX • HEMP • SISAL • MANILA
ALL TYPES OF COTTON WASTE
VICTORIA HOUSE, NARROW STREET, LONDON, E.14. Phone: EAST 5632/5.
Telex No. 21372. Cables: PAPERSTOCK, LDN, E.14.
TEMPLE MILL, MARLOW, BUCKS. Phone: MARLOW 4488.
Manufacturers & Processors - Importers & Exporters
ROBERT HOUGH RH SINCE 18

# PAKISTAN

## Pakistan Budget

THE PAKISTAN BUDGET was presented on June 8. In introducing this Budget the Minister said that this was a critical time for Pakistan and that she now had to plan for a steeper rate of development. There is to be a fairly large increase in expenditure, mainly on defence and development.

The main new impositions envisaged in this Budget are:

(1) Three new direct taxes, a wealth tax of 1 per cent on assets exceeding Rs 4 lakhs, and 1½ per cent on assets exceeding Rs 10 lakhs; a gift tax rising from 5 per cent to 30 per cent; and a capital gains tax of 20 per cent on companies and registered partnerships.

(2) There are to be restrictions on the deductions from taxable profits in respect of perquisite benefits for directors of firms and a complete withdrawal of initial and additional depreciation allowances on motor cars, not plying for hire, and of depreciation allowances on cars in excess of Rs 40,000. The development allowance of 20 per cent on plant and machinery (which was in addition to the depreciation allowance) is to be discontinued. There are also to be additional charges on the late payment of tax.

(3) The Excise tax on cigarettes, cotton fabrics, diesel oil, sugar and some consumer items, is to be increased. There are also to be some revisions in import duties; this includes a doubling of the duty on man-made fibres to 100 per cent. The general rate of sales tax is to be raised from 12½ per cent to 15 per cent.

The main concessions under this Budget are as follows:

(1) The earned income allowance is to be raised from 20 per cent to 25 per cent on salaries up to Rs 20,000. The exemption limit on unearned income is to be raised from Rs 1,000 to Rs 2,000 and the education allowances are to be raised by 50 per cent.

(2) There are to be investment allowances for life insurance policies where these are taken out in Pakistan after June 8, 1963, and where they are payable in Pakistan;

(3) The scope for investment allowances is to be broadened to include Government-sponsored finance corporations and transport companies;

(4) Family companies are to pay tax at a rate 5 per cent higher than that paid by public companies. Small companies, however, are to get a 5 per cent tax rebate;

(5) There are tax rebates of 15 per cent on incorporated export houses and 10 per cent on others. At the same time manufacturers are to get rebate ranging from 10 per cent to 20 per cent according to the percentage of their production which is exported;

(6) The export duty on tea is abolished.

Any inquiries about this notice should be addressed to Commercial Relations and Exports Department, Room 4110, Board of Trade, Horse Guards Avenue, S.W.1. Tel. Trafalgar 8855, Ext. 2785.

---

# CAMBODIA

## Tax Changes

H.M. EMBASSY in Phnom Penh reports that changes in legislation authorizing an increase in taxation in Cambodia have now been promulgated by Kram No. 129-CE of May 17, 1963. The new taxes came into effect on May 21, 1963, and can be summarized as follows:

A. **Turnover Tax**

(i) **Sales tax.** Increases have been imposed on the following imported goods:

(a) on wines, spirits and all other alcoholic drinks, from 70 per cent (as previously) to 100 per cent;

(b) on perfumery and beauty preparations, from 50 per cent (as previously) to 100 per cent; and

(c) on fruit and all preserved foodstuffs excepting concentrated or powdered milk from 12 per cent (as previously) to 50 per cent.

The remaining sales tax rates listed in the Kram for local and imported products remain unchanged at 12 per cent.

(ii) **Supply of Services.** 3 per cent for supply of services and commission paid.

B. **Customs and Excise Duties**

(a) Licence fees for handling tobacco, alcohol, beer and ferrocerium have been doubled;

(b) Consumption and legalization taxes on beer have been raised from Riels 150 to 500 and from Riels 50 to 150, respectively, per hundred litres.

(c) Circulation tax on tobacco and cigarettes, from 40 per cent to 50 per cent on the retail selling price.

(d) Customs duties. New minimum rates of duty are established for the following items:

| Tariff Number | Product | Former Minimum Tariff | New Minimum Tariff |
|---|---|---|---|
| | | Per cent. | Per cent. |
| 16.01<br>16.02*<br>16.03<br>16.04<br>16.05<br>20.01<br>20.02*<br>20.03<br>20.04<br>20.05*<br>20.06<br>20.07 | Meat and preserved meat . . | Between 30 and 90 | 100 |
| 20.04<br>20.05*<br>20.06<br>20.07 | Fruit and preserved fruit . . | Between 30 and 70 | 100 |
| 84.15* | Refrigerators . . . . | 30 | 60 |
| 85.15* | Radio transmitters and receivers . | Between 20 and 30 | 60 |

Note: It is understood that goods classified under the headings marked with an asterisk will continue to be admitted at the lower GATT rates to which the Cambodian Government is committed under that agreement as follows:

| | | |
|---|---|---|
| 16.02 | Preserves of meat . . . . . | 24% |
| 20.02 | Preserves of vegetables . . . . . | 24% |
| 20.05 | Jams and marmlades . . . . . | 19% |
| 84.15 | Refrigeration equipment . . . . . | 21% |
| 85.15 | Radio transmitters and receivers . . . | 21% |

All inquiries regarding this notice should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 479, 480 and 481).

# INDONESIA

## New System of Import and Foreign Exchange Control

BRIEF DETAILS of the new import and foreign exchange control system which the Indonesian Government introduced on May 27 were published in last week's issue of the *Board of Trade Journal*, page 1483. A fuller summary of the new regulations is now given below:

**Imports**

Imports are controlled by import licences and exchange allocations but only established importers recognised by the Foreign Trade Department are allowed to import.

Imports are divided into three categories, I, II and III, according to essentiality. To obtain foreign exchange for payment of imports in all these three categories, importers must pay a 'State Trading Proceeds' levy (HPN) of 270 Rupiahs (Rp.) per United States dollar in value, in addition to the official rate of exchange of Rp. 45 to the dollar (126 Rupiahs=£1). An additional HPN levy of Rp. 225 per United States dollar is payable on Category II goods and Rp. 495 per dollar on Category III.

Customs duties are as follows:

(*Continued on next page*)

## MISCELLANEOUS ADVERTISEMENTS

*5/- per line, minimum 25/- payable in advance*

*Orders for advertisements in this section should be addressed to H.M. Stationery Office, Room D.84, Atlantic House, Holborn Viaduct, London, E.C.1.*

**FOR SALE.** Two Steel Framed T2 Buildings 240 by 120 ft. complete with Galvanized Sheeting. George Cohen Machinery Ltd., Wood Lane, Shepherds Bush, London, W.12.

**OYEZ, OYEZ!** The translation of sales and technical literature in all languages is *our* business. TRANSLAGENCY LTD., 4 Norland Square, London, W.11. Tel.: Park 3333.

**U-NEED-A HOTEL** wherever you go. 'Know-how' means you ought to know. – HOTEL BOOKINGS (ABROAD), 3 Alkerden Road, London, W.4. (Tel. Chiswick 9052.) Just ask for F. Preston.

**NISSEN AND ROMNEY TYPE BUILDINGS.** Large stocks of new and reconditioned buildings, packed for Export. Enquiries to: Naylors (Bilston) Ltd., Wolverhampton Street, Bilston, Staffs. Tel.: Bilston 41689-42448.

**ATLAS TRANSLATIONS LTD.**, specialize in technical translations in all Languages, Tenders, Contracts, Specifications, Advertising Material, Catalogues, etc. Same Day Service for Commercial Correspondence, 31 Villiers Street, Strand, W.C.2. Tel.: Trafalgar 5213.

**GOVERNMENT SURPLUS.** Quantity of Bleaching Powder Chloride of Lime 34% content, packed in Galvanized Mild Steel Drums. 112 lb. net each. Box No. M.9604, Room D.84, *Board of Trade Journal*, Atlantic House, Holborn Viaduct, London, E.C.1.

**REDUNDANT PLANT** purchased, from a small electric motor to machine tools or a complete factory or works. Specialists in works dismantling. Prompt inspection and offers. C. M. Hartshorne & Co. Ltd., Meltham, Huddersfield. Phone: Meltham 537.

**TYRES FOR EXPORT.** Large quantities of tyres fit for repair and for remould always available. Can be inspected on site or made up to your requirements by expert examiners. Quantities of runners and regrooved tyres and new remoulds in all sizes available. Large quantities of scrap tyres always available. J. Rose (Tyres) Ltd., 6 Bradman Road (off Hammond Road), Kirkby Industrial Estate, Nr. Liverpool. Tel.: Simonswood 2157 (6 lines).

**TECHNICAL, COMMERCIAL TRANSLATIONS.** German, French, Italian, Russian efficiently executed. Catalogues, brochures, specifications etc; all dealt with speedily. Monarch Translation Bureau, 120, Monarch Court, Lyttelton Road, London, N.2. SPE 7165.


### Indonesia (*Continued*)

Category I – Nil This category includes:

| Tariff Classification Chapter | Item No. | Description of Goods |
|---|---|---|
| 10 | 40 | *Rice, also polished, but not cooked or parboiled. |
| 28 | 166 I<br>167 I<br>168 II | Medicines included in this group, as decided by the Minister of Health. |
| 30 | 181 I | *Coal-tar dyes (alizarine and alizarine dyes, aniline dyes, synthetic indigo, etc.) |
| 35 | 209 I | *Fertilizers, packed. |
| 35 | 209 II | *Fertilizers, others. |
| 44 | 308 I | *Newsprint, not coloured. |
| 45 | 334 II b | Study books for scholars and students as decided by the Ministers of Higher Education and Sciences and of Basic Education and Culture. |
| 46 | 343 I | *Artificial silk shoddy and staple fibre of all kinds. |
| 46 | 344 II a | *Weaving yarn of rayon, also if mixed with other fibres, other than real silk and wool. |
| 48 | 353 I | *Cotton, raw, cleaned, carded, combed, or bleached, as well as cotton waste. |
| 48 | 353 II | *Cotton, others. |
| 48 | 355 I | *Cotton weaving yarns, also in cops, cones, spools of similar make-up, or whether or not in coated ('gepapte') or glued warps. |
| 48 | 356 II a | *Blue cambrics. |

*Commodities which can only be imported by state enterprises.

Category II – 50% Comprises a large number of semi-essential goods.

Category III – 100% All goods not included in Categories I and II.

Duties are levied on the c. and f. value of the goods excluding landing charges plus the HPN levy and plus the additional HPN levy for Categories II and III goods. Thus, the total payable by the importer, in local currency for each United States dollar's worth of imports, is as follows:

| | Official Exchange | HPN Levy | Additional HPN Levy | Customs Duty | Total |
|---|---|---|---|---|---|
| | (A) | (B) | (C) Rupiahs | (D) | (E) |
| Category I | 45 | 270 | — | — | 315 |
| Category II | 45 | 270 | 225 | 270 (50% of A + B + C) | 810 |
| Category II | 45 | 270 | 495 | 810 (100% of A + B + C) | 1,620 |

### Exports

The 10 per cent export tax and the Siva system have now been abolished.

Exporters are now allowed to retain 5 per cent of the f.o.b. value of their export proceeds in foreign currency which they may utilize freely. For the remaining 95 per cent of the f.o.b. value of the export proceeds the exporter will receive in addition to the official counter value of Rp. 45 to every United States dollar an incentive to the amount of Rp. 270 for every United States dollar. In this way the exporter will receive for every United States dollar of the remaining 95 per cent, Rp. 45+Rp. 270=Rp. 315. Apart from the above, the exporter will also receive a special export incentive in the form of a foreign exchange allocation for the importation of goods which for exporters amounts to 10 per cent and for producing exporters 15 per cent of the f.o.b. value of their export commodities. This latter foreign exchange allocation is not negotiable and may only be utilized for the importation of commodities in Categories I and II.

### West Irian

The new regulations are not applicable to exports and imports in the Province of Irian Barat (West Irian), where the old regulations will remain in force for a period still to be determined.

Inquiries relating to this notice and requests for details of the three categories of import goods should be addressed to Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 459).

### Export Opportunities for U.K. Traders

**Details of inquiries for United Kingdom products by overseas buyers, contracts open for tender, and agents wishing to represent United Kingdom firms, are published each week in the *Board of Trade Journal* under the heading 'Information for United Kingdom Exporters'. Fuller information is also provided in the *Export Service Bulletin*, which is published three times a week, with a weekly supplement, by the Export Services Branch of the Board of Trade.**


## ADVERTISEMENT INQUIRIES FOR THE JOURNAL

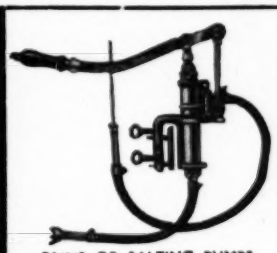
**Inquiries from the London Postal Area concerning the insertion of advertisements in the *Board of Trade Journal* should be addressed to H.M. Stationery Office, Room D.84, Atlantic House, Holborn Viaduct, London, E.C.1 (City 9876, Ext. 147).**

**Inquiries from other parts of the United Kingdom should be addressed to Cowlishaw & Lawrence (Advertising) Ltd., Memorial Hall Bldgs., 16 Farringdon Street, London, E.C.3 (City 3718).**


*Registered as a Newspaper.* Published by Her Majesty's Stationery Office, Atlantic House, Holborn Viaduct, London, E.C.1, for the Board of Trade, Horse Guards Avenue, London, S.W.1. (*Address for telegrams and cables:* Boneblack, London.) Printed in England by Merrtit & Hatcher Ltd., London. (K.109) S.O. Code No. 72-3459.

# BRITISH GOVERNMENT CONTRACTORS

*These announcements are restricted to firms and companies on the lists of Contractors to H.M. Government Departments.*

BRINE OR SALTING PUMPS
Made of BRASS, nickel plated with galvanized lever and sling.
No. 1044 Double Action.
No. 1045 Single Action.

"DRON-WAL" REGISTERED TRADE MARK

BRASS CATTLE SYRINGE
No. 4V. with boxwood injector.
No. 5V. with metal injector and 16" flexible pipe and with self-oiling plunger. In 1 and 2 pint sizes.

SALTING & CATTLE SYRINGES
BRINE OR SALTING PUMPS

No. 1 BRINE OR SALTING SYRINGE in ½ pint, ¼ pint and 1 pint sizes. ALL BRASS nickel plated.
*Send for catalogue illustrating Agricultural Sprayers, etc.*

THE PHILIP B. WALDRON CO. TYSELEY, BIRMINGHAM, ENGLAND.

## SCREWING MACHINES

For BOLTS and PIPES
Portable, for Hand and Power.
As used by Railways, Docks, Public Works and Engineers.

JAMES N. DURIE & CO. LTD.
Dockfields, Shipley, Yorks.

## Ministry of Labour GAZETTE

*Single copies* 2*s.* 6*d.* (*by post* 2*s.* 10*d.*)
*Annual subscription* 34*s. including postage*

Obtainable from:
HER MAJESTY'S STATIONERY OFFICE,
York House, Kingsway, London, W.C.2, 423 Oxford Street, London, W.1; 13A Castle Street, Edinburgh, 2; 39 King Street, Manchester, 2; 35 Smallbrook, Ringway, Birmingham 5; 109 St. Mary Street, Cardiff; 50 Fairfax Street, Bristol, 1; 80 Chichester Street, Belfast; or through any bookseller.

## FOR LONG COMPONENTS

THROUGH BOLTS, SPRING CENTRE BOLTS, U BOLTS, & GENERAL REPETITION WORK. CONSULT
The COSSENTINE BOLT & ENGINEERING CO., LTD.
The Platt, Putney, S.W.15.
Phone: PUTney 7121. Grams: COSSENTINE PUT. LONDON.

## AVAILABLE FOR HIRE

for Exhibitions, Conferences, Window Displays, etc.

FULLY AUTOMATIC CONTINUOUS PROJECTOR

for 19-60 35mm slides (operates 7 days without attendance) with screen for front and back projection; normal or wide angle lens; easily portable; very compact design. Write for details to:—

INDUSTRIAL PHOTO EQUIPMENT LTD.
Ipel House, 68 Paul Street, London, E.C.2
Tel.: SHOreditch 6415/9057

## STEELWAY LIMITED

QUEENSGATE WORKS, WOLVERHAMPTON,
Tel: Wolverhampton 21633 (2 lines)
Telegrams: 'STEEL' Wolverhampton

Manufacturers of Open Flooring, Staircases, Ladders, Guard Rails, Light Constructional Steelwork, Installations in Steel or Aluminium Alloy.

*London Office:*
Tel: MAYFAIR 8783/8788
Telegrams: BROCKHUSCO, WESDO, London

precision products Leeds Ltd
Manipulators of thermoplastic materials
77-79 Kirkstall Road · Leeds 3 · Tel: 36661-2

## ABBEY HEAT TREATMENTS LTD.

Our advanced techniques and reliable service have established a fine reputation. Try us for all types of Heat Treatment and Chemical Blacking.

On A.I.D., A.R.B., W.O. Approved lists for Inspection.

Plaza Works, Merton High Street, London, S.W.19
Cherrywood 2291/2.

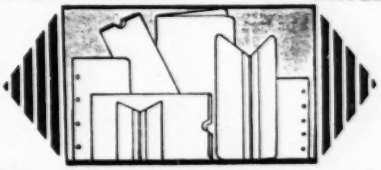
LONDON ASSOCIATION FOR THE BLIND

## PLASTIC MOULDINGS FOR THE TRADE

Mouldings to customers' specification in Nylon, Diakon, Polythene, Polystyrene, and Acetate.
Also High Frequency welding.
The only blind injection moulding workshop in the world.
We shall be pleased to discuss your Plastic problems entirely without obligation.

Competitive prices • Prompt deliveries
PELICAN HOUSE, 88-92, PECKHAM ROAD, LONDON, S.E.15 TELEPHONE: ROD 6153
(Registered in accordance with the National Assistance Act, 1948)

## PVC Wallets & Containers



Salesmen's Albums, Document Cases, Cheque Book and Travel Cheque Holders, Note Cases, Loose Leaf Binders, Pocket Wallets, Conference Wallets. Swatch Covers, Advertising Gifts, etc.

ACADEMY PLASTICS LTD.,
23-29 ROUNDWOOD ROAD, LONDON, N.W.10
WILLESDEN 3277 (3 lines)

# NOW....

## The aircraft to open the new cargo era

### Pan Am's man with the world at his fingertips proudly announces:

# FIRST ALL-CARGO JETS TO THE U.S.A.

Pan Am's new Boeing all-cargo turbofan Jet Clippers† can carry 40 tons of cargo, can fly at 575 m.p.h., have a range of 3,400 miles. With the largest aircraft loading door in the industry (134" x 91") plus Pan Am's mechanized AIRPAK loading system, an entire planeload of cargo can be loaded or unloaded in less than one hour.

These are the first Air Freighters designed specially for shippers, and Pan Am has planned their schedules to give the very best departure and arrival times.

From London, Pan Am will offer flights to New York daily except Monday. Flights depart at 22.45 and arrive New York 01.20, so your cargo is in New York, unloaded and ready to pass through customs first thing in the morning!

You can work directly with a Pan Am International Cargo Representative, or he can help you through your Cargo Agent. Be sure to ask about these new Jets!

†*Trade Mark, Reg. U.S. Pat. Off.*

**PAN AM CLIPPER CARGO**
**PRINCES ARCADE, S.W.1. Tel: GERrard 9905**
BIRMINGHAM CENtral 8731
MANCHESTER DEAnsgate 3981
GLASGOW CITy 5744

**WORLD'S LARGEST AIR CARGO CARRIER · WORLD'S MOST EXPERIENCED AIRLINE**

PAN AM